### JUMBO S.A. GROUP OF COMPANIES



REG No. 7650/06/B/86/04 Cyprou 9 & Hydras Street, Moschato Attikis

### ANNUAL REPORT For the Financial Year of 1<sup>st</sup> July 2011 to 30<sup>th</sup> June 2012

ACCORDING TO THE ARTICLE 4 OF THE L. 3556/2007

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#### I. Statements of the members of the Board of Directors (according to the Law 3556/2007)

We the members of the Board of Directors of "Jumbo SA"

- 1. Apostolos Evangelos Vakakis, President of the Board of Directors and Managing Director.
- 2. Ioannis Oikonomou, Vice-President of the BoD
- 3. Kalliopi Vernadaki, Executive Member of the BoD

under the above-mentioned membership, specifically assigned from the Board of Directors of "JUMBO SA" (henceforth called for reasons of brevity as "the Company")we declare and certify with the present, that from that we know:

- a. The annual financial statements of the Company and the group of "Jumbo SA" for the year 01.07.2011-30.06.2012, which were complied according to the standing International Accounting Standards, describe in a truthful way the assets and the liabilities, the equity and the results of the Company, as well as the subsidiary companies which are included in the consolidation as a total.
- b. The report of the Board of Directors presents in a truthful way the performance and the Company's position, as well as the subsidiary companies which are included in the consolidation as a total, including the description of the risk and uncertainties that they confront.

Moschato, 28 August 2012 The asserting

Apostolos- Evangelos Vakakis	Ioannis Oikonomou	Kalliopi Vernadaki
President of the Board of Directors and Managing Director	Vice-President of the BoD	Executive Member of the BoD



#### II. Independent Auditor's Report

#### To the Shareholders of JUMBO SA

#### **Report on the Financial Statements**

We have audited the accompanying individual financial statements of JUMBO SA, as well as the consolidated financial statements of the Company and its subsidiaries, which comprise the individual and consolidated Statement of Financial Position as at June 30, 2012, and the Statement of Comprehensive Income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these individual and consolidated financial statements in accordance with International Financial Reporting Standards as adopted by European Union, and for such internal control as management determines is necessary to enable the preparation of individual and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these individual and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the individual and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the individual and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the individual and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the individual and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the individual and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the accompanying individual and consolidated financial statements present fairly, in all material respects, the financial position of the Company and its subsidiaries as at June 30, 2012, and the financial performance and the cash flows of the Company and its subsidiaries for the year then ended in accordance with International Financial Reporting Standards that have been adopted by the European Union.

#### **Report on Other Legal and Regulatory Requirements**

a) The Director's Report includes a statement of Corporate Governance which comprises the information as defined by paragraph 3d of article 43a, of Codified Law 2190/1920.

b) We verified the agreement and correspondence of the content of the Board of Director' s Report with the abovementioned individual and consolidated financial statements, in the scope of the requirements of Articles 43a, 108 and 37 of Law 2190/1920.

Annual Report for the financial year 2011/2012



Athens, 31 August 2012

The Chartered Accountant

The Chartered Accountant

Georgios Deligiannis SOEL N. 15791

Panagiotis Christopoulos SOEL N. 28481



Chartered Accountants Management Consultants 56, Zefirou str., 175 64 Palaio Faliro, Greece Registry Number SOEL 127



#### **III.** Board of Directors' Annual Report

#### OF SOCIETE ANONYME "JUMBO ANONIMI EMPORIKI ETAIREIA" ON THE CONSOLIDATED AND COMPANY'S FINANCIAL STATEMENTS FOR THE YEAR 01.07.2011 TO 30.06.2012

Dear Shareholders,

According to the order of the Law 3556/2007 ,the Law 2190/1920 as it is in effect and the Statute of Incorporation of the company, we submit for the closing corporate fiscal year from 01.07.2011 to 30.06.2012, the consolidated Report of the Board of Directors, that includes the information of paragraphs 2(c), 6, 7 and 8 of the article of 4 of the L. 3556/2007, of the article 43a paragraph 3, of the article 107 paragraph 3 and of the article 136 par.2 of the L. 2190/1920 and the decision of the Hellenic Market Committee 7/448/11.10.2007 article 2, the consolidated and the parent Financial Statements as at 30.06.2012, the Notes to the Financial Statements of the relevant fiscal year as prescribed by the International Financial Reporting Standards as well as the relevant independent auditor's report. Finally it is also included the Corporate Governance Statement according to the Law 3873/2010.

The present report describes the activity of Jumbo SA and the Group of Jumbo companies as well as financial information which aim to update the shareholders and the investing public for the financial situation, and the results, the total activity and the changes made in the fiscal year from 01.07.2011-30.06.2012, important events, which took place and their effect in the Financial Statements of this fiscal year, there is a description of the prospective and the most important risks and uncertainties for the Group and the Company and are presented the important transactions that were made between the related parties of the Group.

#### <u>A. REVIEW FOR THE CLOSING FISCAL YEAR</u> FROM 01.07.2011 TO 30.06.2012

<u>**Turnover:**</u> The Group's Turnover reached  $\notin$  494,29 mil presenting increase of 0,88% as compared to the previous financial year with a turnover of  $\notin$  489,97mil. The Company's turnover amounted to  $\notin$  454,28 mil presenting a decrease of 1,64% as compared to the previous fiscal year with a turnover of  $\notin$  461,85 mil.

Despite the challenging macroeconomic environment the group continued its investment program. During the financial year 2011/2012 the Group opened six new stores.

- In July 2011 the Group opened the new owned store in Burgas, Bulgaria of total surface 18ths sqm,
- In September 2011 opened a new rented store in Elefsina of total surface 9,7ths sqm
- In October 2011 opened a new rented store in Gialou (Spata) of total surface 9ths sqm
- In November 2011 opened a new owned store in Giannitsa, Greece of total surface 9ths sqm.
- In May 2012 opened the new rented store in Lavrio, Greece of total surface 9ths sqm and the owned store in Rousse, Bulgaria of total surface 12ths sqm.

At the end of the current financial year 2011/2012, the Group's network had 58 stores from which 48 are situated in Greece, 3 in Cyprus and 7 in Bulgaria.

**Gross profit:** The Group's managed to reiterate its gross profit margin at 53,21% for the financial year 01.07.2011-30.06.2012. In that development contributed also the low transport cost during the first half of the year, the favourable currency and the product mix.



Respectively, for the Company the gross profit margin for the fiscal year 01.07.2011-30.06.2012 reached 49,25% compared to 49,15% at the previous fiscal year.

**Earnings before interest, tax, investment results and depreciation (EBITDA):** Earnings before interest, tax, investment results and depreciation (EBITDA) of the Group reached  $\in$  134,42 mil from  $\in$  135,15 at the previous fiscal year and the EBITDA margin to 27,20% from 27,58% at the previous fiscal year. Earnings before interest, tax, investment results and depreciation (EBITDA) for the Company, reached  $\in$  109,39 mil as compared to  $\in$  114,01 mil at the previous fiscal year and the EBITDA margin to 24,08% from 24,69% at the previous fiscal year. EBITDA is maintained due to expenditure restraint.

<u>Net Profits after tax</u>: The Net Consolidated Profits after tax reached  $\in$  97,30 mil. from  $\in$  94,60 mil. at the previous financial year, i.e. increased by 2,85%.

Net Profits after tax for the Company reached €77,11 mil. from € 77,50 mil. at the previous financial year, decreased by 0,50%.

<u>Net cash flows from operating activities of the group</u>: The net cash flows from operating activities of the group amounted to € 95,86 mil. from € 92,45 mil. . The capital expenses amount of € 49,92 mil at the year ended on 30.06.2012 and the recovery of insurance compensation amount of € 2,10 mil lead to net cash flows after investment and operating activities amounted to € 55,99 mil for the Group, during the year 01.07.2011-30.06.2012 from € 43,31 mil at the previous fiscal year. Cash available after financing activities amounted to € 184,65 mil. for 2011/2012 from € 158,09 mil at the previous financial year.

The net cash flows from operating activities of the Company amounted to  $\notin$  73,08 mil. from  $\notin$  72,51 mil. The capital expenses of  $\notin$  37,71 mil at the year ended on 30.06.2012 and the cover by 100% of two capital increases of the subsidiary company in Bulgaria Jumbo EC.B. lead to net cash outflow after investments and operating activities of  $\notin$  34,89 mil at the year ended on 30.06.2012 from net cash flow after investments and operating activities of  $\notin$  43,90 mil at the previous financial year. Cash and cash equivalent after financial activities amounted to  $\notin$  56,05 mil at the year ended 30.06.2012 from  $\notin$  119,21mil at the previous financial year.

**Earnings per share:** The Group's earnings per share for the year ended on 30.06.2012 reached  $\in$  0,7488 as compared to  $\in$  0,7281 at the previous financial year, i.e. increased by 2,84% and the Earnings per share of the parent company reached  $\in$  0,5934, decreased by 0,52% as compared to the previous financial year of  $\in$  0,5965.

Diluted Earnings per share for the Group reached  $\notin$  0,7484 compared to  $\notin$  0,7274 of the previous financial year, increased by 2,89% and the diluted earnings per share of the Company reached  $\notin$  0,5932 increased by 0,46% as compared to the previous financial year of  $\notin$  0,5960. Diluted earnings per share are presented for information purposes and pertain to the convertible bond loan which was issued at 08/09/2006.

<u>**Tangible Fixed Assets:**</u> As at 30.06.2012 the carrying amount of the Group's Tangible Fixed Assets amounted to € 422,14 mil and represented 49,28% of the Group's Total Assets as compared to the carrying amount as at 30.06.2011 which was € 386,01 mil and represented the 48,54% of the Group's Total Assets.

As at 30.06.2012 the carrying amount of the Company's Tangible Fixed Assets amounted to  $\notin$  282,76 mil and represented 38,04% of the Company's Total Assets as compared to the carrying amount as at 30.06.2011 which amounted to  $\notin$  253,98 mil and represented the 36,21% of the Total Assets.

# Net investments for the purchase of fixed assets by the company for the closing year 01.07.2011-30.06.2012 amounted to $\notin$ 42.283 thousand for the Company and $\notin$ 53.581 thousand for the Group.

In February 2012, the Company purchased the leased store in Alexandroupolis by approximately  $\in$  6,5 million. The store which the Company operates since December 2005 has a total surface of 9,2 ths sq.m.

Apart from the above operating stores, the Group has also invested to the enforcement of its infrastructure with the purchase of 21 thousand sqm of warehouse at Inofita and Thessaloniki. The Group owns 10 modern warehouses in Greece (one in Avlona Attica, one in Thessaloniki and eight in



Inofita Viotia of total surface approximately 221 thousand sqm in plots of approximately 387 thousand sqm) and one rented in Crete of total surface 5 thousand sqm. Furthermore the Group owns in Cyprus a warehouse of total surface 10 thousand sqm in Monagroulli, Limassol while has rented one warehouse of total surface 4 thousand sqm in Bulgaria that the company intends to expand them.

**Inventories:** Inventories of the Group amounted on 30.06.2012 at € 180,49 mil compared to € 174,45 mil on 30.06.2011 and represent a proportion of Total Consolidated Assets which is set on 30.06.2012 at 21,07% compared to 21,94% on 30.06.2011. Inventories of the Company amounted, respectively, € 164,27 mil compared to €157,21 mil and represent a proportion of Total Assets of the Company which is set at 22,10% compared to 22,41%.

Long term bank liabilities: On 30.06.2012, long term bank liabilities of the Group (Bond Loans, Bank loans and Financial lease obligations) amounted to € 152,05 mil (€151,38 mil for the Company) i.e. 17,75% of total liabilities (20,37% for the Company) compared to € 153,84 mil for the Group and € 152,01 mil for the Company on 30.06.2011.

**Equity:** Consolidated equity amounted at the current financial year to  $\in$  592,91 mil compared to  $\in$  522,95 mil on 30.06.2011 and represent 69,21% of the Group's Total Liabilities. Equity for the Company amounts to  $\in$  488,23 mil compared to  $\in$  438,53 mil on 30.06.2011 representing 65,68% of the Company's Total Liabilities. The increase of Equity is mainly attributed to the Group's and the Company's profitability as well as to the conversion of the convertible Bond Loan to shares which has as a result an increase of the Equity.

<u>Net borrowing ratio</u>: During the current financial year, cash balances of the Group were higher from the total borrowings by the amount of  $\notin$  30,69 mil. and as a consequence total net borrowing was negative at 30.06.2012. At 30.06.2011 cash balances of the Group were higher from the total borrowings by the amount of  $\notin$  2,38 mil. and as a consequence total net borrowing was negative.

Net borrowing of the Company was increased to  $\notin$  96,04 mil in the year 2011/2012 as compared to  $\notin$  33,49 mil in the year 2010/2011, consequently the net borrowing ratio was increased from 0,08 in the year 2010/2011 to 0,20 in the year 2011/2012. Net borrowings to EBITDA was increased from 0,29 in the year 2010/2011 to 0,88 in the year 2011/2012.

#### Adding Value and Performance Valuation Factors

The Group recognizes three geographical sectors Greece, Cyprus and Bulgaria as operating sectors. The above sectors are used from the company's management for internal information purposes. The management's strategic decisions are based on the readjusted operating results of every sector which are used for the measurement of profitability.

On 30.06.2012 the total amount of earnings before taxes, financial and investment results which was allocated among the three sectors amounted to  $\in$  136,02 mil. and the amount which had not been allocated amounted to a loss of  $\in$  18,99 mil. In this last amount, are included several expenses which are not allocated (the total of the allocated and non-allocated results, amount of  $\in$ 117,02 mil. represents the profit before taxes ,financial and investment results for the current financial year).

Respectively on 30.06.2011 the total amount of earnings before taxes, financial and investment results which was allocated among the three sectors amounted to  $\notin$ 139,57 mil. and the non-allocated amount was loss of  $\notin$  19,71 mil.

The sector of Greece represented for the year 01.07.2011-30.06.2012 83,39% of the Group's turnover while it also contributed 81,45% of the allocated earnings before taxes ,financial and investment results. For the previous financial year this sector represented 85,36% of turnover of while contributed 83,13% of the earnings before taxes, financial and investment results.

The sector of Cyprus represented for the financial year 01.07.2011-30.06.2012 11,11% of the Group's turnover while it also contributed the 15,03% of the allocated earnings before taxes, financial and investment results. For the previous financial year this sector represented 10,59% of turnover while it contributed 13,39% of the earnings before taxes, financial and investment results.

The sector of Bulgaria represented for the financial year 01.07.2011-30.06.2012 5,50% of the Group's turnover while it also contributed 3,51% of the earnings before taxes, financial and investment results. For the previous financial year this sector represented 4,05% of turnover while contributed

#### Annual Report for the financial year 2011/2012



3,48% of the earnings before taxes, financial and investment results.

The Group's policy is to monitor its results and performance on a monthly basis thus tracking on time and effectively the deviations from its goals and undertaking necessary corrective actions. Jumbo SA. evaluates its financial performance using the following generally accepted Key Performance Indicators :

**<u>ROCE</u>** (Return on Capital Employed): this ratio divides the net earnings after taxes with the total Capital Employed which is the total of the average of the Equity of the two last years and the average of the total borrowings of the two last years.

- for the Group the ratio stood: at 13,65% for the current year 01.07.2011-30.06.2012 and at 14,68% at the financial year 01.07.2010-30.06.2011
- for the Company the ratio stood: at 12,52% for the current year 01.07.2011-30.06.2012 and at 13,72% at the financial year 01.07.2010-30.06.2011.

**<u>ROE</u> (Return on Equity):** this ratio divides the Earning After Tax (EAT) with the average Equity of the two last years.

- for the Group the ratio stood: at 17,44% for the current financial year 01.07.2011-30.06.2012 and at 19,40% at the previous financial year 01.07.2010-30.06.2011
- for the Company the ratio stood: at 16,64% for the current financial year 01.07.2011-30.06.2012 and at 18,82% at the previous financial year 01.07.2010-30.06.2011.

#### **B. IMPORTANT EVENTS FROM 01.07.2011 TO 30.06.2012**

The important events which took place during the fiscal year 2011/2012, as well as their effect on the annual financial statements are the following.

As part of the continuing investing in network expansion in Cyprus, the subsidiary company Jumbo Trading made during the current period, a deposit of  $\in$  10 million as an advance payment of future rents for a hyper store in a mall that is under construction in a central area in Paphos. The store is expected to be operational during the fiscal year July 2013 - June 2014.

During the current financial year the Group's subsidiary in Cyprus received as insurance compensation the amount of  $\notin$  2.100 ths for the damage that occurred at its warehouse in Monagroulli, caused by the explosion of ammunition at a base at Zygi.

During the fiscal year ended at 30.06.2012 JUMBO EC. B LTD proceeded to two Share Capital Increases of  $\notin$  77,20m as a total. At the end of the financial year, the subsidiary share capital amounted to  $\notin$  147.104 ths. All the above increases were covered by 100% by the parent company.

The Annual Ordinary General Meeting of the shareholders held on 03.11.2011 decided the following: a. the increase of the Company's share capital by the amount of  $\in$  27.287.866,20, by the capitalization of an equal amount of existing reserves through the issuance of shares at par and the increase of the nominal value of each one of its shares by the amount of  $\in$  0,21. b. the reduction of the Company's share capital by the equivalent of  $\in$  27.287.866,20 through a reduction in the nominal value of each share by  $\in$  0,21 and the return of the equivalent amount to the shareholders (EUR 0,21 per share) in cash. After the aforementioned reduction, the Company's share capital amounts to  $\in$  181.919.108,00 consisting of 129.942.220 common shares of nominal value  $\in$  1,40 each. January 3rd, 2012 has been set as the payment date for the share capital return.

The same General Meeting of the shareholders decided unanimously, with 108.666.997 votes, i.e. 100% of all the shares represented and with a percentage of 83,63% of the Company's existing shares and votes (129.942.220), not to distribute dividend for the fiscal year 1.7.2010 - 30.6.2011.

Moreover, the General Meeting approved the acquisition of the Company's own shares pursuant to the provisions of Article 16 of Codified Law 2190/1920. In particular, the Company shall be entitled within 24 months from the date set by the company's Board of Directors to acquire up to 5% of the company's existing share capital. The lowest price of purchase is  $\notin 2$  and the maximum price of



purchase  $\epsilon$ 6,50 each. The Company intends to comply with and all conditions referred to in Commission Regulation (EC) No 2273/2003. Finally, the General Meeting of the shareholders provided the Board of Directors with the special order, authorization and right to decide upon the plan's commencement, to monitor the relevant procedure, to look on the compliance with all mandatory formalities, communications and publications and to take any other further decision which is required for the implementation or modification or even definitive cancellation of the implementation of this decision, depending on the prevailing financial conditions, the investment opportunities and the Company's funds, which are each time available.

According to the 9.3.2012 decision of the Board of Directors, the company's share capital increase was confirmed by the amount of  $\notin$  28.443,80 with the issuance of 20.317 new common nominal shares of nominal value  $\notin$  1.40 each, which resulted from the conversion of 9.673 bonds on 8.3.2012 of the Convertible Bond Loan of the company, issued on 8.9.2006. As a result the company's share capital rises to  $\notin$  181.947.551,80 consisting of 129.962.537 common shares of nominal value  $\notin$  1,40 each. (notes 5.17.1 & 5.20).

#### C. INFORMATION ON THE COMPANY'S AND THE GROUP'S PROSPECTIVE

During a difficult period for the Greek economy, in time of great uncertainty, the Group aims to reiterate its leading position in the retail of toys, baby products, gift items, stationary, etc. related and similar types and to reiterate the growth rate in terms of sales in a positive territory.

The Group in order to achieve these objectives continuously enriches the variety of products within the categories that he operates based on the developments and trends in demand, maintains product prices at competitive levels and advertises its strong brand.

In addition, the Group by using its sound financial structure and infrastructure that has created in the previous years accelerates the implementation of its investment program by adding new stores in Greece and abroad, focusing on areas that in the past had no presence or on areas where it is expected that least competition between new and already established Jumbo stores.

More specific in Greece, a new rented store in Nea Philadelphia (Athens) began to operate in July 2012 of total surface 8ths sqm, while in August began to operate the new rented store in Palaio Faliro (Athens). Moreover, it is expected that until the end of the current financial year will open one owned store in Serres, Greece of total surface of 9ths sqm, one rented store in Thessaloniki of total surface 7,2ths sqm and one more rented in Attica of total surface of 7,5ths sqm.

Moreover, the company evaluated the development of the Internet stores and is proceeding in the construction Jumbo store which will offer products for organizing parties, outdoor games and specialty games on line. The online store is expected to start operating during the second half of the current financial year.

With regard to the international activities of the Group, the investment program continues:

In Bulgaria, subsidiary company «Jumbo EC.B», operated until 30/06/2012 seven stores, three in Sofia, one in Plovdiv, one in Varna, one in Burgas and one in Rousse.

In November 2012 the subsidiary company proceeded with the launch of one more owned store in the city of Sofia of approximately 12 ths sqm total surface area.

<u>In Cyprus</u>, the subsidiary company Jumbo Trading Ltd, has today 3 stores. One in Nicosia, one in Lemessos and one in Larnaka. The company aims to launch one more store in the next financial year 2013/2014.

<u>**In Romania**</u>, the Group has a plot of total surface 47.000 approximately in Bucharest for future exploitation. The Group has began the preparations in order to launch its first stores in the country in 2014.



#### D. FINANCIAL RISK MANAGEMENT

The Group is exposed to various financial risks such as market risk (variation in foreign exchange rates, interest rates, market prices etc.), credit risk and liquidity risk. The Group's risk management policy aims at limiting the negative impact on the Group's financial results which results from the inability to predict financial markets and the variation in cost and revenue variables.

The risk management policy is executed by the Management of the Group which evaluates the risks related to the Group's activities, plans the methodology and selects suitable financial products for risk reduction.

The Group's financial instruments include mainly bank deposits, banks overdrafts, trade debtors and creditors, dividends paid and leasing liabilities.

#### Foreign Exchange Risk

The Group operates internationally and therefore it is exposed to foreign exchange risk, which arises mainly from the U.S. Dollar. This risk mostly derives from transactions, payables in foreign currency. The Company deals with this risk with the strategy of early stocking that provides the opportunity to purchase inventories at more favorable prices while is given the opportunity to review the pricing policy through its main operation activity which is retail sales.

#### **Interest Rate Risk**

The risk of interest rate change derives mainly from the long-term borrowings. The Group in order to fulfill its investment plan has already proceeded to the issuance of a Common Bond Loan (24/05/2007) up to the amount of  $\notin$  145mil on favourable terms.

Other assets and other liabilities are in fix rate while operating revenues are substantially independent of the changes to the prices of the interest rates.

#### **Credit Risk**

The main part of the Group's sales concerned retail sales (for which cash was collected), while wholesale sales were mostly made to client with a reliable credit record. In respect of trade and other receivables the Group is not exposed to any significant credit risk exposure. To minimize this credit risk as regards money market instruments, the Group only deals with well-established financial institutions of high credit standing.

#### Liquidity Risk

The Group manages its liquidity by carefully monitoring scheduled debt servicing payments for long – term financial liabilities as well as cash – outflows due in day - to - day business. The Group ensures that sufficient available credit facilitations exist, so that it is capable of covering the short-term enterprising needs, after calculating the cash inputs resulting from its operation as well as its cash in hand and cash equivalent. The capital for the long-term needs of liquidity is ensured in addition by a sufficient sum of lending capital.

#### Other Risks

#### Political and economic factors

Demand of products and services as well as company's sales and final economic results are effected by external factors as political instability, economic uncertainty and decline.

Moreover, factors such as taxes, economic and political changes that can affect Greece as a country is possible to have a negative effect on company's going concern, its financial position and results.

In order to deal with the above risks the Company accelerates its expansion in Greece and in new markets, emphasising in the Bulgarian market, constantly re-engineering its products, emphasising in cost constrain and creating sufficient stock early enough in favourable prices.

#### Danger of bankruptcy of suppliers

During the last two years and particularly during the last year, the unprecedented recession that affects the economies globally and locally, creates the danger of bankruptcy of some suppliers of the Company. In this case this Company faces the danger of loss of advance payments that has been given for the purchase of products.



The Company in order to be protected from the above danger has contracted collaboration with important number of suppliers where no one represents an important percentage on the total amount of the advance payments.

#### Sales seasonality

Due to the specified nature of company's products, its sales present high level of seasonality. In particular during Christmas the company succeeds 28% approximately of its annual turnover, while sales fluctuations are observed during months such as April (Easter – 10% of annual turnover) and September (beginning of school period- 10% of annual turnover). Sales seasonality demands rationality in working capital management specifically during peak seasons. It is probable that company's inadequacy to deal effectively with seasonal needs for working capital during peak seasons may burden financial expenses and effect negatively its results and its financial position.

Company's inadequacy to deal effectively with increased demand during these specific periods will probably effect negatively its annual results. Moreover, problems can come up due to external factors such as bad weather conditions, strikes or defective and dangerous products.

#### **Dependence from agents-importers**

The Company imports its products directly from aboard as exclusive dealer for toy companies which do not maintain agencies in Greece. Moreover, the company acquires its products from 163 suppliers which operate within the Greek market.

However, the Company faces the risk of losing revenues and profits in case its cooperation with some of its suppliers terminates. Nevertheless, it is estimated that the risk of not renewing the cooperation with its suppliers is inconsiderable due to the leading position of JUMBO in the Greek market. The potential of such a perspective would have a small effect to the Company's size since none of the suppliers represents more than 6% of the Company's total sales.

#### Competition within industry's companies

The Company is established as market leader within the retail sale of toys and infant supplies market. Company's basic competitors are of lower size in number of sale points as well as in terms of turnover figures. The current status of the market could change in the future either due to the entrance of foreign companies in the Greek market or due to potential strategic changes and retail store expanding of present competitors.

#### **Dependence from importers**

70% of company's products originate from China. Facts that could lead to cessation of Chinese imports (such as embargo for Chinese imports or increased import taxes for Chinese imports or politicaleconomic crises and personnel strikes in China) could interrupt the provision of the company's selling points. Such potentiality would have a negative effect to Company's operations and its financial position.

#### Other external factors

Threat or event of war or a terrorist attack are factors that cannot be foreseen and controlled by the company. Such events can effect the economic, political and social environment of the country and the Company in general.

#### <u>E. OTHER INFORMATION AND FIGURES CONCERNING THE COMPANY AND</u> <u>THE GROUP</u>

The number of staff employed as at the end of the financial year (30.06.2012) reached for the Group 3.440 persons of which 3.306 permanent and 134 seasonal, while the average number of personnel for the current financial year escalated to 3.653 persons (of which 3.296 permanent and 357 seasonal). The Company employed 2.761 of which 2.713 permanent personnel and 48 seasonal, the Cypriot subsidiary Jumbo Trading Ltd total 294 persons (208 permanent and 86 seasonal staff) and the subsidiary in Bulgaria 385 permanent staff.

The basic accounting principles applied are consistent with those applied for the statement of financial position as at 30.06.2011. There is no change on the consolidation method in comparison to the financial year ended on 30.06.2011.

There are no encumbrances on the company's assets. There are encumbrances on the subsidiary JUMBO TRADING LTD (a' & b' class mortgages),  $\in$  6.834 thousand to secure the bank borrowings.

There are no litigations which potentially negative outcome might have an important impact on the Group's financial results.



#### Structure of the Group

#### Parent Company:

The Societe Anonyme under the name «JUMBO SA» and the distinctive title «JUMBO» was founded in 1986, with current headquarters in Moschato of Attica (road Cyprus 9 and Hydras), has been listed since 1997 in the Alternative Market of Athens Stock Exchange and is registered in the Registry for SA of Ministry of Development with reg. no. 7650/06/B/86/04. The company has been classified in the category of high Capitalisation of the Athens Stock Exchange.

#### Subsidiary companies:

**1.** The subsidiary company under the name «Jumbo Trading Ltd», is a Cypriot company of limited liability. It was founded in 1991. Its headquarters are in Nicosia of Cyprus (Avenue Avraam Antoniou 9, Down Lakatamia of Nicosia). It is registered in the Registration of Companies Cyprus, with number E 44824. The parent company holds 100% of the shares and of the voting rights.

**2.** The subsidiary company in Bulgaria named «JUMBO EC.B.» was founded on the 1<sup>st</sup> of September 2005 as a One – person Company of Limited Responsibility with Registration Number 96904, book 1291 of Court of first instance of Sofia and according to the conditions of Special Law with number 115. Its foundation is in Sofia, Bulgaria (Bul. Bulgaria 51, Sofia 1404). Parent company owns 100% of its shares and its voting rights.

During the fiscal year ended at 30.06.2012 JUMBO EC. B. LTD proceeded to two Share Capital Increases' of  $\notin$  77,20m as a total. At the end of the financial year, the subsidiary share capital amounted to  $\notin$  147.104 ths. All the above increases were covered by 100% by the parent company.

**3.** The subsidiary company in Romania with name «JUMBO EC.R. S.R.L.» was founded on the 9th of August 2006 as a Company of Limited Responsibility (srl) with Registration Number J40/12864/2006 of the Trade Register, with registered office in Crevedia, county Dâmbovița (motorway București - Târgoviște, No. 670, Apartment 50). Parent company owns 100% of its shares and its voting rights.

**4. The subsidiary company ASPETTO Ltd** was founded on the 21/08/2006 in Cyprus Nicosia (Abraham Antoniou 9 avenue, Kato Lakatamia, Nicosia). "Jumbo Trading Ltd" owns 100% of its voting rights.

**5. WESTLOOK Ltd is a subsidiary of ASPETTO Ltd** which holds a 100% stake of its share capital. The company registered office is in Crevedia, county Dâmbovița (motorway București - Târgoviște, No. 670, Apartment 52). The company was founded at 16/10/2006.

The Group of companies, included in the consolidated financial statements and the consolidation method are the following:

Consolidated	Percentage and	Main Office	Consolidation
Subsidiary	Participation		method
JUMBO	100% Direct	Cyprus	Full Consolidation
TRADING LTD			
JUMBO EC.B LTD	100% Direct	Bulgaria	Full Consolidation
JUMBO EC.R SRL	100% Direct	Romania	Full Consolidation
ASPETTO LTD	100% Indirect	Cyprus	Full Consolidation
WESTLOOK SRL	100% Indirect	Romania	Full Consolidation

During the current year the structure of the Group hasn't changed.



#### F.IMPORTANT TRANSACTIONS WITH RELATED PARTIES

#### The following transactions were carried out with the affiliated undertakings:

8	0	
Income/ Expenses (amounts in Euro)	30/06/2012	30/06/2011
Sales of JUMBO SA to JUMBO TRADING LTD	26.348.224	27.350.929
Sales of JUMBO SA to JUMBO EC.B	15.749.290	16.240.508
Sales of Jumbo Trading LTD to Jumbo EC.B	-	108.135
Sales of tangible assets JUMBO SA to JUMBO EC.B	42.390	170.116
Sales of tangible assets JUMBO SA from JUMBO TRADING LTD	4.028	-
Sales of tangible assets JUMBO SA to JUMBO TRADING LTD	13.806	90.124
Sales of services JUMBO SA to JUMBO EC.B	234.138	115.738
Sales of services JUMBO SA from JUMBO TRADING LTD	887	2.912
Sales of services JUMBO SA to JUMBO TRADING LTD	1.100	-
Purchases of JUMBO SA from JUMBO EC.B	1.017.228	975.993
Purchases of JUMBO SA from JUMBO TRADING LTD	433.402	461.448
	43.844.493	45.515.903
	20/07/2010	20/07/2011
Net balance arising from transactions with the subsidiary companies Amounts owed to JUMBO SA from JUMBO TRADING LTD	<u>30/06/2012</u> 5.770.533	<u>30/06/2011</u> 5.803.979
Amounts owed by JUMBO SA to JUMBO TRADING LTD	96.801	187.565
	5.867.334	5.991.544
	5.007.334	3.771.344
Amounts owed to JUMBO SA from JUMBO EC.B.LTD	22.600.689	13.622.262
Amounts owed by JUMBO SA to JUMBO EC.B LTD	202.917	256.832
	22.803.606	13.879.094
Amounts owed to JUMBO SA from JUMBO EC.R.S.R.L	21.765	21.765
Amounts owed by JUMBO SA to JUMBO EC.R.S.R.L.	21.765	21.765

#### The transactions with Directors and Board Members are presented below:

Amounts in euro	THE GROUP	THE COMPANY
_	30/06/2012	30/06/2012
Short term employee benefits:		
Wages and salaries	885.470	437.583
Insurance service cost Other fees and transactions to the members of the	57.291	23.060
BoD	1.035.451	1.019.855
	1.978.212	1.480.498
Pension Benefits:	30/06/2012	30/06/2012
Defined benefits scheme		
Defined contribution scheme		
Other Benefits scheme	31.792	31.792
Payments through Equity		
Total	31.792	31.792
Transactions with Directors and Board Members		
-	THE GROUP	THE COMPANY
-	30/06/2011	30/06/2011
Short term employee benefits:		

#### Annual Report for the financial year 2011/2012



Wages and salaries	854.611	412.835
Insurance service cost	52.800	21.926
Other fees and transactions to the members of the BoD	1.044.554	1.029.044
	1.951.965	1.463.805
Pension Benefits:	30/06/2011	30/06/2011
Defined benefits scheme	-	-
Defined contribution scheme	-	-
Other Benefits scheme	36.206	36.206
Payments through Equity	<u> </u>	-
Total	36.206	36.206

No loans whatsoever have been granted to members of the B.O.D. or other executives of the Group (nor their families).

There were no changes of transactions between the Company and the related parties that could have significant consequences in the financing position and the performance of the Company for the financial year 2011/2012.

Sales and purchase of merchandise concerns those products that parent company trades, like toys, infant products, stationery, home products and seasonal items. Additionally, the terms of the transactions with the above related parties are equal to the ones applicable for transactions on a purely trading basis (upon substantiation of terms).

#### H. CORPORATE GOVERNANCE STATEMENT FOR THE YEAR 01/07/2011-30/06/2012

#### (PAR. 3 d ARTICLE 43 a OF THE LAW 2190/1920)

## 1) Statement on Compliance with the Corporate Governance Code under par. 3 d, Article 43 a of the Law 2190/1920

The Company has adopted the Principles of Corporate Governance, as determined by the existing Greek legislation and the international practices. Corporate Governance, as a set of rules, principles and control mechanisms, on which the company's operation and management are based, aims at transparency to the investment community, as well as ensuring the interests of the investors and of any person involved in its operation.

Based on as of 30.3.2011 decision of its Board of Directors, the Company has adopted the Corporate Governance Code of Hellenic Federation of Enterprises (SEV) for Listed Companies (hereinafter "The Code"). This Code is posted on SEV website, at the following electronic address:

#### http://www.sev.org.gr/Uploads/pdf/KED\_TELIKO\_JAN2011.pdf

The Company might proceed to amendments to the Code and Corporate Governance Principles it applies, directly informing the investors at its website www.jumbo.gr

#### 2) Deviation from the Corporate Governance Code

The Company states that it fully complies with the provisions of the Greek relevant legislation, rules and regulations and internal corporate values for development of corporate governance principles it applies and has adapted those defined by the existing institutional framework of corporate governance.

The company does not implement some specific practices that are specifically mentioned below.

#### PART A – THE BOARD OF DIRECTORS AND ITS MEMBERS

Role and responsibilities of the Board of Directors

• The Board of Directors has not proceeded to establishment of separate committees occupied with the nominations for election to the Board and preparing proposals to the Board regarding the remuneration of executive directors and key executives since the company's policy in relation to such fees

#### Annual Report for the financial year 2011/2012



is fixed and formed for more than a decade . (Special practices for listed companies A.1.2.a)

#### Size and composition of the Board of Directors

• The Company's Board of Directors is composed of four executive and three non-executive members of which two (2) are independent. (Special practices for listed companies A.2.2.)

#### Role and profile of the chairman of the Board of Directors

• The Board of Directors does not appoint an independent vice-chairman from among its independent board members, but an executive member, since substantial daily assistance of vice-chairman to the Chairman of the BoD in the exercise of his executive duties is assessed as an issue of overriding importance. (Special practices for listed companies A.3.3. and Special practices for listed companies A.3.4.)

#### Nomination of BoD members

• The Company has not established a BoD members nomination committee, since following the Company structure and nature of operations the committee in question is not regarded as necessary for the time being . (Special practices for listed companies A.5.4 , A.5.5, A.5.6, A.5.7., A.5.8.).

#### Functioning of the Board of Directors

• At the beginning of every calendar year, the BoD does not adopt a calendar of meetings and a 12-month agenda, since the Company considers that BoD meetings can be easily held, and that the BoD meets frequently and many times in each fiscal year, when imposed by the Company needs or legislation without any programmed activities. (Special practices for listed companies A.6.1).

• There are no established induction programs for new Board members, nor continuing professional development programs available to other Board members, since the candidates nominated as BoD members are persons with substantial knowledge and abilities as well as high level of organizational – managerial skills. (Special practices for listed companies A.6.5).

• There is no particular provision for supply of sufficient resources to the BoD Committees to facilitate them undertake their duties and engage external professional consultants, since the resources in question are approved on case basis by the Company Management, based on effective needs of the company. (Special practices for listed companies A.6.9).

#### Board of Directors evaluation

• There is no formally established procedure regarding the evaluation of the performance of the Board and its committees or the BoD chairman performance evaluation procedure led by the independent vice-chairman, if appointed, or by another non-executive board member. The procedure in question is not considered necessary since the particular need is covered based on the organizational structure of the Company (Special practices for listed companies A.7.1).

• The non-executive board members do not convene periodically without the executive member in order to evaluate the latter's performance and discuss their remuneration. (Special practices for listed companies A.7.2)

#### PART B -INTERNAL CONTROL SYSTEM-AUDIT COMMITTEE

• The audit committee is not provided with special resources for the services of external consultants, since the committee's composition as well as the expertise and professional knowledge of its members facilitate its sound operation. Moreover, the Company examines every case and, should such need be established, provides the necessary resources. (Special practices for listed companies B.1.9)

#### PART C -REMUNERATION

• There is no remuneration committee, composed entirely of non-executive board members, the majority of whom should be independent, which is responsible for defining the remuneration of the executive and non-executive BoD members and therefore, there are no regulations regarding its duties, frequency of its meetings and other issues in respect of its operation. Till currently, the establishment of such a committee has not been regarded as necessary, given the structure and the nature of operations of

#### Annual Report for the financial year 2011/2012



the Company (Special practices for listed companies C.1.6, C.1.7. C.1.8, C.1.9)

#### PART D -RELATIONS WITH SHAREHOLDERS

No deviations established

# 3) Main Characteristics of Internal Control and Risk Management System regarding the Preparation of Financial Statements.

The Internal Control System of the Company is a set of policies, procedures, functions, conducts and other elements that characterize the company, which are implemented by the Board, Management and the remaining workforce of the company. The Internal Control System consists of monitoring mechanisms and Internal Controls targeting at the proper operation of the Company. Its purpose is as follows:

• Effective and efficient operation of the company to respond appropriately to risks related to achieving business objectives. Protection of the assets of the company from any misuse or loss, including prevention and disclosure of potential fraud.

• Ensuring the reliability of financial information provided both inside and outside the company.

• Compliance with applicable laws and regulations, including internal corporate policies.

The Company's objective is constant development, improvement and upgrading of the Internal Control System since the environment, in which the company operates, is constantly changing.

The control environment consists of organizational structure, delegation of powers and responsibilities to the Board, integrity, ethical values and Conduct Management, and Policies and procedures for human resources.

The bodies in charge of monitoring compliance with the Internal Audit System are: the Audit Committee and Internal Audit Service. The Audit Committee of the Company has been established following a Board decision, which was approved by the General Meeting on 3.11.2011, and operates under Law 3016/2002 on Corporate Governance and Law 3693/2008 on Harmonization of Greek legislation with Directive 2006/43/EC. The main objective of the Audit Committee is to assist the Board in overseeing the quality, adequacy and effectiveness of internal control and risk management and quality work performance of the company, reviewing and monitoring the issues related to existence and maintenance of objectivity and independence of statutory auditor or audit firm, monitoring the progress of statutory audit of individual and consolidated financial statements, monitoring of financial reporting and any other significant issue at the discretion of the members.

The Internal Audit Service operates in the way prescribed by Law 3016/2002 on corporate governance. It is accountable to the Board through the Audit Committee, by which it is supervised.

The internal audit department operates as an independent and objective advisory service accountable to the Audit Committee. Its responsibilities include evaluating and improving risk management and internal control systems, as well as verifying compliance with the established policies and procedures as defined by the Company Internal Regulations, the applicable laws and legal provisions.

Regarding the issue of Financial Statements, the Company has invested in the purchase of advanced computer systems, developing and maintaining the information based on the company needs. Through a series of safeguards, the systems ensure the fair representation of the financial results for the preparation of financial statements (consolidated and corporate and financial reports Cross-checks are performed and controls are implemented in order to eliminate data concerning intra-group transactions, receivables, liabilities, etc.). Consolidated journal entries are performed and published to the financial statements and information tables contained in the Financial Report.

Financial statements are prepared and published on a quarterly basis (individual and consolidated) in accordance with International Financial Reporting Standards as adopted by the European Union and in accordance with applicable laws and regulations. All financial statements are

#### Annual Report for the financial year 2011/2012



approved by the Board of Directors prior to their publication.

The company's management is daily informed on the progress of sales, costs / expenses and other details that define and redefine the strategy and the objectives of the Company, as they have been planned and budgeted accordingly with comparable figures for the previous year and period.

The Group is exposed to various financial risks such as market risk (variation in foreign exchange rates, interest rates, market prices etc.), credit risk and liquidity risk. The company's risk management policy aims at limiting the negative impact on the company's financial results which results from the inability to predict financial markets and the variation in cost and revenue variables.

Risk management policy is executed by the Management of the Group which evaluates the risks related to the Group's activities, plans the methodology and selects suitable derivative products for risk reduction. Analytical reference is made in section D "Financial Risk Management" of the present annual report.

4) Information under (c), (d), (f), (i) and (k) paragraph 1 of Article 10 of Directive 2004/25/EC as at 21 April 2004 regarding takeover bids as long as the company is subject to the above directive.

No takeover bids were effective within the year.

## 5) Information on the way of functioning of the General Meeting of shareholders and its key authorities, description of shareholders' rights and the way they are exercised.

Based on articles 26, paragraph 2b and 28 A of the CL 2190/20, as amended and supplemented, respectively, by Articles 3 and 6 of Law 3884/2010 and currently effective, the Board ensures that the preparation and conduct of the General Meeting of shareholders facilitate the effective exercise of shareholder rights that shall be timely and fully informed on all matters relating to their participation in the General Meeting, including the agenda and their rights during the General Meeting. The Board uses the Annual General Meeting of shareholders to facilitate the effective and open dialogue within the company.

Taking into consideration all legal requirements of Law 3884/2010, the company ensures that the invitation to the General Meeting of shareholders and relevant information are effectively communicated to the shareholders in Greek and English at least 20 days before the meeting, via the company's website. This information includes:

• the date, time and location of the general meeting,

• key attendance rules and practice, including the right to put items on the agenda, the right to ask questions, and deadlines by which those rights may be exercised;

- voting procedures, proxy procedural terms and the forms to be used for proxy voting;
- the proposed agenda of the meeting, including resolutions and accompanying documents;
- the proposed list of candidates for board membership, if applicable, and their biographies;

and

• the total number of outstanding shares and voting rights at the date of the invitation.

At the least, the Chairman of the Company's BoD, the Vice-chairman and the Chief Executive Officer attend the General Meeting of shareholders and are available to answer shareholders' questions relevant to their responsibilities. The Chairman of the General Meeting of shareholders allows sufficient time to deal with shareholders' questions.

The results of voting on each resolution, is available on the Company's website at the latest within five (5) days after the General Meeting of shareholders. For each decision, the number of shares for every valid vote is mentioned , the ratio of the share capital represented by those votes, the total number of valid votes and the number of votes for and against every resolution as well as the number of abstentions

Key authorities of the General Meeting

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a. The General Meeting of Shareholders is the supreme body and has the right to decide for everything involving the Company. The decisions of the General Meeting are also binding for the shareholders who are absent or disagree.

b. The General Meeting has exclusive authority to decide on:

1. Amendments to the Articles of Association, also including decrease or increase in the share capital, apart from the provisions of Article 5 as described below.

2. Election of BoD members.

3. Approval of annual financial statements of the Company.

4. Distribution of annual profits.

5. Issue of bond loans and convertible bond loans.

6. Mergers, division, modification, revival, extension of its term of duration or liquidation of the Company.

7. Appointment of liquidators, and

8. Appointment of auditors.

c) The following cases are not subject to provisions of the previous paragraph: a) Increases decided under paragraphs 1 and 14 of Article 13 of Law 2190/20 by the Board, and increases imposed by the provisions of other laws, b) amendment of the Articles of Associations by the board of Directors in accordance with paragraph 5 of Article 11, paragraph 13 of Article 13, paragraph 2 of Article 13a and 4 of article 17b of Law 2190/20, c) appointment under the Articles of Association of the first Board of Directors, d) election under the Articles of Associations, in accordance with paragraph 7 of Article 18 of Law 2190/20, of directors in replacement of those resigned, deceased or losing their status in any other way, e) absorption under in Article 78 of Law 2190/20 of a limited liability company by another company that holds 100% of its shares and f) possibility of distribution of profit or additional reserves in the current financial year by decision of the Board, if no such authorization has been given by the Annual General Meeting.

#### Rights of shareholders and way of their exercise

In the Company's General Meeting, participate and vote the shareholders who are registered in the records of the organization keeping the company securities. The exercise of these rights does not require binding of shares of the beneficiary or following a similar procedure. A shareholder participates in the General Meeting and votes either in person or through representative (proxy).

The rights of the Company shareholders, arising from their shares are proportional to the percentage of capital, which represents the paid-in share value. Each share confers the rights under the Law 2190/1920 as amended and effective as well as under the Company Articles of Association.

## 6) Composition and way of operation of the Board of Directors and any other administrative, management or supervisory bodies or committees of the company.

The Board of Directors is the supreme governing body of the Company, which administers the company's management of its assets and essentially forms its strategic and development policy.

The Board of Directors makes decisions on the management of corporate affairs and management of the assets and supervises all the company operations and particularly the activities of the members and executives of the company assigned with the relevant executive responsibilities by the Board itself.

The Board of Directors makes decisions on matters relating to any remunerations paid to the managers of the company, internal auditors as well as the general policy of the company's remuneration decided upon by the Board of Directors collectively except for those that are decided by the Annual General Meeting of Shareholders.

#### Annual Report for the financial year 2011/2012



According to paragraph 4, Article 2 of Law 3016/2002, the Board prepares an annual report including a detailed report on the company's transactions with affiliated companies within the meaning of Article 42 e par. 5 of the Law 2190/1920. The report is disclosed to the Hellenic Capital Market Committee.

The Board meets at least once a month.

The functions and responsibilities of the Board are described in detail in the effective Articles of Association, which include the following chapters:

- Composition, term of office (Article 10 of Articles of Association)
- Members of the Board of Directors (Article 10 of Articles of Association)

• Convening and Composition of the Board of Directors as a Body (Article 11 of Articles of Association)

• Responsibilities and duties of the members of the Board of Directors (Article 11 of Articles of Association)

• Company representation by the Board of Directors (Articles 13 and 17)

• Resignation, retirement and replacement of the Board of Directors members (Article 12 and 13 of Articles of Association)

- Board of Directors quorum and Decision Making (Article 14 of Articles of Association)
- Minutes of the board of Directors (Article 15 of Articles of Association)
- Responsibilities of the Board of Directors (Articles 16 and 17)
- Remuneration of the Board of Directors members (Article 18 of Articles of Association)
- Prohibition of competition (Article 19 of Articles of Association)
- Liability of Board of Directors members (Article 20 of Articles of Association)

as well as in the Company's Internal Regulations.

The present Board of Directors of the Company and its independent members were elected at the regular Annual General Meeting held on November 3<sup>rd</sup>, 2011 and its term of service was defined as that of two years finishing at 3.11.2013, when the regular General Meeting will elect the new Board of Directors.

The composition of the Board of Directors of Jumbo S.A. is as follows:

A. Four (4) Executive members:

 $1.\ Apostolos$  -Evangelos Vakakis, father's name - George, Chairman and CEO, Executive member.

2. Ioannis Economou, father's name - Christos, Vice Chairman, Executive member.

3. Kalliopi Vernadaki, father's name – Emmanuil, Appointed Consultant, Executive member.

4. Evangelos Papaevangelou, father's name - Dimitrios, Deputy Vice Chairman, Executive member.

B. One (1) Non-Executive Member:

1. Paraskevi Kavoura, father's name - Georgios, Member of Audit Committee.

C. Two (2) independent non-executive members:

1. Georgios Katsaros, father's name - Spiridonas, Member of Audit Committee

2. Victor- Haim Asser, father's name - Michael, Member of Audit Committee



The brief biographies of the Board of Directors members are as follows:

#### Apostolos - Evangelos Vakakis - Chairman of the BoD and CEO

Mr. Vakakis has been exercising the general management of the company since 1994 and is in charge of the company strategic development. He is a second-generation entrepreneur with extensive experience in the field. He studied business administration and financial management at the University of Warwick (United Kingdom).

#### Ioannis Economou, Vice Chairman of the BoD

Graduate of Law School of Athens, a lawyer with extensive experience in the field of commercial law and especially in business. He has been the Company legal consultant since 1995 as well as a member of the Board of Directors of Tanosirian S.A. which happens to be the main shareholder of the Company.

#### Evangelos Papaevangelou, Deputy Vice Chairman of the BoD

Mr. Papaevangelou extensive experience in the industry and is president of the Hellenic Toys Manufacturers and Traders Association. He holds a degree in Business Administration of the University of Piraeus. Mr. Papaevangelou has been the president of the Hellenic Toys Manufacturers and Traders Association since 1992. Since 2000, he has been a member of Tax Management Dispute Solution in the Tax Office of Moschato. Since 2006, he has been a Member of the Board of Directors of Commercial and Industrial Chamber of Athens. Since 2006, he has been a Member of the Board of Directors of Retail Business Association of Greece. Since 2008, he has been a non-executive member of Proton Bank.

#### Kalliopi Vernadaki - Member of BoD and Appointed Consultant

Mrs. Vernadaki is a graduate of Athens University of Economics and has been employed with the Company since its establishment in 1986. She is a member of the Board of Directors of Tanosirian S.A. which happens to be the main shareholder of the Company.

#### Paraskevi Kavoura, Non-executive member of the BoD

Mrs. Kavoura is a graduate of the Law School of Athens. She is a lawyer in the Athens Lawyers Association and specializes in Civil and Commercial Law.

#### Georgios Katsaros – Member of the BoD (Independent – Non-Executive Member)

Mr. Katsaros is a graduate of the Department of Economics of the Law School of Athens. He also holds Masters degree in Industrial Economics from the University of Sussex (United Kingdom) and an MBA from INSEAD (France). His professional career is associated with the banking sector in Greece and abroad. Since 2003, he has been employed as a Management Consultant at EFG Eurobank Ergasias. He is independent –non executive member of the listed company "Sidma S.A." and is a member of the Board of Directors of Tanosirian S.A., which happens to be the main shareholder of the Company.

#### Victor Asser - Member of the BoD (Independent - Non-Executive Member)

Victor Asser holds a BSc degree in Industrial Engineering from Israel Institute of Technology and an MBA from the Recanati Business School, Tel Aviv University. He was a co-founder of Telesis Securities. After the merger of Telesis Investment Bank with Eurobank EFG in 2001, he was appointed CEO of Eurobank EFG Securities. In 2009 he founded VAL Advisors Investment Services S.A.

Within the current financial year July 2011-July 2012, the Board of Directors of the Company held 58 meetings.

The table below presents the members of the BoD as well as each member participation in the meetings:

Member	Meetings attended
Apostolos- Evangelos Vakakis	42
Ioannis Economou	58
Kalliopi Vernadaki	58

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Evangelos Papaevangelou	58
Paraskevi Kavoura	58
Georgios Katsaros	51
Dimitrios Skaleos	From the 17 meetings which were held up to 3.11.2011 date of the Annual General Meeting of the Company's shareholders attended at 12 meetings.
Victor Asser	From the 40 meetings which were held after Mr. Asser's election from Annual General Meeting of the Company's shareholders he was present at 38 meetings.

The functioning of the Board of Directors is supported by the audit Committee.

The Audit Committee is appointed by the General Meeting of shareholders (Article 37, Law 3693/2008). It consists of three non-executive members, two of whom are independent, in compliance with the requirements of SEV. The members of the Audit Committee are Mrs. Paraskevi Kavoura, Mr. Georgios Katsaros and Mr. Victor Asser.

The Executive members of the Board of Directors are in charge of implementation of the BoD decisions and ongoing monitoring of the Company operations. The Non-Executive members of the Board of Directors are in charge of promoting the total of the Company operations.

The Audit Committee is composed of non-executive members of the board and its main responsibilities are as follows: a) monitoring the financial reporting process, b) monitoring the effective operation of internal control and risk management system and monitoring the proper operation of the internal audit department of the company, c) monitoring the progress of the statutory audit of individual and consolidated financial statements, and d) review and monitoring of issues relating to the existence and maintenance of objectivity and independence of statutory auditors or audit firms, particularly relating to other services provided by auditors and audit firms.

The Audit Committee responsibilities include ensuring compliance with the rules of Corporate Governance, as well as ensuring the smooth operation of internal control system and supervision of the work of this department.

Pursuant to Law 3016/2002 on corporate governance, internal control is a basic and essential function of the company. The internal control department operates as an independent and objective advisory service accountable to the Audit Committee. Its responsibilities include evaluating and improving risk management and internal control system, as well as verification of compliance with the established policies and procedures as defined and the Internal Regulations of the Company, the applicable laws and legal provisions.

Within the current and the closing year, the Audit Committee held five meetings.

The table below presents the members of the Audit Committee as well as each member participation in the meetings:

Member	Meetings attended
Paraskevi Kavoura	Attended all the meetings.
Georgios Katsaros	Attended all the meetings.
Victor Asser	Attended all the meetings.

Within the closing and the current year, the Audit Committee discussed the following issues: a) Audit of the reports and activities of the Internal Control Department b) Audit of the financial statements of 30.6.2011, as well as major issues regarding the audit of financial statements of 30.6.2012 and the interim financial reports, c) the obligations of the Management and Auditors, d) the risks that arise from



the environment in which the company operates and f) the meaning of Materiality for the financial statements. The Committee prepared the relative Minutes and Reports.

The performance of the Board of Directors is annually evaluated by the General Meeting of the shareholders together with the evaluation of the annual financial statements of the company and the relevant reports. The criteria for this evaluation pertain to the performance and activities of the BoD during the past year, mainly on the basis of the Management Report that was submitted to the General Meeting other reports that provided by law and in combination with the financial results and overall progress of the company.

The remuneration of the board of Directors members are approved by the Annual General Meeting and are included in note 7 to the Financial Statements.

#### <u>H. EXPLANATORY REPORT TO THE ADDITIONAL ANALYTICAL INFORMATION</u> ( article 4 par.7-8 of the Law 3556/2007)

#### A) Share Capital Structure

The share capital of the company as at 30.06.2012 amounted to  $\in$  181.947.551,80, divided into 129.962.537 common nominal shares with the nominal value of one Euro and forty cents (1,40) each. The share capital of the company as at 30.06.2011 amounted to  $\in$  181.919.108,00, divided into 129.942.220 common nominal shares with the nominal value of one Euro and forty cents (1,40) each. The Company shares are listed for trading in ATHEX.

The company's share capital changed according to the Annual Ordinary General Meeting of the shareholders held on 03.11.2011 which decided the following: a. the increase of the Company's share capital by the amount of  $\in$  27.287.866,20, by the capitalization of an equal amount of existing reserves through the issuance of shares at par and the increase of the nominal value of each one of its shares by the amount of  $\in$  0,21. b. the reduction of the Company's share capital by the equivalent of  $\in$  27.287.866,20 through a reduction in the nominal value of each share by  $\in$  0,21 and the return of the equivalent amount to the shareholders (EUR 0,21 per share) in cash.

Moreover, according to the 09.03.2012 decision of the Board of Directors, the company's share capital increase was confirmed by the amount of  $\notin$  28.443,80 with the issuance of 20.317 new common nominal shares of nominal value  $\notin$  1.40each, which resulted from the conversion of 9.673 bonds on 08.03.2012 of the Convertible Bond Loan of the company, issued on 08.09.2006.

The company shareholders' voting rights that arise from its share are in proportion to the capital percentage to which the paid share value pertains. All shares have equal rights and obligations and every share includes all the rights and obligations prescribed by the Law and the Company's Charter of Incorporation. In particular:

• The right to participate and vote at the General Assembly of the Company.

• The right over dividends from the annual or under liquidation profit of the company amounting to 35% of net profit following the withdrawal of statutory reserve is distributed as first dividend, while the distribution of additional dividends is decided by the General Assembly. Dividends are entitled to every shareholder that is registered in the Shareholders Registry held by the Company as at the date of dividends approval. The way, the time and the place of the payment are announced through Press as stated by the Law 3556/2007 and the relevant decisions of the Hellenic Capital Committee. The payment reception right is fulfilled and the corresponding amount is paid to the State after the expiry of five (5) years from the end of the year within which the distribution was approved by the General Assembly.

•The right to receive contribution under liquidation or correspondingly amortization of capital that pertains to the share should it be decided by the General Assembly.

• The preference option on every share capital increase of the Company in cash and acquisition of new shares.

#### Annual Report for the financial year 2011/2012



• The right to receive a copy of financial statements and the auditor's report and the report of the Board of Directors of the Company.

• The right to participate at the General Assembly of the Company is specialized in the following individual rights: legalization, presence, attendance in the discussions, submission of proposals on issues of daily provision, registration of opinions in the minutes and voting.

• The General Assembly of the Company Shareholders maintains all its rights under the liquidation (in compliance with par. 4 of Art. 38 of its Charter of Incorporation).

The responsibility of the shareholders of the company is limited to the nominal value of the shares held by them.

#### B) Limitations of transfer of the Company shares

Transfer of company shares is performed in compliance with Law and no transfer limitation are recorded in its Charter of Incorporation.

There wasn't any change during the current year.

#### C) Important Indirect/Direct participations under the definition of articles 9-11 of L.3556/07

The shareholders (natural person or legal entity) that hold direct or indirect participations higher than 5% of the total number of shares are presented in the table below.

NAME	PERCENTAGE 30/06/2012
TANOSIRIAN S.A.	26,76%
FIDELITY LOW-PRICED STOCK FUND	8,57%
S71V FIRST EAGLE OVERSEAS FUND	8,25%

Note the below changes occurred during the financial year 2011/2012, as it concerns the shareholders:

- First Eagle Investment Management LLC announced on August 19<sup>th</sup>, 2011 that it was indirectly the owner of 5,35% of the shareholders equity of "JUMBO SA". The announcement was made pursuant to the Law 3556/2007 as the percentage of the voting rights of the Company held by the shareholder was at 4,94% and on 17.8.2011 has increased above the 5% limit.
- "Capital Research and Management Company (CRMC)", a U.S based investment Management Company, although it does not own shares of Jumbo S.A, announced to the company on January 13, 2012 that the participation of the mutual funds under its management in "Jumbo SA", has fallen below the 5% limit from January 11th, 2012. According to the above mentioned announcement, on January 11th, 2012, "Capital Research and Management Company (CRMC)" was indirectly the owner of 6.200.799 voting rights of "JUMBO SA" or 4,772% of the shareholders equity.
- "Fairfax Financial Holdings Limited" announced on 26.06.2012, that on 22.6.2012 was indirectly, through its wholly owned subsidiaries, the owner of 7.020.000 shares and voting rights of "JUMBO SA" or 5,402% of the shareholders equity. No other company in the Fairfax Financial Holdings Limited group holds directly or indirectly shares and voting rights exceeding the 5% threshold in the Company.

#### D) Shares providing special control rights and their description

There are no Company shares that provide their holders with special control rights.

There wasn't any change during the current year



#### E) Limitations on voting rights

The Company's Charter of Incorporation does not include limitations on its shares voting rights.

There wasn't any change during the current year.

## F) Shareholders agreements known to the Company that include limitations on share transfer or exercise of voting rights

The Company is not aware of the existence of agreements among the shareholders that include limitations on share transfer or exercise of voting rights arising from its shares .

There wasn't any change during the current year

# G) Regulations of appointing and replacing BoD members and amendment of the Charter of Incorporation

The regulations foreseen in the Company's Charter of Incorporation concerning appointing and replacing BoD members and amendment of its regulations are not amended in compliance with the requirements of Law 2190/1920, as applies after the L. 3604/2007.

#### H) Authority of BoD or its certain members to issue new shares or to acquire treasury shares

1) In compliance with the requirements of Art. 13 par 1 line b' of Law 2190/1920 and in combination with the requirements of Art. 5 B' of the Company's Charter of Incorporation, the Board of Directors of the Company has the right, following the corresponding decision of the General Assembly in compliance with the requirements of Art. 7b of Law 2190/1920, to increase share capital of the Company through issue of new shares following the decision made by the majority of at least two third (2/3) of its total members. In such an event, and in compliance with Art. 5 of the Company's Charter of Incorporation, the share capital can be increased up to the amount of the capital that is paid as at the date on which the Board of Directors was given the corresponding authority by the General Assembly. The authority of the Board of Directors can be renewed by the General Assembly for period of time that doesn't exceed five years for each renewal.

No such decision has been made by the General Assembly of the shareholders.

2) In compliance with the requirements of Art. 13 par. 9 of Law K.N. 2190/1920, following a decision made by the General Assembly, it can introduce a share distribution plan to the members of the Board of Directors and its employees in the form of options under the particular terms of the aforementioned decision. The decision of the General Assembly defines the highest number of shares that can be issued that based on the provisions of the Law cannot exceed 1/10 of existing shares in case the legal holders exercise the option, the price and terms of distribution of shares to the legal holders.

No such decision has been made by the General Assembly of the shareholders.

3) In compliance with the requirements of par. 5 to 13 of Art. 16 of Law 2190/1920, the companies listed on ASE can, following the decision of the General Assembly of their shareholders acquire treasury shares through ASE up to the percentage of 10% of their total shares with the purpose of maintaining their SE price and under special terms and requirements of the aforementioned paragraphs of Art. 16 of Law 2190/1920.

The Company's General Meeting which was held at 3.11.2012 approved the acquisition of the Company's own shares pursuant to the provisions of Article 16 of Codified Law 2190/1920. In particular, the Company shall be entitled within 24 months from the date set by the company's Board of Directors to acquire up to 5% of the company's existing share capital. The lowest price of purchase is  $\in$ 2 and the maximum price of purchase  $\in$ 6,50 each. The Company intends to comply with and all conditions referred to in Commission Regulation (EC) No 2273/2003. Finally, the General Meeting of the shareholders provided the Board of Directors with the special order, authorization and right to decide upon the plan's commencement, to monitor the relevant procedure, to look on the compliance with all mandatory formalities, communications and publications and to take any other further decision which is required for the implementation or modification or even definitive cancellation of the implementation of this decision,



depending on the prevailing financial conditions, the investment opportunities and the Company's funds, which are each time available.

# I) Significant agreements due, are amended or expire in case of change of control through public offer and the results of the aforementioned agreements.

There are no agreements that are due, are amended or expire in case of the Company's change of control through public offer, except from the rights stated below i.e.:

According to the terms of the agreement, conducted on 17.5.2007, for the coverage of the existing Convertible Bond Loan up to the sum of  $\in$  145.000.000, there is the right of termination of the bond-holders lender Banks "if Mr Evangelos-Apostolos Vakakis, Chairman and Managing Director of the Company, ceases to have the power to practice the real administration of it."

Also according to the terms of the Convertible Bond Loan, conducted on 6.9.2006, of  $\notin$  42.432.150, there is the right of termination of the General Assembly of the bond-holders "in case of change of the majority of members of the Editor's existing Board of Directors, without the consent of the majority of the bond-holders or if Mr Evangelos-Apostolos Vakakis ceases being an executive member of the Board of Directors of the company".

Also with an Annex to a non-cancellable lease contract for rent of real estate, the current leasing agreement, which originally ends on 28 May 2023, is extended until 28 May 2035. Jumbo EC. B will be obliged to purchase the rented store and the property over which the store is constructed for a total price of  $\notin$  13.500.000,00 without VAT, in case that during the rental term Mr. Apostolos Vakakis ceases to be an executive member of the Board of Directors of Jumbo SA. Jumbo Trading Limited, Cyprus is a co-debtor and is jointly liable with the Company for all the obligations, arising from the rental contract and all annexes to it.

## J) Agreements with the Members of the Board of Directors or Executives of the Company concerning compensation in case of termination for any reason

There are no agreements of the Company with the members of the Board of Directors or with its employees that might foresee payment of compensation in particular in case of retirement or unreasonable dismissal or termination of service or their employment for reasons of public offer.

There was not any change during the current year.

The provisions made for compensation due to termination of service of members of the BoD in compliance with the requirements of Law 3371/2005, came as at 30.6.2012 to the amount of 381.760,00 Euro regarding the BOD of company.

#### <u>I. IMPORTANT EVENTS SUBSEQUENT TO THE STATEMENT OF FINANCIAL</u> <u>POSITION DATE</u>

In Greece, a new rented store in Nea Philadelphia (Athens) began to operate in July 2012 of total surface 8ths sqm, while in August began to operate the new rented store in Palaio Faliro (Athens) of total surface 7,5ths sqm.

The Extraordinary General Meeting of the company's shareholders which was held on 25.07.2012 approved, the reduction of the company's share capital amount of  $\in$  181.947.551,80 by the equivalent of  $\in$  27.292.132,77, through the reduction of the nominal value of each one of the company's 129.962.537 shares by  $\in$  0,21 and the payment of this amount to shareholders. Following the aforementioned reduction, the fully paid-up share capital of Company shall stand at  $\in$  154.655.419,03 divided into 129.962.537 shares, of  $\in$ 1,19 nominal value each. According to the announced Financial Calendar of the Company as of 07.09.2012 the company's shares will be negotiable at the Athens Stock Exchange with the new nominal value and without a consequent right to receive the capital return. The beneficiaries of the capital return will be those investors who will be registered in the D.S.S. on 11.09.2012 (Record Date). The return of capital shall be effected as of 17.09.2012.

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The management of the Parent company will propose to the General Meeting for the financial year 2011/2012, the non-distribution of dividends without the obligation to form a special reserve. The above proposal is subject to the approval of the General Meeting by a majority of at least 70% of the paid-up share capital of the Company.

With regard to the subsidiary in Cyprus, its Board of Directors did not suggest any dividend to the shareholders for the closing financial year due to its continuing development program. Moreover, the subsidiary is not forced to comply with the Cypriot Law regarding the obligatory distribution of dividends since it is controlled fully by JUMBO which is not a Cypriot tax resident.

With regard to the subsidiary in Bulgaria, Jumbo EC.B, according to the law the Board of Directors did not propose any dividend to the shareholders for the closing financial year due to its continuing development program.

There are no other events after the financial statements which concern either the Group or the Company, which should be mentioned according to the IFRS.

The current Annual Report of BoD for the financial year 01/07/2011 - 30/06/2012 has been published on website at the site <u>www.jumbo.gr</u>.

Moschato, 28 August 2012

With the authorization of the Board of Directors

Apostolos- Evangelos Vakakis

President of the Board of Directors and Managing Director



#### **IV.** Annual Financial Statements

We confirm that the attached Financial Statements are those approved by the Board of Directors of "JUMBO S.A." at 28.08.2012 and have been published to the electronic address <u>www.jumbo.gr</u> as well as to the ATHEX site where they will remain at the disposal of the investment public for a period of 5 years at least from the date of their editing and publishing.

It is noted that summarized financial information published in the press is intended to give the reader a general view but it does not provide a complete picture of the financial position and the results of the Group and the Company in compliance with International Financial Reporting Standards. It is also noted that for simplification purposes summarized financial information published in the press includes accounts which have been condensed and reclassified.



### A. STATEMENT OF TOTAL COMPREHENSIVE INCOME

FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 2011

(All amounts are expressed in **euros** except from shares)

		THE G	ROUP	THE CO	MPANY
	Notes	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011
Tunrnover		494.288.503	489.972.161	454.276.468	461.845.569
Cost of sales	5.2	(231.264.791)	(229.242.774)	(230.549.160)	(234.859.122)
Gross profit		263.023.712	260.729.387	223.727.308	226.986.447
Otherincome	5.4	6.438.693	2.757.764	3.501.947	1.954.467
Distribution costs	5.3	(127.742.006)	(120.594.578)	(111.153.837)	(107.698.962)
Administrative expenses	5.3	(19.296.694)	(18.805.661)	(16.340.195)	(16.332.069)
Other expenses	5.4	(5.402.120)	(4.234.087)	(3.702.012)	(3.094.690)
Profit before tax, interest and investment results		117.021.585	119.852.825	96.033.211	101.815.193
Finance costs	5.5	(6.045.149)	(6.065.775)	(5.862.195)	(5.850.646)
Finance income	5.5	8.489.165	7.499.094	6.785.082	6.101.878
		2.444.016	1.433.319	922.887	251.232
Profit before taxes		119.465.601	121.286.144	96.956.097	102.066.425
Income tax	5.6	(22.160.896)	(26.682.196)	(19.846.763)	(24.567.937)
Profits after income tax		97.304.705	94.603.948	77.109.334	77.498.488
Attributable to: Shareholders of the parent company		97.304.705	94.603.948	77.109.334	77.498.488
Non controlling Interests		-	-		
Basic earnings per share Basic earnings per share	5.7	0.7488	0.7281	0 5024	0 50/5
(€/share) Diluted earnings per share	5.7	0,7400	0,7201	0,5934	0,5965
(€/share)	5.7	0,7484	0,7274	0,5932	0,5960
Earnings before interest, tax investment results depreciation and					
amortization		134.422.583	135.149.852	109.385.364	114.013.726
Earnings before interest, tax and investment results		117.021.585	119.852.825	96.033.211	101.815.193
Profit before tax		119.465.601	121.286.144	96.956.097	102.066.425
Profit after tax		97.304.705	94.603.948	77.109.334	77.498.488



#### **B. STATEMENT OF OTHER COMPREHENSIVE INCOME**

FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 2011

(All amounts are expressed in **euros** except from shares)

	Statement of Comprehensive Income							
	THE G	ROUP	THE COMPANY					
	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011				
Net profit (loss) for the year	97.304.705	94.603.948	77.109.334	77.498.488				
Exchange differences on translation of foreign operations	68.675	65.314		-				
Other comprehensive income for the year after tax	68.675	65.314		-				
Total comprehensive income for the year	97.373.380	94.669.262	77.109.334	77.498.488				
Total comprehensive income for the year to:								
<b>Owners of the company</b> Minority interests	97.373.380	94.669.262	77.109.334	77.498.488				



#### **C. STATEMENT OF FINANCIAL POSITION**

#### FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 30 JUNE 2011

(All amounts are expressed in euros unless otherwise stated)

(		THE GROUP		THE COMPANY			
	Notes	30/06/2012	30/06/2011	30/06/2012	30/06/2011		
<u>Assets</u>							
Non current							
Property, plant and equipment	5.8	415.216.257	378.434.446	275.833.421	246.401.771		
Investment property	5.9	6.923.992	7.580.301	6.923.992	7.580.301		
Investments in subsidiaries	5.10	-	-	158.178.563	80.978.602		
Other long term receivables	5.11	22.190.161	13.496.504	10.542.023	9.718.501		
- ·· ·		444.330.410	399.511.251	451.477.999	344.679.175		
Current Assets Inventories	5.12	180.485.746	174.452.601	164.273.025	157.209.693		
Trade debtors and other		100.400.740	174.452.001	104.27 5.025	107.207.075		
trading receivables	5.13	18.597.468	27.998.652	46.536.281	46.898.576		
Other receivables	5.14	24.001.953	30.427.376	20.671.922	29.346.463		
Other current assets	5.15	4.623.583	4.718.408	4.295.223	4.113.778		
Cash and cash equivalents	5.16	184.646.930 412.355.680	158.087.059 395.684.096	56.048.994 291.825.445	119.206.065 356.774.575		
		412.355.000	375.004.070	271.023.445	338.774.375		
Total assets		856.686.090	795.195.347	743.303.444	701.453.750		
Equity and Liabilities							
Equity attributable to the							
shareholders of the parent	5.17						
entity							
Share capital Share premium reserve	5.17.1 5.17.1	181.947.552 13.810.028	181.919.108 41.249.350	181.947.552 13.810.028	181.919.108 41.249.350		
Translation reserve	5.17.1	(729.864)	(798.539)	-	41.247.330		
Other reserves	5.17.2	194.251.732	131.249.520	194.251.732	131.249.520		
Retained earnings		203.632.965	169.330.493	98.220.161	84.113.062		
		592.912.413	522.949.932	488.229.473	438.531.040		
Non controlling Interests		-					
Total equity		592.912.413	522.949.932	488.229.473	438.531.040		
Non-current liabilities							
Liabilities for pension plans	5.18	3.958.842	3.573.286	3.948.645	3.567.358		
Long term loan liabilities Other long term liabilities	5.19/5.20 5.23	152.048.283 296.305	153.841.391 12.795	151.381.835 93.859	152.009.779 12.795		
Office long term lidbillies	5.25	270.303	12./75	73.037	12.775		
Deferred tax liabilities	5.24	6.063.277	5.404.000	6.058.207	5.404.870		
Total non-current liabilities		162.366.707	162.831.472	161.482.546	160.994.802		
Current liabilities Provisions	5.25	166.758	166.758	166.758	166.758		
	5.26	55.985.410	58.166.893	55.915.327			
Trade and other payables Current tax liabilities	5.27	21.800.933	32.227.811	18.882.904	58.466.356 30.197.550		
Short-term loan liabilities	0.27	-					
Long term loan liabilities							
payable in the subsequent	5.22	1.00/.000	1.0/0.0//	707 100	(70.50)		
year Other current liabilities	5.28	1.906.030	1.868.246	707.102	672.521		
Total current liabilities	5.20	21.547.839 101.406.970	16.984.235 109.413.943	17.919.334 93.591.425	12.424.723 101.927.908		
Total liabilities		263.773.677	272.245.415	255.073.971	262.922.710		
Total equity and liabilities		856.686.090	795.195.347	743.303.444	701.453.750		



#### **D. STATEMENT OF CHANGES IN EQUITY - GROUP** FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 2011

(All amounts are expressed in euros except from shares)

	THE GROUP								
	Share capital Shar	e premium reserve Trar	slation reserve	Statuto ry re se rv e	Tax - free reserves	Extraordinary reserves	O the r reserves	Retained earnings	Total Equity
Restated balances as at 1st July 2011, according to the IFRS	181.919.108	41.249.350	(798.539)	20.652.020	1.797.944	108.785.110	14.447	169.330.493	522.949.932
Changes in Equity									
Share capital increase due to conversion of bond loan	28.444	(07.007.0//)							28.444
Capitalisation of share premium reserves Return of Capital to shareholders	27.287.866 (27.287.866)	(27.287.866)							(27.287.866)
In crease of reserves due to conversion of bond loan	(27.207.000)	91.740					(28)		91.712
Deferred taxation of share capital increase expenses		60.799					(20)		60.806
Expenses of the share capital increase		(303.995)					,		(303.995)
Dividend of the fiscal year 2010-2011		()							-
Statutory reserve				3.878.524				(3.878.524)	-
Extraordinary reserves						59.123.710		(59.123.710)	-
Transactions with owners	28.444	(27.439.323)	-	3.878.524		59.123.710	(21)	(63.002.233)	(27.410.899)
Net Profit for the year 01/07/2011-30/06/2012								97.304.705	97.304.705
Other comprehensive income									
Exchange differences on translation of foreign operations			68.675						68.675
Other comprehensive income for the period	-	-	6 8 .6 7 5	-	-	-	-	-	68.675
Total comprehensive income for the period		-	68.675	-	-	-	-	97.304.705	97.373.380
Balance as at June 30th, 2012 according to IFRS	181.947.552	13.810.028	(729.864)	24.530.543	1.797.944	167.908.820	14.425	203.632.966	592.912.413
Restated balances as at 1st July 2010, according to the IFRS	181.828.072	40.986.044	(863.853)	17.551.471	1.797.944	66.679.093	14.515	144.479.899	452.473.185
Changes in Equity									
Share capital increase due to conversion of bond loan	91.036								91.036
n crease of reserves due to conversion of bond loan		279.812					(93)		279.719
Deferred tax due to conversion of bond loan		(12.853)					24		(12.829)
xpenses of the share capital increase		(4.566)							(4.566)
Deferred taxation of share capital increase expenses		913						(04 54( 700)	913
Dividend of the fiscal year 2009-2010 Statutory reserve				3.100.548				(24.546.789) (3.100.548)	(24.546.789)
Extraordinary reserves				5.100.348		42.106.016		(42.106.016)	-
Iransactions with owners	91.036	263.306		3.100.548		42.108.018	(68)	(69.753.353)	(24.192.516)
Net Profit for the year 01/07/2010-30/06/2011	/1.050	203.300		5.100.540	•	42.100.010	(88)	94.603.948	94.603.948
Other comprehensive income									, 410001, 40
exchange differences on translation of foreign operations			65.314						65.314
Other comprehensive income for the period	-	-	65.314	-	-	-	-	-	65.314
Total comprehensive income for the period	-	-	65.314	-	-	-	-	94.603.948	94.669.262
Balance as at June 30th, 2011 according to IFRS	181.919.108	41.249.350	(798.539)	20.652.020	1.797.944	108.785.110	14.447	169.330.493	522.949.932



#### E. STATEMENT OF CHANGES IN EQUITY - COMPANY

#### FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 2011 (All amounts are expressed in euros except from shares)

	THE COMPANY							
	Share capital	Share premium reserve	Statutory reserve	Tax - free reserves	Extraordinary reserves	Other reserves	Retained earnings	Total Equity
Restated balances as at 1st July 2011, according to the IFRS	181.919.108	41.249.350	20.652.020	1.797.944	108.785.110	14.447	84.113.062	438.531.040
Changes in Equity								
Share capital increase due to conversion of bond loan	28.444							28.444
Capitalisation of share premium reserves	27.287.866	(27.287.866)						
Return of Capital to shareholders	(27.287.866)							(27.287.866)
Increase of reserves due to conversion of bond loan		91.740				(28)		91.712
Deferred taxation of share capital increase expenses		60.799				7		60.806
Expenses of the share capital increase Dividend of the fiscal year 2010-2011		(303.995)						(303.995)
Statutory reserve			3.878.524				(3.878.524)	
Extraordinary reserves					59.123.710		(59.123.710)	
Transactions with owners	28.444	(27.439.323)	3.878.524	-	59.123.710	(21)	(63.002.234)	(27.410.901
Net Profit for the year 01/07/2011-30/06/2012							77.109.334	77.109.334
Other comprehensive income								
Exchange differences on translation of foreign operations								
Other comprehensive income for the period	-	-	-			-	-	
Total comprehensive income for the period	-	-	-		-	-	77.109.334	77.109.334
Balance as at June 30th, 2012 according to IFRS	181.947.552	13.810.028	24.530.543	1.797.944	167.908.820	14.425	98.220.161	488.229.473
Restated balances as at 1st July 2010, according to the IFRS	181.828.072	40.986.044	17.551.471	1.797.944	66.679.093	14.515	76.367.928	385.225.067
Changes in Equity								
Share capital increase due to conversion of bond loan	91.036							91.036
Increase of reserves due to conversion of bond loan		279.812				(93)		279.719
Deferred tax due to conversion of bond loan		(12.853)				24		(12.829
Expenses of the share capital increase		(4.566)						(4.566
Deferred taxation of share capital increase expenses		913						913
Dividend of the fiscal year 2009-2010							(24.546.789)	(24.546.789
Statutory reserve			3.100.548				(3.100.548)	
Extraordinary reserves					42.106.016		(42.106.016)	
Transactions with owners	91.036	263.306	3.100.548		42.106.016	(69)	(69.753.353)	(24.192.516
Net Profit for the year 01/07/2011-30/06/2011							77.498.488	77.498.488
Other comprehensive income								
Exchange differences on translation of foreign operations								
Other comprehensive income for the period	-	-	-		-	-	-	
Total comprehensive income for the period	-		-		· ·	-	77.498.488	77.498.488
Balance as at June 30th, 2011 according to IFRS	181.919.108	41.249.350	20.652.020	1.797.944	108.785.110	14.447	84.113.062	438.531.040



#### F. CASH FLOWS STATEMENT

#### FOR THE FISCAL YEAR ENDED ON 30 JUNE 2012 AND 2011

(All amounts are expressed in **euros** unless otherwise stated)

(7 in anouns are expressed in <b>car</b> e		THE GROUP		THE COMPANY			
Indirect Method	Notes	30/06/2012	30/06/2011	30/06/2012	30/06/2011		
Cash flows from operating activities							
Cash flows from operating activities	5.29	130.487.818	137.589.189	105.345.190	115.365.545		
Interest payable Income tax payable		(5.689.816) (28.938.170)	(5.669.519) (39.474.053)	(5.511.159) (26.752.706)	(5.459.468) (37.395.858)		
Net cash flows from operating activities		95.859.832	92.445.617	73.081.325	72.510.219		
Cash flows from investing activities							
Acquisition of non current assets		(49.924.676)	(56.613.480)	(37.709.481)	(16.975.193)		
Sale of tangible assets		155.873	260.016	155.873	260.016		
Share Capital Increase of subsidiaries	5.10	-	-	(77.199.961)	(17.998.804)		
Insurance company compensation		2.100.000	-	-	-		
Interest and related income receivable		7.799.918	7.215.343	6.785.082	6.101.878		
Net cash flows from investing activities		(39.868.885)	(49.138.121)	(107.968.487)	(28.612.103)		
Cash flows from financing activities							
Issuance of common shares		120.155	370.849	120.155	370.849		
Share capital increase expenses		(303.995)	(4.566)	(303.995)	(4.566)		
Dividends paid to shareholders			(24.546.053)		(24.546.053)		
Capital Return to shareholders		(27.287.866)	( ,	(27.287.866)	( ,		
Loans received			_	(	_		
Loans paid		(1.279.380)	(1.422.001)	(120.148)	(370.756)		
Payments of capital of financial leasing		(678.055)	(663.913)	(678.055)	(663.913)		
Net cash flows from financing activities		(29.429.141)	(26.265.684)	(28.269.909)	(25.214.439)		
Increase/(decrease) in cash and							
cash equivalents (net)		26.561.806	17.041.812	(63.157.071)	18.683.677		
Cash and cash equivalents in the beginning of the year		158.087.059	141.050.874	119.206.065	100.522.388		
Exchange difference cash and cash equivalents		(1.935)	(5.627)	-	-		
Cash and cash equivalents at the					110.00/.0/5		
end of the year		184.646.930	158.087.059	56.048.994	119.206.065		
Cash in hand		2.307.887	2.364.811	2.143.952	2.205.901		
Carrying amount of band deposits and bank overdrafts		15.699.888	6.769.205	7.023.299	4.773.404		
Sight and time deposits		166.639.155	148.953.043	46.881.743	112.226.760		
Cash and cash equivalents		184.646.930	158.087.059	56.048.994	119.206.065		
The accommony		annatitute en int	a small mant of the firm	and all also have any ba			



# G. NOTES OF THE ANNUAL PARENT AND CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2012

#### **1. Information**

Group's Consolidated Financial Statement have been prepared in accordance with the International Financial Reporting Standards (IFRS) as those have been issued by the International Accounting Standards Board (IASB).

JUMBO is a trading company, established according to the laws in Greece. Reference made to the "COMPANY" or "JUMBO S.A." indicates, unless otherwise stated in the text, the Group "JUMBO" and its fully consolidated subsidiary companies.

The company's distinctive title is "JUMBO" and it has been registered in its articles of incorporation as well as by the department for trademarks of the Ministry of Development as a brand name for JUMBO products and services under number 127218 with protection period after extension until 5/6/2015.

The Company was incorporated in 1986 (Government Gazette 3234/26.11.1986) and its duration was set at thirty (30) years. According to the decision of the Extraordinary General Meeting of the shareholders dated 3/5/2006 which was approved by the decision of the Ministry of Development numbered K2-6817/9.5.2006, the duration of the company was extended to seventy years (70) from the date of its registration in Register of Societes Anonyme.

Originally the company's registered office was at the Municipality of Glyfada, at 11 Angelou Metaxa street. According the same decision (mentioned above) of the Extraordinary General Meeting of shareholders which was approved by the decision of the Ministry of Development numbered K2-6817/9.5.2006 the registered office of the company was transferred to the Municipality of Moschato in Attica and specifically at 9 Kyprou street and Ydras, area code 183 46.

The company is registered in the Register of Societes Anonyme of the Ministry of Development, Department of Societes Anonyme and Credit, under No 7650/06/B/86/04.

Activity of the company is governed by the law 2190/1920.

The Financial Statements of 30 June 2012 (which include the relative statements of 30 June 2011) have been approved by the Board of Directors at 28 August 2012.

#### 2. Company's Activity

The company's main activity is the retail sale of toys, baby items, seasonal items, decoration items, books and stationery and is classified based on the STAKOD 03 bulletin of the National Statistics Service in Greece (E.S.Y.E.) under the sector "other retail trade of new items in specialized shops" (STAKOD category 525.9). A small part of its activities is the wholesale of toys and similar items to third parties.

Since 19/7/1997 the Company has been listed on the Stock Exchange and since June 2010 participates in FTSE/Athex 20 index. Based on the stipulations of the new Regulation of the Stock Exchange, the Company fulfills the criteria on enabling it to be placed under the category "of high capitalization" and according to article 339 in it, as of 28/11/2005 (date it came to force), the Company's shares are placed under this category. Additionally the Stock Exchange applying the decision made on 24/11/2005 by its Board of Directors, regarding the adoption of a model of FTSE Dow Jones Industry Classification Benchmark (ICB), as of 2/1/2006 classified the Company under the sector of financial activity Toys, which includes only the company "JUMBO".

Within its 26 years of operation, the Company has become one of the largest companies in retail sale.

The company at 30.06.2012 operated 58 stores in Greece, Cyprus and Bulgaria. During the financial year ended at 30/06/2012 the Group opened six new stores. More specifically in July 2011 the Group opened the new owned store in Burgas, Bulgaria of total surface 18ths sqm, in September 2011 opened a new rented store in Elefsina of total surface 9,7ths sqm, in October opened a new rented store in Gialou (Spata) of total surface 9ths sqm in November opened a new owned store in Giannitsa, Greece of total



surface 9ths sqm and in May 2012 opened the new rented store in Lavrio, Greece of total surface 9ths sqm and the new owned store in Rousse, Bulgaria of total surface 12ths sqm.

At 30 June 2012 the Group employed 3.440 individuals as staff, of which 3.306 as permanent staff and 134 as seasonal staff. The average number of staff for the year ended at 30/06/2012, was 3.653 individuals (3.296 as permanent and 357 as extra staff).

# **3. Accounting Principles Summary**

The enclosed financial statements of the Group and the Company (henceforth Financial Statements) with date June 30 of 2012, for the year of July 1<sup>st</sup> 2011 to June 30th 2012 have been compiled according to the historical cost convention, the going concern principle and they comply with International Financial Reporting Standards (IFRS) as those have been issued by the International Accounting Standards Board (IASB), as well as their interpretations issued by the Standards Interpretation Committee (I.F.R.I.C.) of IASB.

Composition of financial statements according to International Financial Reporting Standards (IFRS) demands the use of accounting estimations and opinions from the Management during the application of accounting principles of the Group. Important acceptances for the application of the accounting methods of the Company are marked wherever it is judged necessary. Estimations and opinions made by the Management are constantly surveyed and are based on experiential facts and other factors, including anticipations for future facts, which are considered predictable under normal circumstances.

In 2003 and 2004, the IASB issued a series of new IFRS and revised International Accounting Standards (IAS), which in conjunction with unrevised IAS's issued by the International Accounting Standards Committee, predecessor to the IASB, is referred to as "the IFRS Stable Platform 2005". The Group applies the IFRS Stable Platform 2005 from 1 July 2005. The transition date for the Group was 1st July 2004.

Basic accounting principles adopted for the preparation of these financial statements have been also applied to the financial statements of 2010-2011 and have been applied to all the periods presented. Amounts on the financial statements of the previous periods have been reclassified so as to be comparable with those of current period, wherever this was considered necessary.

# 3.1. Changes in Accounting Principles

# 3.1.1 Review of the changes

The Group has adopted all the new amendments and standards that became obligatory for the fiscal years starting from 1 July 2011. Standards applicable to the Company that have been adopted since 1 January 2012 as well as standards which have been obligatory since 1st July 2011, however not applicable to the Company's activities, are presented in paragraph 3.1.2. Standards and amendments to existing standards that have not been yet in force adopted or still have not been placed in force, or have not been adopted by the EU are presented in paragraph 3.1.3.

# 3.1.2 Changes in accounting principles

Changes in the accounting principles which have been adopted are as follows:

# Amendments to IFRS 7 "Financial Instruments: Disclosures - Transfer of Financial Assets" (effective for annual periods beginning on or after 01/07/2011)

The amendment will allow users of Financial Statements to improve their understanding of transfer transactions of financial assets (for example, securitizations), including understanding the possible effects of any risks that may remain with the entity that transferred the assets. The amendment also requires additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. The amendment is not expected to affect significantly the Group's financial statements. This amendment was approved by the European Union in November 2011.

IFRS 2 Share based payment: "vesting conditions and cancellations" –Amendment



IASB published final amendments to IFRS 2 Share-based Payment to specify the financial reporting by an entity when it undertakes a share-based payment transaction within the same Group and how these transactions are reported to the separate financial statements of the subsidiaries. The amendment does not apply to the Group.

#### IAS 24 Related Party Disclosures (revised)

The revised Standard clarifies the definition of a related party and simplifies the disclosure requirements for government related entities. More specifically, it exempts government related entities from providing full details about transactions with other government controlled entities and the government, clarifies and simplifies the definition of a related party and requires the disclosure not only of the relationships, transactions and outstanding balances between related parties, but of commitments as well in both the consolidated and the individual financial statements. The change is approved by the EU and effective for annual periods beginning on or after January 1, 2011. The application of the revised IAS24 is not going to affect the Group's financial statements up to a serious extent.

#### IFRIC 14 (Amendment) "Prepayments of a Minimum Funding Requirement"

The amendment was made to withdraw the restriction an entity had in recognizing an asset resulting from voluntary prepayments for a benefits program in order to cover its minimum funding requirements. The amendment is applicable for annual periods beginning on or after 1 July 2011 and has been approved by the EU. This interpretation is not applicable to the Group.

#### IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments

This interpretation addresses the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor to extinguish all or part of the financial liability. This is commonly referred to as a 'debt for equity' swap and has become more common as a result of the financial crisis. Significant diversity had arisen in the accounting for these transactions up until the issue of IFRIC 19. The interpretation is effective for annual periods beginning on or after 1 July 2010. Early application is permitted. This interpretation is not applicable to the Group.

# 3.1.3 New standards, amendments and interpretations to existing standards that are not yet effective or have no application to the group.

The International Accounting Standards Board (IASB) as well as the International Financial Reporting Interpretations Committee (IFRIC) has already issued a series of new accounting standards and interpretations that is not obligatory to be applied to the presented financial statements. The Group's estimate regarding the effect of these new standards and interpretations is as follows:

#### IFRS 9 "Financial Instruments" (effective for annual periods beginning on or after 1 January 2015)

On 12/11/2009 IASB issued the new Standard, the revised IFRS 9 "Financial Instruments: Recognition and Measurement" which is the first step in IASB project to replace IAS 39. In October 2010, IASB expanded IFRS 9 to add new requirements for classifying and measuring financial liabilities, derecognition of financial instruments, impairment, and hedge accounting. IFRS 9 defines that all financial assets are initially measured at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Subsequent measurement of financial assets is made either at amortized cost or at fair value, depending on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. IFRS 9 generally prohibits reclassification between categories, however, when an entity changes its business model in a way that is significant to its operations, a re-assessment is required of whether the initial determination remains appropriate. The standard requires all investments in equity instruments to be measured at fair value. However, if an equity investment is not held for trading, an entity can make an irrevocable election at initial recognition to measure it at fair value through other comprehensive income with only dividend income recognized in profit or loss. The current Standard has not been adopted by the EU yet.



#### IFRS 1 (Amendment) "First-time adoption of International Financial Reporting Standards"-Derecognition exception of the fair value measurement of financial assets or liabilities .

The Amendment removes the use of a fixed transition date (01 January 2004) and replaces it with the actual date of transition to IFRSs'. At the same time, it eliminates the requirements for recognition of transactions that had taken place before the transition date. The amendment is applicable for annual periods beginning on or after 01/07/2011, while earlier adoption is permitted. The amendment will not have impact on the consolidated financial statements of the Group. The amendment does not apply to the Group.

#### IFRS 1 (Amendment) "First-time adoption of International Financial Reporting Standards"--Hyperinflationary Economies.

The Amendment provides guidance for reapplying the IFRS's after a period of chronic hyperinflation, due to the fact that the functional currency of an economic is that of a hyperinflationary economy. The amendment is applicable for annual periods beginning on or after 01/07/2011, while earlier application is permitted. The amendment will not have impact on the consolidated financial statements of the Group. This amendment has not been approved by the European Union.

# Amendment to IFRS 1 "First-time Adoption of International Financial Reporting Standards" - Government loans (effective for annual periods starting on or after 01/01/2013)

In March 2012, IASB issued amendment to IFRS 1, which gives IFRS first-time adopters the option, on a loan by loan basis, of applying the IFRS requirements retrospectively provided that the necessary information to apply the requirements to a particular government loan was obtained at the time of initially accounting for that loan. The implementation of the amendment will have no impact on the consolidated financial statements of the Group. This amendment has not been adopted by the European Union.

# IAS 12- (Amendment) Income Taxes.

IAS 12 requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40 Investment Property. According to the current amendment recovery of the carrying amount will normally be, through sale. The amendment is applicable for annual periods beginning on or after 01/01/2012 and the implementation of the amendment will be considered if it will have an impact on the consolidated financial statements of the Group. This amendment has not been approved by the European Union.

#### IFRS 7 (Amendment) "Financial instruments: Disclosures- Transfers of Financial Assets

The amendments will allow users of financial statements to improve their understanding of transfer transactions of financial assets, including understanding the possible effects of any risks that may remain with the entity that transferred the assets. The amendments also require additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. The amendment is applicable for annual periods beginning on or after 01/07/2011, while earlier adoption is permitted. The amendment will not have impact on the consolidated financial statements of the group. This amendment has not been approved by the European Union.

# IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities", IAS 27 "Separate Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" (effective for annual periods starting on or after 01/01/2013)

In May 2011, IASB issued three new Standards, namely IFRS 10, IFRS 11 and IFRS 12. IFRS 10 "Consolidated Financial Statements" sets out a new consolidation method, defining control as the basis under consolidation of all types of entities. IFRS 10 supersedes IAS 27 "Consolidated and Separate Financial Statements" and SIC 12 "Consolidation – Special Purpose Entities". IFRS 11 "Joint Arrangements" sets out the principles regarding financial reporting of joint arrangements participants. IFRS 11 supersedes IAS 31 "Interests in Joint Ventures" and SIC 13 "Jointly Controlled Entities – Non-Monetary Contributions by Venturers". IFRS 12 "Disclosure of Interests in Other Entities" unites,



improves and supersedes disclosure requirements for all forms of interests in subsidiaries, under common audit, associates and non-consolidated entities. As a result of these new standards, IASB has also issued the revised IAS 27 entitled IAS 27 "Separate Financial Statements" and revised IAS 28 entitled IAS 28 "Investments in Associates and Joint Ventures". The new standards are effective for annual periods beginning on or after 01/01/2013, while earlier application is permitted. The Group will assess the impact of the new standards on its financial statements. The Standards have not been adopted by the European Union.

#### IFRS 13 «Fair Value Measurement»

The new standard defines fair value, sets out in a single IFRS a framework for measuring fair value and requires disclosures about fair value measurements. The measurement and disclosure requirements of IFRS 13 apply when another IFRS requires or permits the item to be measured at fair value. IFRS 13 does not determine when an asset, a liability or an entity's own equity instrument is measured at fair value. Neither does it change the requirements of other IFRSs regarding the items measured at fair value and makes no reference to the way the changes in fair value are presented in the Financial Statements.

The amendment is effective for annual periods beginning on or after 1 January 2013 and earlier application is permitted. The implementation of the amendment is expected to affect the Group Financial Statements. This amendment has not been approved by the European Union.

#### IAS 19 (Amendment) «Employee Benefits»

The amendment to the standard removes the option of recognition of profit and loss under «corridor» method. Moreover, changes from revaluation of assets and liabilities arising from a defined benefit plan will be presented in the statement of other comprehensive income. There will be also provided additional disclosures on defined benefit plans regarding the defined benefit plans characteristics and the risks to which the providers are exposed under their participation in the aforementioned plans.

The amendment is effective for annual periods beginning on or after 1 January 2013 and earlier application is permitted. The implementation of the amendment is not expected to affect the Company Financial Statements. This amendment has not been approved by the European Union.

#### IAS 1 (Amendment) «Presentation of Financial Statements»

The amendments to IAS 1 require that the entities, preparing financial statements in compliance with IFRS, shall present the items in the statement of other comprehensive income based on whether they are potentially reclassifiable to profit or loss subsequently to facilitate harmonization with US GAAP.

The amendment is effective for annual periods beginning on or after 1 July 2012 and earlier application is permitted. The implementation of the amendment is not expected to affect the Company Financial Statements. This amendment has not been approved by the European Union.

# Amendments to IAS 32 "Financial Instruments: Presentation" – Offsetting financial assets and financial liabilities (effective for annual periods starting on or after 01/01/2014)

In December 2011, IASB issued amendments to IAS 32 "Financial Instruments: Presentation", which provides clarification on some requirements for offsetting financial assets and liabilities in the statement of financial position. The amendment is effective for annual periods beginning on or after 01/01/2014 and earlier application is permitted. The Group will assess the impact of the amendment on its consolidated and separate financial statements. This amendment has not been adopted by the European Union

# Amendments to IFRS 7 "Financial Instruments: Disclosures" - Offsetting Financial Asserts and Financial Liabilities (effective for annual periods starting on or after 01/01/2013)

In December 2011, IASB published new requirements for disclosures that enable users of Financial Statements to make better comparison between IFRS and US GAAP based financial statements. The amendment is effective for annual periods beginning on or after 01/01/2013. The Group will assess the impact of the amendment on its consolidated and separate financial statements. This amendment has not been adopted by the European Union.



# IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine" (effective for annual periods starting on or after 01/01/2013)

In October 2011, IASB issued IFRIC 20. The Interpretation clarifies the requirements for accounting for stripping costs associated with waste removal in surface mining, including when production stripping costs should be recognized as an asset, how the asset is initially recognized, and subsequent measurement. The interpretation is effective for annual periods beginning on or after 1 January 2013 and earlier application is permitted. The interpretation is not applicable to the Group's operations. This interpretation has not been adopted by the European Union

# Annual Improvements 2009–2011 Cycle (issued in May 2012 – the amendments are effective for annual periods starting on or after 01/01/2013)

In May 2012, IASB issued Annual Improvements 2009–2011 Cycle, a collection of amendments to 5 International Financial Reporting Standards (IFRSs), as its latest set of annual improvements. The amendments is not expected to affect significantly Group's financial statements. These amendments have not been adopted by the European Union.

#### Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12) (effective for annual periods starting on or after 01/01/2013)

In June 2012 IASB issued Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12) to clarify the transition guidance in IFRS 10 Consolidated Financial Statements. The amendments also provide additional transition relief in IFRS 10, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities, limiting the requirement to provide adjusted comparative information to only the preceding comparative period. Furthermore, for disclosures related to unconsolidated structured entities, the amendments will remove the requirement to present comparative information for periods before IFRS 12 is first applied. The Group will assess the impact of the amendment on its financial statements. This amendment has not been adopted by the European Union.

# 3.2 Significant accounting judgments, estimations and assumptions

The preparation of financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities, as well as the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Estimates and judgments are based on experience from the past as well as other factors including expectations for future events which are considered reasonable under specific circumstances while they are reassessed continuously with the use of all available information.

#### Judgments

The main judgments made by the management of the Group (apart from those involving estimations which are presented below) and that have the most significant effect on the amounts recognized in the financial statements mainly relate to:

#### Classification of investments

Management decides on acquisition of an investment whether it should be classified as held to maturity, held for trading, carried at fair value through income statement, or available for sale. For those deemed to be held to maturity management ensures that the requirements of IAS 39 are met and in particular the Group has the intention and ability to hold these to maturity. Jumbo SA classifies investments as trading if they are acquired primarily for the purpose of making a short term profit. Classification of investments as fair value through income statement depends on how management monitors the performance of these investments. When they are not classified as held for trading but have readily available reliable fair values and the changes in fair values are reported as part of profit or loss in the management accounts,



they are classified as fair value through income statement. All other investments are classified as available for sale.

#### Recovery of accounts receivable,

When there is objective evidence that the Group is unable to collect all the amounts owed based on the contractual Receivables, a provision for that has to be made. In the event that the amortized cost or the cost of a financial asset exceeds the present value, then this asset is valued at its recoverable amount, i.e. at the present value of the future cash flows of the asset, which is calculated using the real initial interest rate. The relevant loss is immediately transferred to the period's statement of total comprehensive income account.

#### inventory

At the statement of financial position date, inventories are valued at the lower price between the price of acquisition cost and net liquidation price. Net liquidation price is the estimated sales price during the normal course of the company's business .

# • Whether a lease entered into with an external lessor is considered to be an operational lease or a financial lease.

#### **Estimates and assumptions**

Certain amounts included in or affecting our financial statements and related disclosure must be estimated, requiring us to make assumptions with respect to values or conditions which cannot be known with certainty at the time the financial statements are prepared. A "critical accounting estimate" is one which is both important to the portrayal of the company's financial condition and results and requires management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Group evaluates such estimates on an ongoing basis, based upon historical results and experience, consultation with experts, trends and other methods considered reasonable in the particular circumstances, as well as our forecasts as to how these might change in the future.

#### Income taxes

The Group and the company are subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group and the company recognise liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### Provisions

Doubtful accounts are reported at the amounts likely to be recoverable. The estimation about the amounts to be recovered is a result of analysis as well as the group's experience on the possibility of bad receivables. As soon as it is notified that a particular account is subject to a risk over and above the normal credit risk (e.g., low creditworthiness of customer, dispute as to the existence or the amount of the claim, etc.), the account is analyzed and recorded as a bad collective as if circumstances indicate the receivable is uncollectible.

#### Contingencies

The Group is involved in litigation and claims in the normal course of operations. Management is of the opinion that any resulting settlements would not materially affect the financial position of the Group as at June 30, 2012. However, the determination of contingent liabilities relating to the litigation and claims is a complex process that involves judgments as to the outcomes and interpretation of laws and regulations.



#### Useful life of depreciated assets

The company examines the useful life of the depreciated assets for each period. At the 30th of June 2012, it is estimated that the useful life represents the predictable usefulness of the assets.

Changes in the judgments or interpretations may result in an increase or decrease in the Company's contingent liabilities in the future.

#### 4. Main accounting principles

Important accounting policies which have been used in the compilation of these consolidated financial statements are summarised below.

It is useful to be marked, as it was analytically reported above in paragraph 3.2 that accounting estimates and affairs are used in the compilation of financial statements. Despite the fact that these estimates are based on the administration's better knowledge of the current issues and energies, the real results are likely to differ finally from what has been estimated.

# 4.1 Segment Reporting

In terms of geography the Group operates through a sales network developed in Greece, Cyprus and in Bulgaria. The above sectors are used from the company's management for internal information purposes. The management's strategic decisions are based on the readjusted operating results of every sector which are used for the measurement of productivity.

#### 4.2 Consolidation basis

**Subsidiary companies:** Subsidiary companies are all companies managed and controlled, directly or indirectly, by another company (parent) either through the possession of the majority of shares of the company in which the investment was made, or through its dependency on the know-how provided by the Group. Namely, subsidiary companies are the ones controlled by the parent company. JUMBO S.A. obtains and exercises control through voting rights. The existence of any potential voting rights exercisable upon the preparation of the financial statements is taken into consideration to establish whether the parent company exercises control over the subsidiaries.

Subsidiary companies are fully consolidated based on the acquisition method as from the date control over them is obtained and cease to be consolidated as from the date such control no longer exists.

The acquisition of a subsidiary company by the Group is consolidated through the acquisition method. The cost value of a subsidiary is the fair value of the assets given, of shares issued and liabilities undertaken as at the date of the exchange, plus any costs directly associated with the transaction. Individual assets items, liabilities and contingent liabilities acquired in a business combination are calculated upon the acquisition at their fair values regardless of the participation rate.

The cost of acquisition other than the fair value of the separate items acquired is recorded as goodwill. If total acquisition cost is lower than the fair value of separate items acquired, the difference is recognized directly to statement of total comprehensive income.

In particular for business combinations effected prior to the Group's transition date to IFRS (30 June 2004) the exception in IFRS 1 was used and the acquisition method was not applied retrospectively. In the context of the above exception the Company did not re-calculate the cost value of subsidiaries acquired before the date of transition to IFRS, nor the fair value of acquired assets items and liabilities as at the date of acquisition.

Consequently the negative goodwill recognized as at the transition date was based on the exception of IFRS 1 and due to the fact that, according to the previous accounting principles, it had been presented as a deduction from equity, the amount of goodwill was offset against profits carried forward of the Group. Intercompany transactions, balances and non realized profits from transactions between the companies of the Group are set off in the consolidated financial statements. Non realized losses are also set off except if the transaction shows indication of impairment of the transferred asset.



The accounting principles of the subsidiaries have been adjusted to be in conformity to the ones adopted by the Group.

In the financial statements of the parent entity investments in subsidiary companies are evaluated at their cost value which constitutes the fair value of the price reduced by direct expenses related to the investment.

# 4.3 Structure of the Group

The companies included in the full consolidation of JUMBO S.A. are the following:

#### Parent Company:

Anonymous Trading Company under the name «JUMBO Anonymous Trading Company» and the title «JUMBO», was founded in year 1986, with headquarters today in Moschato of Attica (9 Cyprus & Ydras street), is enlisted since year 1997 in Parallel Market of Athens Stock Exchange and is enrolled to the Register of Societe Anonyme of Ministry of Development with Registration Number 7650/06/B/86/04. The company has been classified in the category of Big Capitalization of Athens Stock Exchange. **Subsidiary companies:** 

**1.** The subsidiary company with name «Jumbo Trading Ltd», is a Cypriot company of limited responsibility (Limited). It was founded in year 1991. Its foundation is Nicosia, Cyprus (Avraam Antoniou 9 Avenue, Kato Lakatamia of Nicosia). It is enrolled to the Register of Societe Anonyme of Cyprus, with number E 44824. It puts in, in Cyprus in the same sector with the parent company, that is the retail toys trade. Parent company owns the 100% of its shares and its voting rights.

**2.** The subsidiary company in Bulgaria with name «JUMBO EC.B.» was founded on the 1<sup>st</sup> of September 2005 as an One – person Company of Limited Responsibility with Registration Number 96904, book 1291 of Court of first instance of Sofia and according to the conditions of Special Law with number 115. Its foundation is in Sofia, Bulgaria (Bul. Bulgaria 51 Sofia 1404). Parent company owns 100% of its shares and its voting rights.

During the fiscal year ended at 30.06.2012 JUMBO EC. B LTD proceeded to two Share Capital Increases' of  $\notin$  77,20m as a total. At the end of the financial year, the subsidiary share capital amounted to  $\notin$  147.104 thous. All the above increases were covered by 100% by the parent company.

**3.** The subsidiary company in Romania with name «JUMBO EC.R. S.R.L.» was founded on the 9<sup>th</sup> of August 2006 as a Company of Limited Responsibility (srl) with Registration Number J40/12864/2006 of the Trade Register, with registered office in Crevedia, county Dâmbovița (motorway București - Târgoviște, No. 670, Apartment 50). Parent company owns 100% of its shares and its voting rights.

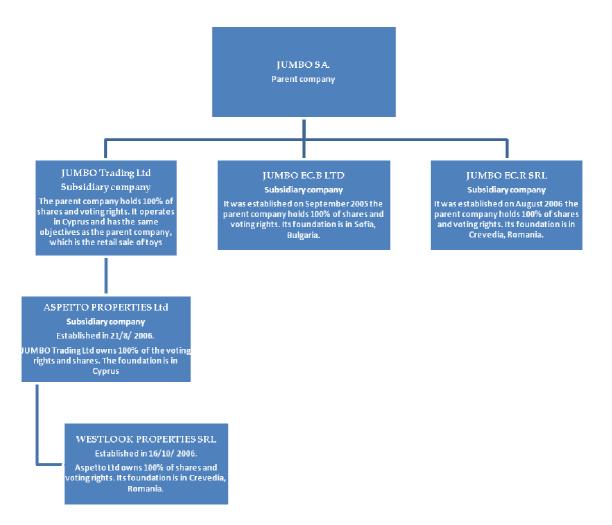
**4.** The subsidiary company ASPETTO Ltd was founded at 21/08/2006 , in Cyprus Nicosia (Abraham Antoniou 9 avenue). «Jumbo Trading Ltd» owns 100% of its shares and its voting rights.

**5.** WESTLOOK Ltd is a subsidiary of ASPETTO Ltd which holds a 100% stake of its share capital. The company registered office is in Crevedia, county Dâmbovița (motorway București - Târgoviște, No. 670, Apartment 52). The company was founded at 16/10/2006.

Group companies, included in the consolidated financial statements and the consolidation method are the following:

Consolidated Subsidiary	Percentage and Participation	Main Office	Consolidation method
JUMBO TRADING LTD	100% Direct	Cyprus	Full Consolidation
JUMBO EC.B LTD	100% Direct	Bulgaria	Full Consolidation
JUMBO EC.R SRL	100% Direct	Romania	Full Consolidation
ASPETTO LTD	100% Indirect	Cyprus	Full Consolidation
WESTLOOK SRL	100% Indirect	Romania	Full Consolidation





During the current year, the structure of the Group hasn't change.

# 4.4 Functional currency, presentation currency and conversion of foreign currency

Items or transactions in financial statements of the Group's Companies are translated with the currency of the primary economic environment in which the Group operates (functional currency). Consolidated financial statements are presented in euro which is the functional currency and the presentation currency of the parent Company.

Transactions in foreign currency are converted to the functional currency at rates applicable as at the date of transactions. Gains and losses from foreign exchange differences which arise from settling these transactions during the period and from the conversion of monetary items denominated in foreign currency at applicable rates as at the statement of financial position date, are recognized in profit or loss account. Foreign exchange differences from non monetary items measured at fair value, are considered a part of fair the value and consequently they are recognized in a manner consistent with the recognition of differences in fair value.

Activities of the Group abroad in foreign currency (which are an integral part of the parent company's activities) are converted to the operating currency at the rates applicable as at the transactions' date, while assets and liabilities pertaining to activities abroad, arising during the consolidation, are converted to euro at exchange rates applicable as at the statement of financial position date.

Financial statements of companies which are included in the consolidation, which are initially presented in a currency other than the presentation currency of the Group have been converted to euro. Assets and liabilities have been translated in euro at the closing rate as at the statement of financial position date. Income and expenses have been converted to the presentation currency of the Group at the average exchange rate applicable in the relevant period. Any differences arising from that procedure have been debited / (credited) to a reserve of exchange differences in equity (translation reserve).

# 4.5 Property plant and equipment

Property plant and equipment are disclosed in financial statements at their cost or deemed cost estimated based on fair values as at transition dates less accumulated depreciation and any impairment. Cost includes all expenses directly associated with the acquisition of assets.

Subsequent expenses are recognized to increase the book value of tangible assets or as a separate fixed asset only to the extent that those expenses increase future economic benefits expected to flow from the use of the fixed asset and their cost can be reliably estimated. Repair and maintenance costs are recognized in the statement of total comprehensive income when they incur.

The depreciation of other items in tangible assets (other than land which is not depreciated) is calculated based on a straight line basis during their useful life which has been estimated as follows:

Buildings	30 - 35 years
Mechanical equipment	5 - 20 years
Vehicles	5 – 10 years
Other equipment	4 - 10 years
Computers and programs	3 – 5 years
1 1	2

Residual values and useful lives of tangible assets are reviewed as at every statement of financial position date. When book values of tangible assets exceed their recoverable value, the difference (impairment) is directly recorded in statement of total comprehensive income as an expense.

At the sale of tangible assets, differences between the price received and their book value are recognized in the statement of total comprehensive income.

**Rights to use tangible assets**: Rights to exploit tangible assets allotted in the context of contracts for construction or exploitation of works (counterbalancing benefits) are evaluated at their cost value, fair value as at the date they were allotted less depreciation.

Software: Software licenses are evaluated at cost value less depreciation and any impairment losses.

# 4.6 Investments in Property

Investments in Property are the investments that concern all those properties (in which are included the ground, the buildings or the parts of buildings or both of them) that are owned (via market or via financing lease) by the Group, in order to acquire rents from their hiring, or for the increase of their value (aid of capital), or both, and they are not owned for: a. being utilized in the production or in the supply of materials / services or for administrative aims, and b. sale at the usual course of the company.

Investments in Properties are measured initially in the cost of acquisition, including also the expenses of transaction. The group has selected after the initial recognition, the method of cost and measures the investments according to the demands of IAS 16 for this method.

Transfers to the domain of the investments in properties take place only when there is a change of their use, that is proved by the completion of the self use from the Group, the construction or the exploitation of a operational lease to a third person.

Transfers of property from the domain of investments to properties take place only when there is a change of their use, that is proved by the commencement of the self use by the Group or by the commencement of the exploitation aiming at the sale.

An investment in properties is written off (written off from the statement of financial position) during the disposal or when the investment is being withdrawn permanently from the use and future financing profits are not expected from its disposal.



The profits or damages that arise from the withdrawal or disposal of the investment in property, concern the difference between the net-income of the disposal and the book value of the asset, they are recognized in the results at the period of withdrawal or disposal.

# 4.7 Impairment of assets

Assets which are depreciated are tested for impairment if there is any indication that their book value will not be recovered. The recoverable amount is the higher amount between the fair value of the asset (net selling price less costs to sell) and value in use. The loss incurred due to the impairment of assets is recognized by the company if the book value of those items (or of the Cash Generating Units) is higher than its recoverable amount.

Net selling price is considered the amount from the sale of the asset in the context of a bi-lateral transaction which the parties are fully aware of and enter willingly after the deduction of any additional direct cost for sale of the asset, while value in use is the present value of estimated future cash flows expected to flow in the business from the use of the asset and from its sale at the end of its estimated useful life.

# 4.8 Financial instruments

A financial instrument is every contract creating a financial asset in one company and a financial liability or a security of a participating nature in another company.

#### Financial items measured at fair value through the statement of total comprehensive income

They are financial assets fulfilling any of the requirements below:

- Financial assets held for trading purposes (including derivatives except those which are definite and effective hedging instruments those acquired or created in order to be sold or repurchased and finally those forming part of a portfolio consisting of recognized financial instruments).
- Upon the initial recognition the company designates it as an instrument measured at fair value, recognizing fair value changes in the statement of total comprehensive income for the year.
- In the statement of financial position of the Group transactions and measurement at fair values of derivatives are disclosed in separate accounts in Assets and Liabilities called "Derivative Financial instruments". Changes in fair value of derivatives are recorded in the statement of total comprehensive income.

To the date those statements were presented, the Group did not hold such financial instruments.

#### Loans and receivables

They include non derivative financial assets with fixed or specified payments which are not traded in active markets. This category (loans and receivables) does not include:

- Receivables from advance payments for purchase of goods and services,
- Receivables pertaining to taxes which have been imposed by the state,
- Anything not covered in a contract so that it gives the company the right to receive cash or other financial fixed items.

The loans and receivables valued at their amortized cost using the method of the effective interest rate, less the provision for impairment. Any change in the value of loans or receivables is recognized in the income statement when the loans and the receivables are written off or their value is reduced and when they are amortized

Loans and receivables are included in current assets apart from those with expiration periods longer than 12 months as from the statement of financial position date. The latter are included in non current assets.



#### Held to maturity investments

It includes non derivative financial assets with fixed or specified payments and specific expiration which the Group intends and is able to keep until their expiration. The Group did not hold any investments of this category.

#### Financial assets available for sale

It includes non derivative financial assets which are either placed directly under this category or they can not be placed under any of the above categories. Subsequently financial assets available for sale are measured at their fair value and relevant profits or losses are recorded in a reserve of capital and reserves until those items are sold or impaired.

The Group on June 30, 2012 had no such investments.

#### 4.9 Inventory

As at the statement of financial position date stocks are evaluated at the lower of cost and net realizable value. Net realizable value is the estimated sale price in the ordinary course of the company's operations less any relevant sale expenses. The cost of stocks does not include any financial expenses. The cost value of stocks is determined based on average annual weighted price.

#### 4.10 Trade receivables

Most sales of the Group are in retail. Trade debtors are initially recorded at their fair value while any balances beyond ordinary credit limits are measured at unamortized cost according to the method of the effective interest rate, less any provision for impairments. If the unamortized cost or the cost of the financial instrument exceeds current value, this item is evaluated at its recoverable amount namely at the present value of future flows of the asset, which is calculated based on the actual initial interest rate. The relevant loss is transferred directly to the statement of total comprehensive income for the year. Impairment losses, namely when there is objective evidence that the Group is in no position to collect all the amounts owed based on contract terms, are recognized in statement of total comprehensive income.

# 4.11 Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand as well as short term investments of high liquidation, products in money market and bank deposits. The Group considers time deposits and high liquidation investments with initial expiration shorter than three months to be cash equivalents.

# 4.12 Share capital

Share capital is determined using the nominal value of shares that have been issued. Common shares are classified in equity. A share capital increase through cash includes any share premium during the initial share capital issuance.

Expenses made for issuance of shares are disclosed after the subtraction of relevant income tax reducing the product of the issuance subtracted from equity. Expenses associated with the issuance of shares for the acquisition of companies are included in the cost value of the company acquired.

Retained earnings include current and previous period's results as disclosed in the income statement.

# 4.13 Financial Liabilities

The Group's financial liabilities comprise of bank loans and overdraft accounts, trade and other payables and financial leases. The Group's financial liabilities (apart from the loans) are illustrated in the "Long term financial liabilities" account of the statement of financial position as well as in the "Other trade payables" account.

Financial liabilities are recognized when the company becomes a party to the contractual agreements of the instrument and derecognized when the Group is discharged from the liability or the liability is cancelled or expired.

Interest expenses are recognized as an expense in the "Financial Expenses" line of the Income Statement.



Financial leases liabilities are measured at their initial cost, net of the amount of the financial payments capital.

Trade payables are recognized initially at their nominal value and are subsequently measured at their unamortized cost, net of settlement payments. Shareholder's dividends are included in the "Other short term financial liabilities" account, when the dividend is approved by the Shareholders' General Meeting.

Profit and loss is recognized in the Income Statement when the liabilities are written off and through amortization.

#### 4.14 Loans

Loan liabilities are initially recorded at the cost reflecting their fair value reduced by the relevant expenses for contracting the loan. After the initial recognition they are measured at the unamortized cost based on the effective interest rate method. Borrowing costs are recognized as expenses in the period in which they occur.

Loans in foreign currency are measured at the closing rate at the statement of financial position date, except for those loans for which the exchange rate regarding the conversion and payment has been specified upon their initiation.

#### 4.15 Convertible bond loans

Based on IAS 32, the liability is set based on the present value of all contracted future cash flows, discounted at a market interest rate in that period for similar loans with no right for conversion. The rest part, if any, is recognized in equity representing the incorporated right for conversion of the liability in equity of the issuer.

After the allocation of the value of the bond, any profits or losses associated with the liability are recognized in the statement of total comprehensive income, while the value related to equity is recognized as equity instrument.

In case of conversion the difference between the carrying amount of the loan and the share capital increase is recognized in equity and specifically in share premium account.

#### 4.16 Income & deferred tax

The period's charge with income tax consists of current taxes and deferred taxes, namely taxes or tax relieves related to financial benefits arising in the period but which have already been allocated or will be allocated by the tax authorities to different periods and provisions regarding finalization of income tax liabilities after relevant tax inspections for uninspected financial years. Income tax is recognized in statement of total comprehensive income with the exception of tax pertaining to transactions directly recorded in equity which is also recognized in equity.

Current income tax includes current liabilities or receivables from the tax authorities pertaining to tax payable on taxable income of the period and any additional income tax pertaining to previous years.

Current taxes are calculated according to tax rates and tax laws applied for the accounting periods to which they pertain, based on taxable profit for the year. Changes in current tax items in assets or liabilities are recognized as a part of taxable expenses in the statement of total comprehensive income.

Deferred income tax is determined based on the liability method arising from temporary differences between the carrying amount and the tax base for items in assets and liabilities. Deferred income tax is not computed if it derives from the initial recognition of an item in assets or liabilities in transaction, outside a business combination, which when it took place did not affect the accounting nor the tax profit or loss.

Deferred tax assets and liabilities are measured based on the tax rates expected to be applied in the period during which the asset or liability will be settled considering the tax rates (and tax laws) in force up to the statement of financial position date. If it is not possible to specify the time of reversal of temporary differences, the tax rate applied is the one being in force in the year subsequent to the statement of financial position date.



Deferred tax assets are recognized to the extent that there will be a future taxable profit for the use of the temporary difference creating the deferred tax receivable.

Deferred income tax is recognized for the temporary differences arising from investments in subsidiary and affiliated undertakings, unless the reversal of temporary differences is controlled by the Group and it is unlikely that temporary differences be reversed in the foreseeable future.

Most changes in deferred tax assets or liabilities are recognized as a part of tax expenses in statement of total comprehensive income. Changes in assets or liabilities affecting equity instruments are recognized directly in the Group's equity.

# 4.17 Liabilities for benefits to personnel retiring or leaving service

#### **Current benefits**

Current benefits to personnel (other than benefits due to termination of employment) in cash and in kind are recognized as an expense as soon as they are accrued. Any unpaid amount is recorded as a liability and if the amount paid exceeds the amount of benefits, the company recognizes the exceeding amount as an asset (prepaid expense) only to the extent that the prepayment will result in a reduction of future payments or in a refund.

#### Benefits after termination of employment or retirement

Benefits after termination of employment include pensions or benefits (life insurance and medical insurance) provided by the company upon retirement as a reward for the employees' services. Consequently they include plans for defined contributions as well as plans for defined benefits. Accrued cost of defined benefit plans is recognized as an expense in the period to which it pertains.

#### Defined contribution plan

Based on the defined contribution plan the liability of the company (legal or constructive) is limited to the amount that has been agreed to be contributed to the fund managing contributions and providing benefits. Consequently the amount of benefits received by the employee is determined by the amount paid by the company (or the employee as well) and the paid investments of those contributions.

Contribution paid by the company in a plan of defined contributions is recognized either as a liability after the deduction of the contribution paid, or as an expense.

#### Defined benefit plan

The liability recognized in the statement of financial position in connection with defined benefit plan is the present value of the liability for the define benefits less the fair value of assets in the fund (if any) and changes arising from any actuarial gain or loss and past service cost. The specific benefit due is calculated annually by an independent actuarial expert based on the projected unit credit method. For the prepayment the interest rate of long term bonds of the Greek Government is applicable.

Actuarial gains and losses are liabilities regarding the benefit provided by the company and an expense recognized in profit and loss. Amounts deriving from adjustments based on historical data which are above or below the margin of 10% of the accumulated liability are recorded in statement of total comprehensive income in the expected average insurance period of the participants in the plan. The past service cost is recognized directly in statement of total comprehensive income unless changes in the plan depend on the remaining years of services of the employees. In that case the past service cost is recognized in statement of total comprehensive income based on a straight line basis during the maturing period.

#### Benefits for termination of employment

Benefits due to termination of employment are paid when employees leave the company before retirement. The Group records these benefits when it has a commitment or when it terminates the employment of employees according to a detailed plan for which there is no possibility of retirement, or when it offers these benefits as a motive for voluntary retirement. When these benefits are payable in



periods exceeding twelve months from the date of the statement of financial position, they must be discounted based on the yield of high quality corporate bonds or government bonds.

In the case of an offer that is made to encourage voluntary redundancy, the valuation of benefits for employment termination must be based on the number of employees that are expected to accept the offer.

In case of an employment termination where there is inability to assess the number of employees to use such benefits, a disclosure for a contingent liability is made but no accounting treatment is followed.

# 4.18 Provisions and contingent liabilities / assets

Provisions are recognized if the Group has current legal or constructive obligations as a result of past events, their liquidation is possible through outflows of resources and the exact amount of the liability can be reliably measured. Provisions are reviewed as at each statement of financial position date and they are adjusted so that they reflect the present value of the expense expected to settle the liability.

Contingent liabilities are not recognized in the financial statements but they are disclosed, unless the possibility of outflows of sources which incorporate financial benefits is minimum. Contingent assets are not recognized in the financial statements but they are communicated if the inflow of financial benefits is possible.

#### 4.19 Leases

#### Company of the Group as a Lessee

Leases of fixed assets during which all risks and rewards associated with the ownership of an asset are transferred to the Group, irrespectively of whether the ownership title of that item is finally transferred or not, are designated as financial leases. Those leases are capitalized upon the commencement of the lease at the lower of the fair value of the fixed asset and the present value of minimum lease payments.

Every lease is allocated between the liability and financial expenses so that a fixed interest rate can be achieved for the remaining financial liability. Respective liabilities from leases, net of financial expenses are disclosed in liabilities. The part of the financial expense pertaining to financial leases is recognized in the year's results during the lease. Fixed assets acquired through a financial lease are depreciated in the shortest period between the useful life of fixed assets and the duration of their lease except for cases when the fixed asset is certain to come to the ownership by the Group after the end of the leased period. In those cases the fixed asset is depreciated based on estimates of its useful life.

Leasing agreements based on which the lessor transfers the right for use of an item in assets for an agreed period without transferring the risks and rewards of the owner of the fixed asset are classified as operating leases. Payments made for operating leases (net of any motives offered by the lessor) are recognized in results on a proportionate basis during the lease.

#### Company of the Group as a lessor

Fixed assets which are leased based on operating leases are included in tangible assets of the statement of financial position. They are depreciated during their expected useful life on a basis consistent with similar privately-owned tangible assets. The income from rent (net of any incentives given to the lessees) is recognized on a straight line basis during the period of the lease.

#### 4.20 Recognition of revenue and expenses

#### Revenue

Revenue is recognized when is probable that the economic benefits will flow to the financial entity and the revenue can be reliably measured.

Revenue includes the fair value of goods sold and services provided net of VAT, discounts and returned items. The amount of revenue is considered reliably measured, when all possible burdens related to the sale have been resolved. Intercompany income in the Group is fully set off. Income is recognized as follows:

• **Sales of goods:** sales of goods are recognized when the Group delivers goods to clients, goods are accepted by clients and the collection of the receivable is reasonably secured.



• **Income from interest:** income from interest is recognized based on time and the effective interest rate. When there is an impairment of receivables, their book value is reduced to the recoverable amount which is the present value of expected future cash flows discounted at the initial effective interest rate. Subsequently interest is calculated at the same interest rate on the impaired (book) value.

• **Dividends:** dividends are considered income when the right for their collection is established.

#### Expenses

Expenses are recognized in results on an accrued basis. Payments made for operational leases are transferred to results as expenses at the time the lease is used. Expenses from interest are recognized on an accrued basis.

#### 4.21 Distribution of dividends

The distribution of dividends to the shareholders of the parent company is recognized as a liability in the consolidated financial statements as at the date the distribution is approved by the General Meeting of the shareholders.



# 5. Notes to the Financial Statements

#### 5.1 Segment Reporting

In terms of geography the Group operates through a sales' network developed in Greece, Cyprus and in Bulgaria. The above sectors are used from the company's management for internal information purposes. The management's strategic decisions are based on the readjusted operating results of every sector which are used for the measurement of productivity.

The activities of the Group which don't fulfill the criteria and the qualitative limits of IFRS 8 in order to set them as operating segments are presented as "Others". In the "Others", finance costs and finance income are included as well as other non operating results which can't be divided because they concern the total activity of the Group.

At the segment Greece the Company's management also monitors the sales from Greece to FYROM based on the commercial agreement with the independent customer Veropoulos Dooel and the sales from Greece to Albania based on the commercial agreement with the independent customer Kind Zone Sh.p.k. Total sales of the Company to FYROM and Albania for the period 01/07/2011-30/06/2012 reached the amount of 5.459ths euro.

01/07/2011-30/06/2012 (amounts in €) Greece Cyprus Bulgaria Other Total Sales 454.276.468 55.352.469 28.207.710 537.836.647 Intragroup Sales (42.097.514)(433.402) (1.017.228)(43.548.144) **Total net sales** 412.178.954 54.919.067 27.190.482 494.288.503 Cost of goods sold (190.973.011) <u>(26.785.</u>734) (231.264.791) (13.506.046) 221.205.943 **Gross Profit** 28.133.333 13.684.436 263.023.712 Other income 6.438.693 6.438.693 (1.671.073) Administrative expenses (17.625.621)(19.296.694) Distribution costs (108.749.388) (7.683.531) (8.904.638) (2.404.449)(127.742.006)Other expenses (5.402.120)(5.402.120) Profit before tax, interest and investment results 110.785.482 20.449.802 4.779.798 (18.993.497) 117.021.585 Financial expenses (6.045.149)(6.045.149)Financial income 8.489.165 8.489.165 Profit before tax 110.785.482 20.449.802 4.779.798 (16.549.481)119.465.601 Income tax (22.160.896) (22.160.896) Net profit 110.785.482 20.449.802 4.779.798 (38.710.377) 97.304.705 (12.618.167)(2.750.644)(793.206) (17.413.978) Depreciation and amortization (1.251.961)

Results per segment for the current financial year are as follows:



	01/07/2010-30/06/2011				
(amounts in €)	Greece	Cyprus	Bulgaria	Other	Total
Sales	461.845.569	52.439.394	20.824.211	-	535.109.174
Intragroup Sales	(43.591.437)	(569.583)	(975.993)	-	(45.137.013)
Total net sales	418.254.132	51.869.811	19.848.218	-	489.972.161
Cost of goods sold	(193.964.441)	(25.855.566)	(9.422.767)	-	(229.242.774)
Gross Profit	224.289.691	26.014.245	10.425.451		260.729.387
Other income	-	-	-	2.757.764	2.757.764
Administrative expenses	(1.107.386)	-	-	(17.698.275)	(18.805.661)
Distribution costs	(107.159.514)	(7.323.883)	(5.571.733)	(539.448)	(120.594.578)
Other expenses	-	-	-	(4.234.087)	(4.234.087)
Profit before tax, interest and investment results	116.022.791	18.690.362	4.853.718	(19.714.046)	119.852.825
Financial expenses	-	-	-	(6.065.775)	(6.065.775)
Financial income	-	-	-	7.499.094	7.499.094
Profit before tax	116.022.791	18.690.362	4.853.718	(18.280.727)	121.286.144
Income tax				(26.682.196)	(26.682.196)
Net profit	116.022.791	18.690.362	4.853.718	(44.962.923)	94.603.948
Depreciation and amortization	(11.486.490)	(1.328.146)	(1.719.521)	(762.926)	(15.297.083)

#### Results per segment for the financial year 01/07/2010-30/06/2011 are as follows:

The allocation of consolidated assets and liabilities to business segments for the financial years 01/07/2011 - 30/06/2012 and 01/07/2010 - 30/06/2011 is broken down as follows:

	30/06/2012						
(amounts in €)	Greece	Cyprus	Bulgaria	Other	Total		
Segment assets	444.698.580	52.709.382	98.288.061	-	595.696.023		
Non allocated Assets	-	-	-	260.990.067	260.990.067		
Consolidated Assets	444.698.580	52.709.382	98.288.061	260.990.067	856.686.090		
Sector liabilities	229.833.141	2.996.858	3.078.821	-	235.908.820		
Non allocated Liabilities items	-	-	-	27.864.857	27.864.857		
Consolidated liabilities	229.833.141	2.996.858	3.078.821	27.864.857	263.773.677		

Asset a	dditions				
(amounts in €)		30/06/2012			
Greece		42.283.370			
Cyprus Bulgaria Total		198.366			
		11.099.343			
		53.581.079			
			30/06/2011		
(amounts in €)	Greece	Cyprus	Bulgaria	Other	Total
Segment assets	407.564.929	54.763.039	89.892.722	-	552.220.690
Non allocated Assets	-	-	-	242.974.657	242.974.657
Consolidated Assets	407.564.929	54.763.039	89.892.722	242.974.657	795.195.347
Sector liabilities	226.875.892	3.912.660	3.823.794	_	234.612.346
Non allocated Liabilities items	_	-	-	37.633.069	37.633.069

3.912.660

3.823.794

37.633.069

226.875.892

Asset ad	ditions
(amounts in €)	30/06/2011
Greece	16.800.276
Cyprus	10.847.753
Bulgaria	27.666.152
Total	55.314.181

**Consolidated liabilities** 

272.245.415



The Group's main activity is the retail sale of toys, infant supplies, seasonal items, decoration items, books and stationery.

The sales per type of product for the current fiscal year are as follows:

Sales per product type for the year 01/07/2011-30/06/2012				
Product Type	Sales in €	Percentage		
Тоу	154.845.989	31,34%		
Baby products	54.884.892	11,10%		
Stationary	37.883.992	7,66%		
Seasonal	122.894.440	24,86%		
Home products	123.472.893	24,98%		
Other	306.297	0,06%		
Total	494.288.503	100,00%		

The sales per type of product for the previous fiscal year are as follows:

Sales per product type for the year 01/07/2010-30/06/2011				
Product Type	Sales in €	Percentage		
Тоу	156.689.767	31,98%		
Baby products	58.365.628	11,91%		
Stationary	37.180.586	7,59%		
Seasonal	123.782.795	25,26%		
Home products	113.718.154	23,21%		
Other	235.231	0,05%		
Total	489.972.161	100,00%		

# 5.2 Cost of sales

Cost of sales of the Group and the Company is as follows:

	THE G	ROUP	THE COM	PANY
(amounts in €)	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Inventory at the beginning of				
year	174.452.601	176.435.733	157.209.693	165.272.868
Inland purchases	88.203.981	95.579.588	88.192.810	95.434.536
Purchases from third countries	149.800.532	134.137.209	149.586.404	133.742.898
Purchases from the eurozone	25.970.390	22.391.353	25.801.449	21.720.223
Returns	(3.528.277)	(2.509.438)	(3.454.734)	(2.337.706)
Discounts on purchases	(5.031.476)	(4.971.028)	(5.031.476)	(4.971.028)
Discounts on total purchases	(15.912.582)	(15.432.940)	(15.552.141)	(15.027.849)
Inventory at the end of the year	(180.485.746)	(174.452.601)	(164.273.025)	(157.209.693)
Income from own use of				
inventory/imputed income	(2.204.632)	(1.935.102)	(1.929.820)	(1.765.127)
Total	231.264.791	229.242.774	230.549.160	234.859.122



# 5.3 Administration and distribution costs

Administration and distribution costs are as follows: **Distribution expenses** 

·	THE GROUP		THE GROUP		THE CO	MPANY
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011		
Provision for compensation to personnel due to retirement	139.288	290.279	135.019	288.147		
Payroll expenses	63.520.889	62.237.069	56.491.344	56.003.193		
Third party expenses and fees	296.448	404.778	296.448	404.778		
Services received	11.621.709	10.218.106	9.498.136	8.815.670		
Assets repair and maintenance cost	1.997.947	1.862.581	1.997.947	1.862.581		
Operating leases rent	12.185.167	10.795.432	11.469.257	10.795.432		
Taxes and duties	1.612.193	1.696.071	1.612.193	1.696.071		
Advertisement	7.953.881	7.263.751	6.956.506	6.558.130		
Other various expenses	11.807.111	11.292.354	10.078.820	9.788.470		
Depreciation of tangible assets	16.607.373	14.534.157	12.618.167	11.486.490		
Total	127.742.006	120.594.578	111.153.837	107.698.962		

Administrative expenses	THE GROUP		THE COMPANY		
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
Provision for compensation to personnel due to retirement	90.013	192.098	90.013	192.098	
Payroll expenses	10.949.489	11.016.703	10.177.296	10.267.587	
Third party expenses and fees	2.554.889	2.141.758	2.399.138	2.045.179	
Services received	3.060.542	2.570.246	1.367.169	1.285.864	
Assets repair and maintenance cost	250.975	224.574	160.947	147.702	
Operating leases rent	328.296	313.146	190.545	247.015	
Taxes and duties	94.296	120.623	54.930	67.729	
Advertisement	6.128	22.179	6.128	22.179	
Other various expenses	1.155.461	1.441.407	1.147.063	1.344.616	
Depreciation of tangible assets	806.605	762.927	746.966	712.100	
Total	19.296.694	18.805.661	16.340.195	16.332.069	

# 5.4 Other operating income and expenses

Other operating income and expenses pertain to income or expenses from the operating activity of the Group. Their analysis is as follows:

	THE GROUP		THE CO	OMPANY	
Other operating income	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
(amounts in €) Income from related					
activities	2.711.523	1.951.205	2.440.959	1.730.456	
O.A.E.D. subsidies	175.925	1.982	175.925	1.982	
Other income	3.551.245	804.577	885.063	222.029	
Total	6.438.693	2.757.764	3.501.947	1.954.467	
Other operating expenses					
(amounts in €)					
Other provisions	-	20.000	-	20.000	
Taxes on property	1.877.858	1.141.544	1.296.554	651.156	
Other expenses	3.524.262	3.072.543	2.405.458	2.423.534	
Total	5.402.120	4.234.087	3.702.012	3.094.690	



Income from related activities mostly pertain to income from building rents and income from third products promotion. Most of other expenses pertain to losses from destruction of merchandise, losses from exchange differences and losses from destruction of capital assets. Other operating income includes the insurance compensation amount of  $\notin$  2.100.000 that the subsidiary Jumbo Trading Ltd was received.

# 5.5 Financial income / expenses

The Group's financial results' analysis is as follows:

Financing cost – net	THE G	ROUP	THE COMPANY		
(amounts in €)	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
<b>Interest expense:</b> Financial cost of provision for compensation to personnel due to					
retirement	156.255	180.127	156.255	180.127	
Bank Ioans long – term	5.633.545	5.607.633	5.534.248	5.472.875	
Financial Leases	140.700	145.545	140.700	145.545	
Exchange differences	1.759	5.709	-	-	
Commissions for guarantee letters	5.867	30.732	5.867	30.732	
Other Banking Expenses	107.023	96.029	25.125	21.367	
	6.045.149	6.065.775	5.862.195	5.850.646	
Interest income					
Banks - other	63.470	13.985	11.487	11.022	
Time deposits	8.425.695	7.485.109	6.773.595	6.090.856	
	8.489.165	7.499.094	6.785.082	6.101.878	
Total	(2.444.016)	(1.433.319)	(922.887)	(251.232)	

# 5.6 Income tax

According to Greek taxation laws, income tax for the financial year 1/7/2011-30/06/2012 was calculated at the rate of 20% on profits of the parent company and 10%, on average, on profits of the subsidiary JUMBO TRADING LTD in Cyprus, JUMBO EC.B. in Bulgaria and ASPETTO LTD in Cyprus and 16% on profits of the subsidiaries JUMBO EC.R SRL and WESTLOOK SRL in Romania.

Provision for income taxes disclosed in the financial statements is broken down as follows:

	THE GR	OUP	THE COMPANY			
(amounts in €)	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011		
Income taxes for the year Adjustments of deferred taxes due	21.419.069	26.157.180	19.110.876	24.048.576		
to change in tax rate	-	(271.665)	-	(271.665)		
Deferred income tax for the year	714.227	796.681	708.287	791.026		
Total income tax	22.133.296	26.682.196	19.819.163	24.567.937		
Trade duty article 31 L.3986/2011	27.600	-	27.600	-		
Total Income tax and extraordinary tax contribution	22.160.896	26.682.196	19.846.763	24.567.937		



The Company's and the Group's income tax is different from the theoretical amount that would result the use of the nominal tax rates. The analysis is as follows:

	THE G	ROUP	THE COMPANY		
	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	
Income tax	21.419.069	26.157.180	19.110.876	24.048.576	
Deferred tax	714.227	525.016	708.287	519.361	
Total income tax	22.133.296	26.682.196	19.819.163	24.567.937	
Trade duty article 31 L.3986/2011 Total Income tax and extraordinary tax	27.600		27.600		
contribution	22.160.896	26.682.196	19.846.763	24.567.937	
Earnings before taxes	119.465.601	121.286.144	96.956.097	102.066.425	
Nominal tax rate			20%	24%	
Expected tax expense	21.628.974	26.485.012	19.391.219	24.495.942	
Adjustments for income that are not taxable					
Tax free income	(289.959)	(255.769)	-	-	
Other	134.463	123.667	134.463	123.667	
Additional tax 3%					
	856.773	729.166	708.287	519.360	
- Non taxable expenses	(196.955)	(399.880)	(414.806)	(571.032)	
Effective income tax expense	22.133.296	26.682.196	19.819.163	24.567.937	
Trade duty article 31 L.3986/2011	27.600	-	27.600		
Effective income tax expense and extraordinary tax contribution	22.160.896	26.682.196	19.846.763	24.567.937	
Analysed into:					
Current tax for the year	21.419.069	26.157.180	19.110.876	24.048.576	
Deferred tax	714.227	525.016	708.287	519.361	
Total income tax	22.133.296	26.682.196	19.819.163	24.567.937	
Trade duty article 31 L.3986/2011	27.600	-	27.600		
Total Income tax and extraordinary tax contribution	22.160.896	26.682.196	19.846.763	24.567.937	

# 5.7 Earnings per share

The analysis of basic and diluted earnings per share for the Group is as follows:

Basic earnings per share	THE GR	OUP	THE COMPANY		
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
Earnings attributable to the shareholders of the parent company	97.304.705	94.603.948	77.109.336	77.498.488	
Weighted average number of shares	129.948.548	129.929.571	129.948.548	129.929.571	
Basic earnings per share (euro per share)	0,7488	0,7281	0,5934	0,5965	

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Diluted earnings per share	THE G	ROUP	THE COMPANY		
Earnings	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
(amounts in euro)					
Earnings attributable to the shareholders of the parent company	97.304.705	94.603.948	77.109.334	77.498.488	
Interest expense for convertible bond (after taxes)	100.835	67.937	100.835	67.937	
Diluted earnings attributable to the shareholders of the parent company	97.405.540	94.671.885	77.210.169	77.566.425	
-	THE G	ROUP	THE CO	MPANY	
Number of shares	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
Weighted average number of common shares which are used for the calculation of the basic earnings per share	129.948.548	129.929.571	129.948.548	129.929.571	
Dilution effect: – Conversion of bond shares	200.425	219.404	200.425	219.404	
Weighted average number of shares which are used for the calculation of the diluted earnings per share	130.148.973	130.148.975	130.148.973	130.148.975	
Diluted earnings per share (€/share)	0,7484	0,7274	0,5932	0,5960	

On 08/03/2012 the bondholders beneficiaries of convertible bond loan issued on 8/9/2006, submitted 8 applications-statement of conversion option exercise in respect of a total of 9.673 bonds that are converted into a total of 20.317 new common nominal corporate shares with voting rights of nominal value  $\in 1,40$  each.

The above new shares were taken into account under the calculation of the weighted average number of shares of the Group.

The 88.742 bonds that were taken into account for the calculation of diluted earnings per share had not been converted up until 30.06.2012.

# 5.8 Property plant and equipment

#### a. Information on property plant and equipment

The Group re-estimated the useful life of fixed assets as at the date of the IFRS first time adoption based on the actual conditions under which fixed assets are used and not based on taxation criteria.

According to Greek taxation laws the Company as at 31/12/2008 adjusted the cost value of its buildings and land. For IFRS purposes that adjustment was reversed because it does not fulfill the requirements imposed by IFRS.

Based on IFRS 1 the Group had the right to keep previous adjustments if the latter disclosed the cost value of fixed assets which would be estimated according to IFRS. The management of the Group estimates that values as disclosed as at the transition date are not materially far from the cost value which would have been estimated as at 30/6/2004 if IFRS had been adopted.

Based on the previous accounting principles there were formation accounts (expenses for acquisition of assets, notary and other expenses) which were depreciated either in a lump sum or gradually in equal amounts within five years. Based on IFRS and the Company's estimates those items increased the cost value of tangible assets, and their depreciation was re-adjusted based on accounting estimates made on the fixed assets charged (re-adjustment of useful life of tangible assets).



#### b. Depreciation

Depreciation of tangible assets (other than land which is not depreciated) are calculated based on the fixed method during their useful life which is as follows:

Buildings	30 – 35 years
Mechanical equipment	5 - 20 years
Vehicles	5 – 10 years
Other equipment	4 - 10 years
Computers and software	3 <b>-</b> 5 years

#### c. Acquisition of Tangible Assets

The net investments for the acquisition of assets for the company for the financial year 01/7/2011-30/06/2012 reached the amount of  $\in$  42.283 thousand and for the Group  $\in$  53.581 thousand. On 30/06/2012 the Group had agreements for construction of buildings-civil works of  $\in$  8.030 thousand and the Company of  $\notin$  961 thousand.



# The analysis of the Group's and Company's tangible assets is as follows: (amounts in Euro)

						THE GROUP					
	Land - Freehold	Buildings and fixtures on buildings - Freehold	Transportation means	Machinery - furniture and other equipment	Software	Fixed assets under construction	Total	Leasehold land and buildings	Leased means of transportation	Total of leasehold fixed assets	Total Property Plant and Equipment
Cost 30/06/2010	110.031.794	209.652.766	1.611.939	58.668.469	1.974.518	20.403.543	402.343.029	6.227.263	3.527.174	9.754.437	412.097.466
Accumulated depreciation	0	(35.743.487)	(509.773)	(34.641.558)	(1.769.401)	0	(72.664.219)	(884.550)	(327.748)	(1.212.298)	(73.876.516)
Net Cost as at 30/06/2010	110.031.794	173.909.279	1.102.166	24.026.911	205.117	20.403.543	329.678.810	5.342.713	3.199.426	8.542.139	338.220.950
Cost 30/06/2011 Accumulated depreciation	112.095.530 0	270.117.809 (44.234.845)	1.611.939 (635.089)	69.215.303 (40.155.175)	2.189.120 (1.909.973)	2.096.957 0	457.326.658 (86.935.082)	6.227.263 (998.644)	3.571.000 (756.749)	9.798.263 (1.755.393)	467.124.921 (88.690.475)
Net Cost as at 30/06/2011	112.095.530	225.882.964	976.850	. ,	279.147	2.096.957	370.391.576	5.228.619	2.814.251	8.042.870	<u> </u>
Cost 30/06/2012 Accumulated depreciation	118.609.891 0	308.874.066 (54.577.307)	2.019.394 (785.571)	76.335.450 (46.061.076)	2.441.444 (2.071.013)	2.931.206 0	511.211.451 (103.494.967)	6.227.263 (1.112.739)	3.571.000 (1.185.751)	9.798.263 (2.298.490)	521.009.714 (105.793.457)
Net Cost as at 30/06/2012	118.609.891	254.296.759	1.233.823	30.274.374	370.431	2.931.206	407.716.484	5.114.524	2.385.249	7.499.773	415.216.257

					I	HE COMPANY					
	Land - Freehold	Buildings and fixtures on buildings - Freehold	Transportation means	Machinery - furniture and other equipment	Software	Fixed assets under construction	Total	Leasehold land and buildings	Leased means of transportation	Total of leasehold fixed assets	Total Property Plant and Equipment
Cost 30/06/2010	67.192.080	169.656.393	1.463.234	53.461.001	1.346.960	4.385.633	297.505.302	6.227.263	3.527.174	9.754.436	307.259.738
Accumulated depreciation	0	(31.032.997)	(368.748)	(31.814.004)	(1.161.320)	0	(64.377.069)	(884.549)	(327.748)	(1.212.296)	(65.589.366)
Net Cost as at 30/06/2010	67.192.080	138.623.396	1.094.486	21.646.997	185.640	4.385.633	233.128.232	5.342.714	3.199.426	8.542.140	241.670.372
Cost 30/06/2011 Accumulated depreciation	68.147.344 0	182.377.071 (37.394.177)	1.463.234 (491.504)	58.783.742 (36.385.447)	1.490.865 (1.278.308)	1.646.081 0	313.908.338 (75.549.436)	6.227.263 (998.644)	3.571.000 (756.749)	9.798.263 (1.755.393)	323.706.600 (77.304.829)
Net Cost as at 30/06/2011	68.147.344	144.982.894	971.730	22.398.295	212.557	1.646.081	238.358.902	5.228.619	2.814.251	8.042.870	246.401.771
Cost 30/06/2012 Accumulated depreciation	74.596.409 0	210.984.728 (44.937.231)	1.870.689 (639.426)	64.621.655 (41.110.090)	1.710.327 (1.409.730)	2.646.317 0	356.430.125 (88.096.477)	6.227.263 (1.112.739)	3.571.000 (1.185.751)	9.798.263 (2.298.490)	366.228.388 (90.394.967)
Net Cost as at 30/06/2012	74.596.409	166.047.497	1.231.263	23.511.565	300.597	2.646.317	268.333.648	5.114.524	2.385.249	7.499.773	275.833.421



# Movement in fixed assets during the year for the Group is as follows: (amounts in Euro)

	Land - Freehold	Buildings and fixtures on buildings - Freehold	Transportation means	Machinery - furniture and other equipment	Software	Fixed assets under construction	Total	Leasehold land and buildings	Leased means of transportation	Total of leasehold fixed assets	Total Property Plant and Equipment
Cost											
Net Cost as at 30/06/2010	110.031.794	209.652.766	1.611.939	58.668.469	1.974.518	20.403.543	402.343.029	6.227.263	3.527.174	9.754.437	412.097.466
- Additions	1.997.050	60.465.418	0	10.899.813	214.662	33.288.145	106.865.088	0	43.826	43.826	106.908.914
- Decreases - transfers	C	(375)	0	(352.979)	(60)	(51.594.731)	(51.948.145)	0	0	0	(51.948.145)
- Exchange differences	66.686	i 0	0	0	0	0	66.686	0	0	0	66.686
Net Cost as at 30/06/2011	112.095.530	270.117.809	1.611.939	69.215.303	2.189.120	2.096.957	457.326.658	6.227.263	3.571.000	9.798.263	467.124.921
- Additions	6.449.065	38.756.464	407.455	7.421.016	252.324	14.238.073	67.524.397	0	0	0	67.524.397
- Decreases - transfers	C	(207)	0	(300.869)	0	(13.403.824)	(13.704.900)	0	0	0	(13.704.900)
- Exchange differences	65.296		0	Ó	0	Ó	65.296	0	0	0	65.296
Net Cost as at 30/06/2012	118.609.891	308.874.066	2.019.394	76.335.450	2.441.444	2.931.206	511.211.451	6.227.263	3.571.000	9.798.263	521.009.714
Depreciation											
Net Cost as at 30/06/2010	0	(35.743.487)	(509.773)	(34.641.558)	(1.769.401)	0	(72.664.219)	(884.550)	(327.747)	(1.212.298)	(73.876.515)
- Additions	C	(8.491.531)	(125.316)	(5.606.873)	(140.596)	0	(14.364.316)	(114.095)	(429.002)	(543.097)	(14.907.413)
- Decreases - transfers	0	173	()	93.256	24		93,453	()	0	0	93.453
- Exchange differences	C	) 0	0	0	0	0	0	0	0	Ó	0
Net Cost as at 30/06/2011	C	(44.234.845)	(635.089)	(40.155.175)	(1.909.973)	0	(86.935.082)	(998.644)	(756.749)	(1.755.393)	(88.690.475)
- Additions	C	(10.378.462)	(150.482)	(6.064.083)	(161.040)	0	(16.754.067)	(114.095)	(429.002)	(543.097)	(17.297.164)
- Decreases - transfers	C	· · · · ·	0	158.182	(0	0	194.182	0	0	0	194.182
- Exchange differences	C	) 0	0	0	0	0	0	0	0	0	0
Net Cost as at 30/06/2012	0	(54.577.307)	(785.571)	(46.061.076)	(2.071.013)	0	(103.494.967)	(1.112.739)	(1.185.751)	(2.298.490)	(105.793.457)

THE GROUP



# Movement in fixed assets during the year for the Company is as follows: (amounts in Euro)

#### THE COMPANY

	Land - Freehold	Buildings and fixtures on buildings - Freehold	Transportation means	Machinery - furniture and other equipment	Software	Fixed assets under construction	Total	Leasehold land and buildings	Leased means of transportation	Total of leasehold fixed assets	Total Property Plant and Equipment
Cost											
Net Cost as at 30/06/2010	67.192.080	169.656.393	1.463.234	53.461.001	1.346.960	4.385.633	297.505.302	6.227.263	3.527.174	9.754.436	307.259.738
- Additions	955.264	12.721.053	0	5.675.720	143.965	7.086.951	26.582.953	0	43.826	43.826	26.626.779
<ul> <li>Decreases - transfers</li> <li>Exchange differences</li> </ul>	0	(375)	0	(352.979)	(60)	(9.826.503)	(10.179.917) 0	0		0	(10.179.917)
Net Cost as at 30/06/2011	68.147.344	182.377.071	1.463.234	58.783.742	1.490.865	1.646.081	313.908.338	6.227.263	3.571.000	9.798.263	323.706.600
- Additions - Decreases - transfers - Exchange differences	6.449.065	28.607.864 (207)	407.455	6.138.782 (300.869)	219.462 0	3.816.406 (2.816.170)	45.639.034 (3.117.246) 0	0 0	0	0 0 0	45.639.034 (3.117.246)
Net Cost as at 30/06/2012	74.596.409	210.984.728	1.870.689	64.621.655	1.710.327	2.646.317	356.430.125	6.227.263	3.571.000	9.798.263	366.228.388

#### Depreciation

Net Cost as at 30/06/2010	0	(31.032.997)	(368.748)	(31.814.004)	(1.161.320)	0 (64.377.069)	(884.549)	(327.748)	(1.212.296)	(65.589.366)
- Additions		(6.361.353)	(122.756)	(4.664.699)	(117.012)	(11.265.820)	(114.095)	(429.002)	(543.097)	(11.808.917)
- Decreases - transfers		173		93.256	24	93.453			0	93.453
- Exchange differences						0			0	0
Net Cost as at 30/06/2011	0	(37.394.177)	(491.504)	(36.385.447)	(1.278.308)	0 (75.549.436)	(998.644)	(756.749)	(1.755.393)	(77.304.829)
- Additions		(7.543.054)	(147.922)	(4.882.825)	(131.422)	(12.705.223)	(114.095)	(429.002)	(543.097)	(13.248.320)
- Decreases - transfers			. ,	158.182	· · ·	158.182	. ,	. ,	Ó	158.182
- Exchange differences						0			0	0
Net Cost as at 30/06/2012	0	(44.937.231)	(639.426)	(41.110.090)	(1.409.730)	0 (88.096.477)	(1.112.739)	(1.185.751)	(2.298.490)	(90.394.967)

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#### d. Encumbrances on fixed assets

There are no encumbrances on the parent company's fixed assets while for the subsidiary company Jumbo Trading LTD there are the following mortgages and pre notation of mortgage:

	30/6/2012
	€
Bank of Cyprus:	
Building in Lemessos	4.271.504
Building in Lemessos	2.562.902
0	6.834.406

# 5.9 Investment property (leased properties)

As at the transition date the Group designated as investment property, investments in real estate buildings and land or part of them which could be measured separately and constituted a main part of the building or land under exploitation. The Group measures those investments at cost less any impairment losses.

Summary information regarding those investments is as follows: (amounts in  $\in$ )

Location of asset	Description – operation of asset	Income from rents		
	-	01/07/2011- 30/06/2012	01/07/2010- 30/06/2011	
Thessaloniki port	An area (parking space for 198 vehicles) on the first floor of a building, ground floor in the same building of 6.422,17 sq. m. area	57.536	57.814	
Nea Efkarpia	Retail Shop	323.402	330.414	
Psychiko	Retail Shop	-	28.675	
Total	-	380.938	416.903	

None of the subsidiary had any investment properties until 30/6/2012. Net cost of those investments is analyzed as follows:

	THE GROUP
(amounts in €)	Investment Property
Cost 30/6/2011	11.701.866
Accumulated depreciation	(4.121.565)
Net Cost as at 30/6/2011	7.580.301
Cost 30/6/2012	11.162.372
Accumulated depreciation	(4.238.380)
Net Cost as at 30/6/2012	6.923.992

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Movements in the account for the year are as follows:

	THE GROUP		
(amounts in €)	Investment Property		
Cost			
Balance as at 30/6/2011	11.701.866		
- Additions	-		
- Decreases – transfers	(539.494)		
Balance as at 30/6/2012	11.162.372		
Depreciation			
Balance as at 30/6/2011	(4.121.565)		
- Additions	(371.707)		
- Decreases – transfers	254.892		
Balance as at 30/6/2012	(4.238.380)		

Fair values are not materially different from the ones disclosed in the Company's books regarding those assets.

#### 5.10 Investments in subsidiaries

The balance in the account of the parent company is analyzed as follows: (amounts in  $\epsilon$ )

Company	Head offices	Participation rate	Amount of participation
JUMBO TRADING LTD	Avraam Antoniou 9- 2330 Kato Lakatamia Nicosia - Cyprus	100%	11.074.190
JUMBO EC.B	Sofia, Bu.Bulgaria 51-Bulgaria	100%	147.104.299
JUMBO EC.R	Bucharest (Splaiul Independentei number 52 , 21st office, administrative area 5)	100%	73
			158.178.563

#### «JUMBO EC.B»

On the 1<sup>st</sup> of September 2005 the Company established the subsidiary company "JUMBO EC.B" in Sofia, Bulgaria, activities of which commenced on December 7<sup>th</sup> 2007.

During the fiscal year ended at 30.06.2012 JUMBO EC. B LTD proceeded to two Share Capital Increases' of  $\in$  77,20m as a total. At the end of the financial year, the subsidiary share capital amounted to  $\in$  147.104 ths. All the above increases were covered by 100% by the parent company.

«JUMBO EC.B» has been included in the consolidated financial statements of the current financial year through the acquisition method.

(amounts in €)	30/6/2012	30/6/2011
Opening Balance	80.978.602	62.979.798
Share Capital Increase of subsidiaries	77.199.961	17.998.804
Closing Balance	158.178.563	80.978.602

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In the company's financial statements, investments in subsidiaries are valuated at their acquisition cost that is constituted by the fair value of the purchased price reduced with the direct expenses, related with the acquisition of the investment.

#### 5.11 Other long term receivables

The balance of the account is broken down as follows:

	THE GROUP		THE COMPANY	
Other long term receivables	30/06/2012	30/06/2011	30/06/2012	30/06/2011
(amounts in euro)				
Guarantees	5.429.454	5.070.780	5.422.224	5.063.230
Prepaid expenses	16.760.707	8.425.724	5.119.799	4.655.272
Total	22.190.161	13.496.504	10.542.023	9.718.501

The sum of «Guarantees» relates to long term guarantees as well as long term claims, which will be collected or returned after the end of the next financial year.

The amount of prepaid expenses refers to long-term prepaid store rentals. The amount includes a deposit of  $\in$  10 million as an advance payment of future rents that the subsidiary company Jumbo Trading made for a hyper store in a mall that is under construction in a central area in Paphos. The store is expected to be operational during the fiscal year July 2013 - June 2014.

Fair value of these claims does not differ from this which is presented in the Financial Statements and is subject to re-evaluation on an annual basis.

#### 5.12 Inventories

Analysis of inventory is as follows:

(amounts in euro)	THE G	THE GROUP		THE COMPANY	
	30/06/2012	30/06/2011	30/06/2012	30/06/2011	
Merchandise	180.485.746	174.452.601	164.273.025	157.209.693	
Total	180.485.746	174.452.601	164.273.025	157.209.693	
Total net realizable value	180.485.746	174.452.601	164.273.025	157.209.693	

#### 5.13 Trade debtors and other trading receivables

The company has set a number of criteria to provide credit to clients which generally depend on the size of the client activities and an estimation of relevant financial information. As at every statement of financial position date all overdue or doubtful debts are reviewed so that it is decided whether it is necessary or not to make a relevant provision for doubtful debts. Any deletion of trade debtors' balances is charged to the existing provision for doubtful debts. Credit risk arising from trade debtors and checks receivable is limited given that it is certain they will be collected and they are appropriately liquidated. Analysis of trade debtors and other trade receivables is as follows:

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Customers and other trade receivables	THE GROUP		THE COMPANY	
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Customers	1.468.672	1.261.415	29.589.045	20.373.680
Notes receivable	107.708	93.300	107.708	93.300
Checks receivable	3.161.965	3.688.281	2.873.296	3.424.268
Less:Impairment Provisions	(131.355)	(75.918)	(24.246)	(24.246)
Net trade Receivables	4.606.990	4.967.078	32.545.803	23.867.002
Advances for inventory				
purchases	13.990.478	23.031.574	13.990.478	23.031.574
Total	18.597.468	27.998.652	46.536.281	46.898.576

Analysis of provisions is as follows:

(amounts in euro)	THE GROUP	THE COMPANY
Balance as at 1 <sup>st</sup> July 2010	60.672	9.000
Reversal of provisions for the year	(4.754)	(4.754)
Additional provisions for the year	20.000	20.000
Exchange differences	_	-
Balance as at 30 June 2011	75.918	24.246
Reversal of provisions for the year	55.437	-
Additional provisions for the year	-	-
Exchange differences	-	-
Balance as at 30 June 2012	131.355	24.246

All amounts of the above receivables are short-term. The carrying value of the trade receivables is considered to be approximately equal to the fair value.

The ageing of the receivables that haven't been depreciated are presented below:

(amounts in euro)	THE GROUP		THE COMPANY	
	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Expected collection period:				
Less than 3 months	2.905.039	1.673.381	8.494.629	12.236.642
Between 3 and 6 months	1.441.743	1.967.138	12.176.662	4.935.996
Between 6 months and 1	87.146	1.145.997	11.701.450	6.513.802
year				
More than 1 year	173.062	180.562	173.062	180.562
Total	4.606.990	4.967.078	32.545.803	23.867.002

#### **Annual Financial Statements 2011/2012**



#### 5.14 Other receivables

Other receivables are analyzed as follows:

	THE GROUP		THE COMPANY	
Other receivables	30/6/2012	30/6/2011	30/6/2012	30/6/2011
(amounts in euro)				
Sundry debtors Amounts due from	4.220.607	7.713.762	3.390.609	6.897.501
subsidiaries	-	-	56.720	21.765
Receivables from the State	15.473.630	19.307.288	15.285.433	19.236.314
Other receivables	4.307.716	3.406.326	1.939.160	3.190.883
Net receivables	24.001.953	30.427.376	20.671.922	29.346.463

As shown in the above table the total amount of other receivables includes receivables of the Group:

a) From sundry debtors pertaining mostly to receivables of the parent company from advance payments of rentals.

b) from amounts owed to the parent company by the Greek State in connection with advance payment of income tax for the current year and taxes withheld and from amounts owed to the subsidiary company Jumbo EC.B in Bulgaria in connection of tax return.

c) from other receivables deriving from advances to accounts for debtors (such as custom clearers), cash facilities to personnel, insurance receivables.

#### 5.15 Other current assets

Other current assets pertain to the following:

	THE GROUP		THE COMPANY	
Other current assets	30/6/2012	30/6/2011	30/6/2012	30/6/2011
(amounts in euro)				
Prepaid expenses	2.383.288	2.990.498	2.054.928	2.385.868
Discounts on purchases under arrangement	2.240.295	1.727.910	2.240.295	1.727.910
Total	4.623.583	4.718.408	4.295.223	4.113.778

Other current assets mostly pertain to expenses of subsequent years such as insurance fees, packing material etc, as well as provisions of discounts on total purchases under arrangement and returns on purchases.

#### 5.16 Cash and cash equivalents

	THE G	ROUP	THE CO	MPANY
Cash and cash equivalents	30/6/2012	30/6/2011	30/6/2012	30/6/2011
(amounts in euro)				
Cash in hand	2.307.887	2.364.811	2.143.952	2.205.901
Bank account balances				
	15.699.888	6.769.205	7.023.299	4.773.404
Sight and time deposits	166.639.155	148.953.043	46.881.743	112.226.760
Total	184.646.930	158.087.059	56.048.994	119.206.065

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Sight deposits pertain to short term investments of high liquidity. The interest rate for time deposits for the Group was 1,20% - 6,30%. While for sight deposits it was 0,75% - 0,91%.

# 5.17 Equity5.17.1 Share capital

(amounts in euro)	Number of shares	Nominal share value	Value of ordinary shares	Share premium	Total
Balance as at July 1 <sup>st</sup> 2010	129.877.194	1,40	181.828.072	40.986.044	222.814.116
Movement in the financial year	65.026	1,40	91.036	263.306	354.342
Balance as at 30th June 2011 Capitalization of share premium reserves	129.942.220	1,40	<b>181.919.108</b> 27.287.866	<b>41.249.350</b> (27.287.866)	223.168.458
Expenses relating to share capital increase				(243.196)	(243.196)
Return of Capital to shareholders Capital Increase from conversion			(27.287.866)		(27.287.866)
of bond	20.317	1,40	28.444	91.740	120.184
Balance as at 30 <sup>th</sup> June 2012	129.962.537	1,40	181.947.552	13.810.028	195.757.580

The Annual Ordinary General Meeting of the shareholders held on 03.11.2011 decided the following: a. the increase of the Company's share capital by the amount of  $\in$  27.287.866,20, by the capitalization of an equal amount of existing reserves through the issuance of shares at par and the increase of the nominal value of each one of its shares by the amount of  $\in$  0,21. b. the reduction of the Company's share capital by the equivalent of  $\in$  27.287.866,20 through a reduction in the nominal value of each share by  $\in$  0,21 and the return of the equivalent amount to the shareholders (EUR 0,21 per share) in cash. After the aforementioned reduction, the Company's share capital amounts to  $\in$  181.919.108,00 consisting of 129.942.220 common shares of nominal value  $\in$  1,40 each. January 3rd, 2012 has been set as the payment date for the share capital return.

According to the 09.03.2012 decision of the Board of Directors, the company's share capital increase was confirmed by the amount of  $\in$  28.443,80 with the issuance of 20.317 new common nominal shares of nominal value  $\in$  1.40 each, which resulted from the conversion of 9.673 bonds on 08.03.2012 of the Convertible Bond Loan of the company, issued on 08.09.2006. The 20.317 new common nominal shares of the Company are negotiable since 12 April 2012. Following the conversion of the aforementioned bonds, the Company's share capital amounts to  $\in$  181.947.551,80 consisting of 129.962.537 common shares of nominal value  $\in$  1,40 each.

	DEVELOPMENT OF SHARE CAPITAL FROM 1/7/2011-30/06/2012								
Date of G .M.	Number of issue of Gov. Gazette	Nominal Value of Shares	Conversi on of bonds	With capitalisatio n of reserve funds	Return of Capital to shareholders	Number of new shares	Total number of shares	Share capital after the increase of S. C.	
		1,40					129.942.220	181.919.108	
03.11.2011Decis ion of the AGM & BoD decision 09.03.2012	21/11/20118	1,40	9.673	27.287.866	(27.287.866)	20.317	129.962.537	181.947.552	

#### **Annual Financial Statements 2011/2012**



#### 5.17.2 Other reserves

The analysis of other reserves is as follows:

(amounts in euro)	THE GROUP - THE COMPANY						
	Legal reserve	Tax free reserves	Extraordinary reserves	Special reserves	Other reserves	Total	
Balance at July 1 <sup>st</sup> 2010	17.551.471	1.797.944	66.679.093	14.230	285	86.043.023	
Changes in the financial year	3.100.548	-	42.106.016	-	(68)	45.206.497	
Balance at 30 June 2011	20.652.020	1.797.944	108.785.110	14.230	217	131.249.520	
Changes in the financial year	3.878.524	-	59.123.710	-	(21)	63.002.213	
Balance at 30 June 2012	24.530.543	1.797.944	167.908.820	14.230	196	194.251.732	

# 5.18 Liabilities for pension plans

Accounts in tables below are calculated based on financial and actuarial assumptions and they are set based on the Projected Unit Credit Method. According to that method, benefits corresponding to full years of service as at the measurement date are treated separately from expected benefits in the year subsequent to the measurement date (future service). The calculations take into account the amounts of compensation for retirement required by law 2112/20 and information regarding active employees in June of 2012.

To perform the calculations we had to make assumptions regarding information affecting the results of the measurement such as the discount interest rate and future increase of salaries and wages. Those assumptions were made in accordance with IAS 19 and further to the agreement of the company's management.

That liability as at 30/6/2012 is analyzed as follows:

(amounts in euro)	THE GROUP	THE COMPANY	
Balance as at 30 June 2010	2.910.782	2.906.986	
Additional provisions for the year	1.236.466	1.233.572	
Used provisions in the year	(573.962)	(573.200)	
Balance as at 30 June 2011	3.573.286	3.567.358	
Additional provisions for the year	997.545	992.512	
Used provisions in the year	(611.989)	(611.225)	
Balance as at 30 June 2012	3.958.842	3.948.645	

As at 30/06/2012 and 30/06/2011, the liability is analyzed as follows:

-	THE C	GROUP	THE COMPANY		
(amounts in euro)	30/6/2012	30/6/2011	30/6/2012	30/6/2011	
Present value of non financed liabilities	4.536.628	3.255.318	4.527.679	3.249.171	
Fair value of plan assets	-	-	-	-	
	4.536.628	3.255.318	4.527.679	3.249.171	
Not recognized actuarial profits / (losses)	(577.786)	317.968	(579.034)	318.187	
Not recognized cost of years of service	-	-	-	-	
Net liability recognized in the statement of financial position	3.958.842	3.573.286	3.948.645	3.567.358	

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Amounts recognized in the statement of				
total comprehensive income	077 /07	5/50/0	074740	
Cost of current service	377.697	565.862	374.768	563.505
Interest on liability	156.629	180.325	156.255	180.127
Recognition of actuarial loss / (gains)	1.730	50.463	-	50.124
Recognition of past service cost	-			
Ordinary expense in the statement of total comprehensive income	536.056	796.650	531.023	793.756
Cost of additional benefits	461.489	439.816	461,489	439.816
Other expense / (income)	401.407	437.010	401.407	437.010
Total expense in the statement of total				
comprehensive income	997.545	1.236.466	992.512	1.233.572
Changes in net liability recognized in the	777.040	1.200.400	772.012	1.200.072
statement of financial position				
Net liability at the beginning of the year	3.573.286	2.910.782	3.567.358	2.906.986
Employer's contribution		-	-	-
Benefits paid by the employer	(611.989)	(573.962)	(611.225)	(573.200)
Total expense recognized in the	(	(,	()	()
statement of total comprehensive				
income	997.545	1.236.466	992.512	1.233.572
Net liability at year end	3.958.842	3.573.286	3.948.645	3.567.358
Change in the present value of the				
liability				
Present value of the liability at the				
beginning of the year	3.249.171	4.212.981	3.249.171	4.212.981
Cost of current service	377.697	565.862	374.768	563.505
Interest on the liability	156.629	180.325	156.255	180.127
Employees contribution	-	-	-	-
Benefits paid by the employer	(611.225)	(573.200)	(611.225)	(573.200)
Expenses	-	-	-	-
Additional payments or expenses		00/005		00/00-
/(income)	473.542	396.095	473.542	396.095
Past service cost	-	-	-	
Actuarial loss / (profit)	886.898	(1.529.998)	885.168	(1.530.337)
Current value of liability at year end	4.532.712	3.252.065	4.527.679	3.249.171

Respective charges in the statement of total comprehensive income for the financial year 01/07/2011 - 30/06/2012:

(amounts in euro)	THE GROUP		THE CO	COMPANY	
Account for use in the year	30/6/2012	30/6/2011	30/6/2012	30/6/2011	
Cost of current employment	377.697	565.862	374.768	563.505	
Interest on liability	156.629	180.325	156.255	180.127	
Recognition of actuarial loss / (profit) Ordinary expense in the statement of total comprehensive income	1.730	50.463	-	50.124	
Cost of additional benefits	461.489	439.816	461.489	439.816	
Other expense/ (income) Total expense in the statement of total comprehensive income	997.545	1.236.466	992.512	1.233.572	

Key actuarial assumptions used are as follows:

	30/6/2012	30/6/2011
Discount interest rate	4,00%	4,91%
Inflation	2,50%	2,50%
Increase in salaries and wages	2,50%	2,50%

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Regarding subsidiary companies no relevant provision has been made. As far as Jumbo Trading concerns, there is a plan of prescribed contributions, Jumbo Trading Provident Society, which is funded separately and publishes its own financial statements. Employees can receive an amount regarding their retirement or their termination of service.

The allowances to the personnel of the Group and the Company are analyzed as follows:

	THE GI	ROUP	THE COMPANY		
(amounts in euro)	30/6/2012	30/6/2011	30/6/2012	30/6/2011	
Salaries, wages and allowances social security contributions	73.389.645	72.250.104	65.595.432	65.273.031	
Termination of service expenses	611.225	573.200	611.225	573.200	
Other employee costs	469.508	429.706	461.983	424.549	
Provision for compensation to personnel due to retirement	229.301	483.139	225.032	480.245	
Total	74.699.679	73.736.149	66.893.672	66.751.025	

The total of the above expenses has been allocated to distribution costs and administrative expenses in the statement of total comprehensive income.

For the year 2011/2012 the Annual General Meeting of the shareholders which took place on 03.11.2011 unanimously pre-approved gross fees of  $\notin$  787.900,00 for five (5) members of the Board of Directors which are not under an employment service contract with the Company amount which was finally paid.

Other members of the B.O.D. and specifically the Commissioned Adviser the Vice President and legal adviser have an employment contract and they are paid salaries which are included in the Company's administrative expenses. Total salaries plus the relative employer's contribution in the financial year 1/7/2011 - 30/6/2012 for the above persons amounted to  $\in 573.854,69$ , with minimum salary  $\notin 10.720,00$  and maximum salary  $\notin 18.047,00$ .

Regarding the subsidiaries the members of the B.O.D. and executives received for services during the financial year  $1/7/2011-30/6/2012 \in 497.714,00$  which is included in administrative expenses of the company.

No loans whatsoever have been granted to members of the B.O.D. or other executives of the Group (nor their families) and there are no receivables or liabilities to them.

# 5.19 Loan liabilities

Long term loan liabilities of the Group are analyzed as follows:

Loans	THE GROUP		THE COM	MPANY
(amounts in euro)	30/6/2012	30/6/2011	30/6/2012	30/6/2011
Long term loan liabilities Bond loan convertible to shares	1.181.331	1.244.740	1.181.331	1.244.740
Bond loan non convertible to shares	145.599.438	145.451.335	145.599.438	145.451.335
Other bank loans	666.448	1.831.612	-	-
Liabilities from financial leases	4.601.066	5.313.704	4.601.066	5.313.704
Total	152.048.283	153.841.391	151.381.835	152.009.779

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#### 5.20 Long term loans

#### Bond loan convertible to shares

The Second Repeatable Extraordinary General Meeting of the company shareholders held on 7/6/2006 approved the issues of the bond loan convertible into common nominal shares with voting rights and preference option of the old shareholders up to  $\in$  42.432.150,00 (hereafter «the Loan»). The above Convertible Bond Loan was covered by 100%, i.e.  $\in$  42.432.150,00 and is divided into 4.243.215 common nominal bonds of nominal value  $\in$  10,00 per bond. Based on the conditions of the Loan and the relevant decisions of the company Board of Directors, every 1 bond provides the bondholder its conversion right to 2,100840336 common nominal shares of the company of nominal value  $\in$  1,40 each ( «Conversion Ratio»). The conversion price is  $\in$  4,76 per share. The conversion option can be exercised for the first time on the first day of the beginning of the forth (4th) year as starting from the Loan issue date (in particular, on 08.09.2009) and can be thereafter exercised per six months, the corresponding to the date of the Loan issue.

On 08.03.2012 the bondholders beneficiaries submitted 8 applications-statements in respect of conversion of a total of 9.673 bonds of the above CBL, converted into a total of 20.317 new common nominal corporate shares with voting rights of nominal value  $\in$  1,40 each.

On 30.06.2012 there have not been converted 88.742 bonds of nominal value € 10,00 per bond.

#### Common Bond Loan.

The Company until the end of the financial year 30.06.2010 had proceeded with the issuance of all the bond of the series of the Common Bond Loan amount of  $\in$  145m. The nominal amount of the bond shall be repaid in full by the Issuer on May 24th 2014.

#### Other loans

Other loans concern loans of the affiliated company JUMBO TRADING LTD. These loans are paid off in monthly instalments up until April 2014.

These loans are ensured as follows:

 I. With mortgage of € 6.834.406 on the privately-owned ground of TRADING LTD in Lemessos. (Note No 5.8d)

JUMBO TRADING LTD has the following unused cash facilitations:

(amounts in euro)	30/6/2012	30/6/2011
Floating Rate Expiration after a year	900.000	900.000

Expiration of long term loans is broken down as follows:

	THE G	ROUP	THE COM	<b>MPANY</b>
(amounts in euro)	30/6/2012	30/6/2011	30/06/2012	30/06/2011
From 1 to 2 years	3.026.532	2.440.464	1.181.331	1.244.740
From 2 to 5 years	145.544.226	147.282.947	145.599.438	145.451.335
After 5 years				
	148.570.758	149.723.411	146.780.769	146.696.075

The effective weighted average borrowing rates for the group, as at the statement of financial position date were 3,42%-4,00% (3,42%-4,00% the previous year).

#### 5.21 Financial leases

The Group has signed a financial leasing contract for a building in Pilaia Thessaloniki which is used as a shop as well as for transportation equipment, analysis of which is presented in note 5.8.



In detail, liabilities from financial leases are analyzed as follows:

	THE G	THE GROUP THE CO.		
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Up to 1 year	800.207	826.948	800.207	826.948
From 1 to 5 years	3.554.742	4.151.444	3.554.742	4.151.444
After 5 years	1.304.004	1.704.270	1.304.004	1.704.270
	5.658.953	6.682.662	5.658.953	6.682.662
Future debits of financial leases	(350.785)	(696.440)	(350.785)	(696.440)
Present value of liabilities of financial leases	5.308.168	5.986.222	5.308.168	5.986.222

	THE GROUP		THE COMPANY	
The current value of liabilities of financial leases is:	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Up to 1 year	707.102	672.521	707.102	672.521
From 1 to 5 years	3.341.330	3.722.147	3.341.330	3.722.147
After 5 years	1.259.736	1.591.554	1.259.736	1.591.554
	5.308.168	5.986.222	5.308.168	5.986.222

There are no contingent leases that are regarded as a cost for this financial year.

## 5.22 Short-term loan liabilities / long term liabilities payable in the subsequent year

The Group's current loan liabilities are broken down as follows:

	THE GROUP		THE COMPANY	
(amounts in euro)	30/6/2012	30/6/2011	30/6/2012	30/6/2011
Bank loans payable in the subsequent year Liabilities from financial leases payable in the subsequent	1.198.928	1.195.724	-	-
year	707.102	672.521	707.102	672.521
Total	1.906.030	1.868.245	707.102	672.521

#### 5.23 Other long term liabilities

The Group's Guarantees obtained are analyzed as follows:

((amounts in euro)	THE GROUP	THE COMPANY	THE GROUP	THE COMPANY
Other long term liabilities	30/6/2012	30/6/2012	30/6/2011	30/6/2011
Checks Receivable				
Opening balance	-	-	330.142	-
Additions	82.000	82000	-	-
Reductions			(330.142)	
Total checks	82.000	82.000	<u> </u>	·
Guarantees obtained				
Opening balance	12.795	12.795	12.246	12.246
Additions	202.544	98	549	549
Reductions	(1.034)	(1.034)		-
Total Guarantees	214.305	11.859	12.795	12.795
Total	296.305	93.859	12.795	12.795



## 5.24 Deferred tax liabilities

Deferred tax liabilities as deriving from temporary tax differences are as follows:

	THE GROUP					
-		<u>/2012</u>	30/06	<u>/2011</u>		
(amounts in euro)	<u>Asset</u>	<u>Liability</u>	<u>Asset</u>	<u>Liability</u>		
Non current assets						
Tangible assets	-	6.604.714	-	5.753.919		
Tangible assets from financial leases	-	438.321	-	411.329		
Inventories	-	-	-	-		
Equity						
Deferred tax regarding share capital expenses	141.571		80.772	-		
Offsetting of deferred tax from bond loan conversion	-	69	-	76		
Long term liabilities						
Provisions	10.116	-	3.772	-		
Benefits to employees	790.901	-	717.860	-		
Long-term loans	-	(37.239)	-	41.080		
Offsetting	-	-	-	-		
Total	942.588	7.005.865	802.404	6.206.404		
Deferred tax liability		6.063.277		5.404.000		
=						

For the company the respective accounts are analyzed as follows:

1 7 1	THE COMPANY				
(amounts in euro)	30/06	/2012	<u>30/06/2011</u>		
	<u>Asset</u>	<u>Liability</u>	<u>Asset</u>	<u>Liability</u>	
Non current assets				/ /	
Tangible assets	-	6.587.513	-	5.744.889	
Tangible assets from financial leases	-	438.321	-	411.329	
Inventories	-	-	-	-	
Equity					
Deferred tax regarding share capital expenses	141.571	-	80.772	-	
Offsetting of deferred tax from bond loan conversion	-	69	-	76	
Long term liabilities					
Provisions	-	843	-	1.740	
Benefits to employees	789.729	-	713.472	-	
Long-term loans	-	(37.239)	-	41.080	
Offsetting	-	-	-	-	
Total	931.300	6.989.507	794.244	6.199.114	
Deferred tax liability		6.058.207		5.404.870	



#### 5.25 Provisions

Provisions regarding the Group and the Company are recognized if there are current legal or constructive obligations resulting from past events, with the possibility that they can be settled through outflows of resources and the liability can be reliably estimated.

Provisions concern potential tax obligations for unaudited fiscal years, litigations that the Company is not likely to win. Analysis is as follows:

	THE GROU	THE GROUP – THE COMPANY			
	Provisions for contingent tax liabilities from years uninspected by the tax authorities	Provisions for pending law cases	Balance of Group		
(amounts in euro)					
Balance as at 30 <sup>th</sup> June 2010	146.708	20.050	166.758		
Additional provisions for the year	-	-	-		
Used provisions for the year	-	-	-		
Balance as at 30th June 2011	146.708	20.050	166.758		
Additional provisions for the year	-	-	-		
Used provisions for the year	_	_	-		
Balance as at 30th June 2012	146.708	20.050	166.758		

## 5.26 Trade and other payables

The balance of the account is analyzed as follows:

	THE GROUP		THE CO	MPANY
Suppliers and other liabilities	30/06/2012	30/06/2011	30/06/2012	30/06/2011
(amounts in euro)				
Suppliers	20.205.242	22.554.533	20.135.159	22.880.295
Bills payable & promissory notes	855.213	2.339.205	855.213	2.339.205
	34.249.939	31.704.087	34.249.939	31.677.788
Cheques payable	675.016	1.569.068	675.016	1.569.068
Advances from trade debtors				
Total	55.985.410	58.166.893	55.915.327	58.466.356

## 5.27 Current tax liabilities

The analysis of tax liabilities is as follows:

	THE G	ROUP	THE COMPANY	
Current tax liabilities	30/06/2012	30/06/2011	30/06/2012	30/06/2011
(amounts in euro)				
Expense for tax corresponding the year	19.954.397	30.517.159	18.838.789	29.501.719
Liabilities from taxes	1.846.536	1.710.652	44.115	695.831
Total	21.800.933	32.227.811	18.882.904	30.197.550

The expense of the tax which is corresponding to the year includes the deferred tax.

## 5.28 Other short term liabilities

Other short term liabilities are analyzed as follows:

	THE G	THE GROUP		MPANY
Other short term liabilities (amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Suppliers of fixed assets	8.147.150	5.315.617	6.113.029	1.925.279
Salaries payable to personnel	2.228.182	2.330.856	1.894.752	2.065.350
Sundry creditors	5.111.152	4.393.251	4.781.041	4.136.999
Social security liabilities	2.354.782	2.302.823	2.243.809	2.204.852
Interest coupons payable	32.236	32.236	32.236	32.236
Dividends payable	55.134	56.333	55.134	56.333
Accrued expenses	2.995.260	2.227.524	2.723.793	1.928.134
Other liabilities	623.943	325.595	75.540	75.540
Total	21.547.839	16.984.235	17.919.334	12.424.723

# 5.29 Cash flows from operating activities

	THE G	ROUP	THE CO	MPANY
(amounts in euro)	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Cash flows from operating activities				
Net profit for the year	97.304.705	94.603.948	77.109.334	77.498.488
Adjustments for:				
Income taxes	22.160.896	26.682.196	19.846.760	24.567.937
Depreciation of non current assets	17.413.978	15.297.083	13.365.134	12.198.589
Pension liabilities provisions (net)	385.555	662.504	381.287	660.372
Other provisions	-	-	-	-
Profit/ (loss) from sales of non current assets	(12.979)	(56)	(12.979)	(56)
Inerest and related income	(8.489.165)	(7.499.094)	(6.785.082)	(6.101.878)
Interest and related expenses	6.045.149	6.065.775	5.862.195	5.850.646
Insurance compensation	(2.100.000)	-	-	-
Other Exchange Differences	(4.214)	(9.076)	(4.214)	(8.702)
Operating profit before change in working capital	132.703.925	135.803.280	109.762.435	114.665.396
Change in working capital				
Increase/ (decrease) in inventories Increase/ (decrease) in trade and other	(6.033.145)	1.983.134	(7.063.332)	8.063.175
receivables	15.467.656	4.955.664	8.223.146	(8.488.813)
Increase/ (decrease) in other current assets	2.224.371	(2.684.520)	(181.445)	1.578.880
Increase/ (decrease) in trade payables	(3.132.532)	4.389.326	(4.653.156)	6.404.602
Other	(10.742.457)	(6.857.695)	(742.458)	(6.857.695)
	(2.216.107)	1.785.909	(4.417.245)	700.149
Cash flows from operating activities	130.487.818	137.589.189	105.345.190	115.365.545





#### 5.30 Commitments

Commitments mostly pertain to operating leases of stores, warehouses and transportation equipment which expire on different dates. Minimum future lease payments based on non cancelable lease contracts are analysed as follows:

	THE GROUP		THE COMPANY	
(amounts in euro)	30/6/2012	30/6/2011	30/6/2012	30/6/2011
Up to 1 year From 1 to 5	10.563.945	10.217.340	9.766.089	9.717.276
years	46.402.796	47.452.745	43.211.372	45.452.489
After 5 years	70.399.084	78.379.745	55.288.008	70.603.305
	127.365.825	136.049.830	108.265.469	125.773.070

The group at the current financial year has granted guaranteeing letters in third parties on guarantee of obligations of  $\in$  20ths. This amount concerns the parent company.

With an Annex to a non-cancellable lease contract for rent of real estate, the current leasing agreement, which originally ends on 28 May 2023, is extended until 28 May 2035. Jumbo EC. B will be obliged to purchase the rented store and the property over which the store is constructed for a total price of EUR 13.500.000,00 without VAT, in case that during the rental term Mr. Apostolos Vakakis ceases to be an executive member of the Board of Directors of Jumbo SA.

From the total  $\in$  13.500.000,00 Jumbo Trading Limited is a guarantor for the amount of  $\in$  10.125.000,00. Jumbo Trading Limited, Cyprus is a co-debtor and is jointly liable with the Company for all the obligations, arising from the rental contract and all annexes to it.

#### 5.31 Contingent assets - liabilities

Unaudited financial years for the Group on 30.06.2012 are analyzed as follows:

Company	Unaudited Financial Years
JUMBO S.A.	01.07.2009-30.06.2010
	01.07.2010-30.06.2011
	01.07.2011-30.06.2012
JUMBO TRADING LTD	01.01.2010-30.06.2010
	01.07.2010-30.06.2011
	01.07.2011-30.06.2012
JUMBO EC.B LTD	01.01.2007-31.12.2007
	01.01.2008-31.12.2008
	01.01.2009-31.12.2009
	01.01.2010-31.12.2010
	01.01.2011-31.12.2011
JUMBO EC.R S.R.L	01.08.2006-31.12.2006
	01.01.2007-31.12.2007
	01.01.2008-31.12.2008
	01.01.2009-31.12.2009
	01.01.2010-31.12.2010
	01.01.2011-31.12.2011
ASPETTO LTD	01.08.2006-31.12.2006
	01.01.2007-31.12.2007
	01.01.2008-31.12.2008
	01.01.2009-31.12.2009
	01.01.2010-31.12.2010
	01.01.2011-31.12.2011
WESTLOOK S.R.L.	01.10.2006-31.12.2006
	01.01.2007-31.12.2007
	01.01.2008-31.12.2008
	01.01.2009-31.12.2009

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01.01.2010-31.12.2010
 01.01.2011-31.12.2011

The Company has been inspected by the tax authorities until 30.06.2009. The fiscal year that has not had a tax audit is the one ended on 30.06.2010, on 30.06.2011 and 30.06.2012. For the financial year that ended on 30.06.2011 the company has been tax audited based on POL 1159/26.7.2011. The finalization of the tax-audit from the Ministry of Finance is currently pending. For the financial year 2011/2012 the company is been tax-audited by the Auditors in accordance with the provisions of Article 82 par 5 N. 2238/1994. This audit is in progress and the related tax certificate will be granted after the publication of the year's 2011/2012 financial statements.

During financial year ended at 30.06.2012 the tax audit of the subsidiary company JUMBO TRADING LTD which operates in Cyprus has been concluded successfully until 31.12.2009 according to the Cypriot tax authorities. The tax audit did not resulted to incremental taxes and penalties. The subsidiary company JUMBO TRADING LTD prepares its financial statements in compliance with IFRS and consequently it charges its results with relevant provisions for uninspected tax years, whenever necessary. It is noted that due to the fact that the Cypriot tax authorities operate in a different status, and due to the fact that there were no tax differences after the last tax audit control, no provision for further tax liabilities has been done by the company.

The subsidiary company JUMBO EC.B LTD commenced its operation on 07.12.2007 and has had a tax audit imposed by the Bulgarian Tax Authorities, up to 31.12.2006. The financial years that have not had a tax audit are 01.01.2007-31.12.2007, 01.01.2008-31.12.2008, 01.01.2009-31.12.2009, 01.01.2010-31.12.2010 and 01.01.2011- 31.12.2011. It is noted that due to the fact that the local tax authorities operate in a different status, and the fact that the company commenced its operation on December 2007 conducting provisions for additional taxes from potential tax inspection was not considered necessary.

The subsidiary companies JUMBO EC.R S.R.L and WESTLOOK SRL in Romania, ASPETTO LTD in Cyprus, have not yet started their commercial activity and, therefore, no issue of un-audited fiscal years and further tax liabilities arises .

## 6. Transactions with related parties

Ihe Group includes apart from "JUMBO SA" the following related companies:

**1.** The affiliated company with the name "Jumbo Trading Ltd", in Cyprus, of which the Parent company possesses the 100% of shares and voting rights of it. Affiliated company JUMBO TRADING LTD participates with percentage 100% in the share capital of ASPETTO LTD and ASPETTO LTD participates with percentage 100% in the share capital of WESTLOOK SRL.

**2.** *The affiliated company in Bulgaria with name "JUMBO EC. B."* that resides in Sofia of Bulgaria, of which the parent company possesses the 100% of shares and voting rights.

**3.** *The affiliated company in Romania with name "JUMBO EC. R."* that resides in Bucharest of Romania, in which Parent company possesses the 100% of shares and voting rights of it.

The following transactions were carried out with the affiliated undertakings:

(amounts in euro)		
Income/ Expenses	30/06/2012	30/06/2011
Sales of JUMBO SA to JUMBO TRADING LTD	26.348.224	27.350.929
Sales of JUMBO SA to JUMBO EC.B	15.749.290	16.240.508
Sales of JUMBO TRADING LTD to JUMBO EC.B	-	108.135
Sales of tangible assets JUMBO SA to JUMBO EC.B	42.390	170.116
Sales of tangible assets JUMBO SA from JUMBO TRADING LTD	4.028	-
Sales of tangible assets JUMBO SA to JUMBO TRADING LTD	13.806	90.124

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234.138	115.738
887	2.912
1.100	-
1.017.228	975.993
433.402	461.448
43.844.493	45.515.903
30/06/2012	30/06/2011
5.770.533	5.803.979
96.801	187.565
5.867.334	5.991.544
22.600.689	13.622.262
202.917	256.832
22.803.606	13.879.094
21.765	21.765
-	-
21.765	21.765
	887 1.100 1.017.228 433.402 <b>43.844.493</b> <b>30/06/2012</b> 5.770.533 96.801 <b>5.867.334</b> 22.600.689 202.917 <b>22.803.606</b> 21.765

The sales and the purchases of merchandises concern types that Parent company trades that is to say games, infantile types, stationery and home and seasonal types. All the transactions that are described above have been realised under the usual terms of market. Also, the terms that condition the transactions with the above related parties are equivalent with those that prevail in transactions in clearly trade base (provided that these terms can be argued).

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## 7. Fees to members of the BoD

The transactions with Directors and Board Members are presented below:

(amounts in euro)

#### Transactions with Directors and Board Members

	THE GROUP	THE COMPANY
	30/06/2012	30/06/2012
Short term employee benefits:		
Wages and salaries	885.470	437.583
Insurance service cost	57.291	23.060
Other fees and transactions to the members of the BoD	1.035.451	1.019.855
	1.978.212	1.480.498
Pension Benefits:	30/06/2012	30/06/2012
Defined benefits scheme	-	-
Defined contribution scheme	-	-
Other Benefits scheme	31.792	31.792
Payments through Equity		
Total	31.792	31.792

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	THE GROUP	THE COMPANY
	30/06/2011	30/06/2011
Short term employee benefits:		
Wages and salaries	854.611	412.835
Insurance service cost	52.800	21.926
Other fees and transactions to the members of the BoD	1.044.554	1.029.044
	1.951.965	1.463.805
Pension Benefits:	30/06/2011	30/06/2011
Defined benefits scheme	-	-
Defined contribution scheme	-	-
Other Benefits scheme	36.206	36.206
Payments through Equity		
Total	36.206	36.206

Transactions with Directors and Board Members

No loans have been given to members of BoD or other management members of the group (and their families) and there are no assets nor liabilities given to members of BoD or other management members of the group and their families.

## 8. Lawsuits and legal litigations

Since the company's establishment up today, no one termination activity procedure has taken place. There are no lawsuits or legal litigations that might have significant effect on the financial position or profitability of the Group.

The litigation provision balance as of June 30<sup>th</sup> , 2012 amounts € 20.050 for the Group and the Company.

#### 9. Number of employees

At 30 June 2012 the Group occupied 3.440 individuals, from which 3.306 permanent personnel and 134 seasonal personnel while the average number of personnel for the current financial year i.e. from 01/07/2011 to 30/06/2012 oscillated in 3.653 individuals (3.296 permanent personnel and 357 seasonal personnel). More specifically: Parent company at 30 June 2012 occupied in total 2.761 of which 2.713 permanent personnel and 48 seasonal, the Cypriot subsidiary company Jumbo Trading Ltd in total 294 individuals (208 permanent and 86 seasonal personnel) and the subsidiary company in Bulgaria 385 individuals permanent personnel.

#### 10. Proposal for the allocation of profits for the year 2011-2012

Management of the Parent company will propose to the General Meeting for the financial year 2011/2012, the non-distribution of dividends without the obligation to form a special reserve. The above proposal is subject to the approval of the General Meeting by a majority of at least 70% of the paid-up share capital of the Company.

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## **11. Risk management Policy**

The company is exposed to various financial risks such as market risk (variation in foreign exchange rates, interest rates, market prices etc.), credit risk and liquidity risk. The company's risk management policy aims at limiting the negative impact on the company's financial results which derives from the inability to predict financial markets and the variation in cost and revenue variables.

The risk management policy is executed by the Management of the Group. The procedure followed is the following:

- Evaluation of risks related to the company's activities
- Methodology planning and selection of suitable derivative products for risk reduction
- Execute risk management in accordance to the procedure approved by management.

The company's financial instruments include mainly bank deposits, trade debtors and creditors, dividends paid and leasing liabilities.

#### 11.1 Foreign currency risk

The company is active internationally and is exposed to variations in foreign currency exchange rate which arise mainly from US- Dollar. This kind of risk arises mainly from trade transactions in foreign currency as well as from net investments in companies abroad.

The following table presents the sensitivity of the result for the year and the equity in regards to the financial assets and financial liabilities and the US- Dollar / Euro exchange rate.

The financial assets and liabilities in foreign currency translated into euros using the exchange rate at the statement of financial position date as follows:

Amounts in €		01/07/2011- 30/06/2012		01/07/2010- 30/06/2011	
Nominal Amounts	USŞ	Other	US\$	Other	
Financial Assets	-	-	-	-	
Financial Liabilities Short Term Exposure	<u>219.010</u> (219.010)	-	581.161 (581.161)	-	
	-	-	-	-	
Financial Liabilities Long Term Exposure	-	-	-	-	
Total	(219.010)	-	(581.161)	-	

It assumes a 5% (2011: 5%) increase of the Euro/US-Dollar exchange rate for the year ended 30 June 2012. The sensitivity analysis is based on the company's foreign currency financial instruments held at each statement of financial position date.

If the Euro had strengthened against the US-Dollar by a percentage of 5%, then the result and the equity for the year would have the following impact:

Amounts in €	30/6/2012	30/6/2011
	US\$	US\$
Net profit for the year	8.343	(21.033)
Equity	8.343	(21.033)



If the Euro had weakened against the US-Dollar by a percentage of 5%, then the result and the equity for the year would have the following impact:

Amounts in €	30/6/2012	30/6/2011
	US\$	US\$
Net profit for the year	(9.221)	23.246
Equity	(9.221)	23.246

The Group's foreign exchange rates exposure varies within the year depending on the volume of the transactions in foreign exchange. Although the analysis above is considered to be representative of the company's currency risk exposure.

#### 11.2 Interest Rate Sensitivity

At 30 June 2012 the Company is exposed to changes in market interest rates through its bank borrowings, its leasing agreements, its cash and cash equivalence which are subject to variable interest rates. As in the previous year all other financial assets and other financial liabilities have fixed percentages.

The following table presents the sensitivity of the net profit for the year and equity to a reasonable change in interest rates of +0.5% or -0.5% (01/07/2010-30/06/2011: +/-0.5%). These changes are considered to be reasonably possible based on observation of the current market conditions.

	THE GROUP			
	1/7/2011 -	30/6/2012	1/7/2010 - 3	30/6/2011
Amounts in €	+0,5%	-0,5%	+0,5%	-0,5%
Net profit for the				
year	102.196	(102.196)	(5.059)	5.059
Equity	102.196	(102.196)	(5.059)	5.059
		THE CO	MPANY	
	1/7/2011 -	30/6/2012	1/7/2010 - 3	30/6/2011
Amounts in €	+0,5%	-0,5%	+0,5%	-0,5%
Net profit for the				
year	(262.880)	262.880	(167.240)	167.240
Equity	(262.880)	262.880	(167.240)	167.240

#### 11.3 Credit Risk Analysis

The company's exposure to credit risk is limited to the carrying amount of financial assets recognized at the statement of financial position date as summarized below:

Amounts in €	THE GROUP		
Financial items	1/7/2011 - 30/6/2012	1/7/2010 - 30/6/2011	
Cash and Cash equivalents	184.646.930	158.087.059	
Costumers and other receivables	4.606.990	4.967.078	
Total	189.253.920	163.054.137	
	THE COMPANY		
Financial items	1/7/2011 - 30/6/2012	1/7/2010 - 30/6/2011	
Cash and Cash equivalents	56.048.994	119.206.065	
Costumers and other receivables	32.545.803	23.867.003	
Total	88.594.797	143.073.068	

The company continuously monitors its receivables identified either individually or by group. Depending on availability and fair cost, independent third party reports or analysis concerning the clients are being used. The group's policy is to cooperate only with reliable clients. The vast majority of the sales concerns retail sales.



The management considers that all the above financial assets that are not impaired in reporting dates under review are of good credit quality, including those that are past due.

None of the financial assets are secured with mortgage or any credit enhancement.

In respect of trade and other receivables the Group is not exposed to any significant credit risk exposure. To minimize this credit risk as regards money market instruments, the Group only deals with wellestablished financial institutions of high credit standing.

## 11.4 Liquidity Risk Analysis

The Group manages its liquidity by carefully monitoring scheduled debt servicing payments for long – term financial liabilities as well as cash – outflows due in day - to - day business. Liquidity needs are monitored in various time bands, on a day – to - day and week – to – week basis.

The Group ensures that sufficient available credit facilitations exist, so that it is capable of covering the short-term enterprising needs, after calculating the cash inputs resulting from its operation as well as its cash in hand and cash equivalent. The capital for the long-term needs of liquidity is ensured in addition by a sufficient sum of lending capital and the possibility to be sold long-term financial elements.

Maturity of the financial obligations of the 30 June 2012 for the Group is analyzed as follows:

		1/7/2011 - 3	30/6/2012	
Amounts in €	Short Term		Long Term	
	Up to 6-months	6-12 months	1-5 years	More than 5 years
Long Term Bank Loans	3.840.049	3.368.589	151.874.553	-
Finance lease obligations	427.061	373.146	3.554.742	1.304.004
Trade payables	55.247.336	738.075	-	-
Other short term liabilities	18.241.354	3.400.344	202.446	-
Total	77.755.800	7.880.154	155.631.741	1.304.004

The tables below summarize the maturity profile of the Group's financial liabilities as at 30.6.2011:

		1/7/2010 - 3	30/6/2011	
Amounts in €	Short Term		Long Term	
	Up to 6-months	6-12 months	1-5 years	More than 5 years
Long Term Bank Loans	3.831.613	2.619.323	159.302.563	-
Finance lease obligations	441.813	385.135	4.151.444	1.704.270
Trade payables	53.599.322	4.567.571	-	-
Other short term liabilities	13.291.847	3.705.185	-	-
Total	71.164.595	11.277.214	163.454.007	1.704.270

The tables below summarize the maturity profile of the Company's financial liabilities as at 30.6.2012:

		1/7/2011 - 3	30/6/2012	
Amounts in €	Short Term		Long Term	
	Up to 6-months	6-12 months	1-5 years	More than 5 years
Long Term Bank Loans	2.648.116	2.610.630	151.874.553	-
Finance lease obligations	427.061	373.146	3.554.742	1.304.004
Trade payables	55.177.252	738.075	-	-
Other short term liabilities	15.529.128	2.484.064	-	-
Total	73.781.557	6.205.916	155.429.295	1.304.004

The tables below summarize the maturity profile of the Company's financial liabilities as at 30.6.2011:

		1/7/2010 - 3	30/6/2011	
Amounts in €	Short Term		Long Term	
	Up to 6-months	6-12 months	1-5 years	More than 5 years
Long Term Bank Loans	2.645.612	2.619.323	157.277.747	-
Finance lease obligations	441.813	385.135	4.151.444	1.704.270
Trade payables	53.898.785	4.567.571	-	-
Other short term liabilities	11.393.059	1.044.458	-	-
Total	68.379.269	8.616.487	161.429.191	1.704.270

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The above maturities reflect the gross cash flows, which might differ to the carrying values of the liabilities at the statement of financial position date.

The financial liabilities at the statement of financial position date are:

Liabilities				
(Amounts in €)	The	Group	The C	Company
Long Term Liabilities	30/06/2012	30/06/2011	30/06/2012	30/06/2011
Loan	152.048.283	153.841.391	151.381.835	152.009.779
Total	152.048.283	153.841.391	151.381.835	152.009.779
Short Term Liabilities				
Long Term Liabilities payables at the				
next period	1.906.030	1.868.245	707.102	672.521
Trade and other payables	55.310.394	56.669.825	55.240.311	56.897.288
Other Short Term Liabilities	16.964.875	12.350.557	13.780.773	8.154.521
Total	74.181.299	70.888.627	69.728.186	65.724.330

## 12. Objectives & policies for managing capital

The company's objectives regarding managing capital are:

- To secure the Group's ability to continue its operations (going concern)
- To provide an adequate return to shareholders by pricing its products and services in connection with the risk standard.

The Group manages the capital in the base of indicator loans to total equity. This ratio is calculated dividing the net borrowing with the total equity. The net borrowing is calculated as the total of debts as it is presented in the statement of financial position minus cash in hand and cash equivalents. The total equity is constituted by all the elements of equity as they are presented in the statement of financial position. This ratio for the financial years 2011/2012 and 2010/2011 is analyzed as follows:

Equity for the fiscal years 2012 and 2011 is analyzed as follows:

Amounts in €	30/6/2012	30/6/2011
Total Dept	153.954.313	155.709.637
Minus cash & cash equivalents	184.646.930	158.087.059
Net Debt	(30.692.617)	(2.377.422)
Total Equity	<b>30/06/2012</b>	<b>30/06/2011</b>
Total Equity	592.912.413	522.949.932
Minus: Loans of low reinsurance		-
Total Capital	592.912.413	522.949.932
Debt-to-Equity ratio	-5,18%	-0,45%

During the current financial year, cash balances of the Group were higher from the total borrowings by the amount of  $\notin$  30,69 mil. consequently the net borrowing ratio was negative.

The Group manages the capital structure and does all the adjustments at the time that there is a change at the financial situation and the risk characteristics of the total assets. Aiming at the maintenance or the



adjustment of the capital structure the Group may adjust the amount of dividends payable, to proceed with a capital return or to sell assets in order to decrease debt.

The company has honored its contractual obligations, including the preservance of the rationality of the capital structure.

## **13.** Events subsequent to the statement of financial position date

In Greece, a new rented store in Nea Philadelphia (Athens) began to operate in July 2012 of total surface 8ths sqm, while in August began to operate the new rented store in Palaio Faliro (Athens) of total surface 7,5ths sqm. Today the Group has a network of 60 branches of which 50 are in Greece, Cyprus 3 and 7 in Bulgaria.

The Extraordinary General Meeting of the company's shareholders which was held on 25.07.2012 approved, the reduction of the company's share capital amount of  $\in$  181.947.551,80 by the equivalent of  $\in$  27.292.132,77, through the reduction of the nominal value of each one of the company's 129.962.537 shares by  $\in$  0,21 and the payment of this amount to shareholders. Following the aforementioned reduction, the fully paid-up share capital of Company shall stand at  $\in$  154.655.419,03 divided into 129.962.537 shares, of  $\in$ 1,19 nominal value each.

According to the announced Financial Calendar of the Company as of 07.09.2012 the company's shares will be negotiable at the Athens Stock Exchange with the new nominal value and without a consequent right to receive the capital return. The beneficiaries of the capital return will be those investors who will be registered in the D.S.S. on 11.09.2012 (Record Date). The return of capital shall be effected as of 17.09.2012.

There are no subsequent events to the statement of financial position that affect the Group or the Company, for which reference from IFRS is required.

Moschato, 28 August 2012

The responsible for the Financial Statements

The President of the Board of Directors & Managing Direct

The Vice-President of the Board of Directors

The Financial Director

The Head of the Accounting Department

Apostolos -Evangelos Vakakis son of Georgios Identity card no AK031213/2011 Ioannis Oikonomou son of Christos Identity card no X 156531/2002 Kalliopi Vernadaki daughter of Emmanouil Identity card no Φ 099860/2001 Panagiotis Xiros son of Kon/nos Identity card no  $\Lambda$ 370348/1977

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## JUMB9

## V. Information of the article 10 of the L. 3401/2005

Jumbo SA published to press the following information of article 10, Law 3401/2005 and made them available to public during the financial year 2011. Information is uploaded both in the official web site of ASE <u>www.ase.gr</u> and in the company's as following:

Date	Announcement	Website Address
22/8/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-17090-3304
7/9/2011	• Increase in sales and net earnings for the financial year ended in June 2011 despite the crisis in the retail sector • Positive indications in July and August 2011	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-617
22/9/2011	Announcement for the conversion of the convertible bond into shares – Convertible non negotiable Bond Loan Jumbo SA, of EUR 42.432.150	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-22132
26/9/2011	Schedule of Financial Calendar 2011/2012	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-2472
27/9/2011	Stable sales, low prices, increased net profits • Increase by 19,39%, net earnings at € 94,6mil • Capital Return of €0,17per share	www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-740-3374
27/9/2011	Deutsche Bank-27 Sept 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-5584-3529-3548
28/9/2011	CA Cheuvreux - 28 September 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-21353-EN-3531
28/9/2011	National P&K Securities-28 September 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-1910-EN-3535
28/9/2011	Proton Bank-28 September 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-18516-3537-3538
28/9/2011	Euroxx - 28 September 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-8393-3534
30/9/2011	Citigroup - 30 September 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-223-EN-3539
4/10/2011	Marfin Analysis-4 October 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-14338-3541-3542
5/10/2011	Increased by 3,50% the sales for the Group during the first quarter	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-8875
10/10/2011	Annual General Meeting November 3, 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-genikes-sinelefseis-EN-20830
12/10/2011	Presentation of Jumbo to the Association of Greek Institutional Investors	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-8559
13/10/2011	Eurobank Securities - 13 October 2011JUMBO	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-18597-3545-3547
13/10/2011	HSBC-13 October 2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-2018-EN-3543
3/11/2011	Capital Return for the shareholders Positive Consumer response to low prices and high consumer service	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-14371-3405
4/11/2011	Election of new Board Directors	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-metavoles-sinthesis-ds-17169-EN-3408
4/11/2011	Annual General Meeting November 3, 2011-Resolutions	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-genikes-sinelefseis-EN-97
11/11/2011	Publication date of the first quarter 2012 financial results	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-19870
15/11/2011	Only Jumbo increase its sales while prices respect the consumer	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-12640



16/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3877
17/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3881
18/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3889
18/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3893
22/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3902
23/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3904
24/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3906
28/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3913
28/11/2011	Announcement of equal increase and decrease of the Share Capital with increase and decrease of the nominal value of the shares by an equal amount.	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-19538-3459
30/11/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3916
1/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3920
5/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3926
5/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3928
5/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3930
6/12/2011	Come back to growth in November despite the adverse conditions	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-4923
7/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3936
8/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3938
9/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3942
12/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3944
13/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3952
14/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3954
16/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3957
16/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3959
19/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3965
20/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3970
21/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3972
22/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3974
23/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3976
29/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4001
29/12/2011	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4003
2/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4004



4/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4007
5/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4009
9/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4015
9/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4016
9/1/2012	Against the crisis, the increase in turnover for Jumbo Group continued	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-12915-3562
11/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4019
11/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4021
13/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4023
16/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4025
16/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4026
17/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4029
17/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4031
19/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4033
23/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4035
23/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4049
24/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4051
26/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4053
26/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4055
30/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4057
31/1/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4060
1/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4062
01/02/12	In Business awards 2011 (Company of the year in Cyprus)	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-7902
2/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4069
3/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4073
6/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4075
7/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4077
8/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4079
9/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4081
10/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4083
13/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4085
14/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4093
14/02/12	Press Release	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-4376-3640



15/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4095
16/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4097
17/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4099
20/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4101
21/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-12460-4105
22/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-9148
22/02/12	Increase in net earningsdespite the uncertainty	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-11981-4114
23/2/2012	Alpha Finance - 23 February 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-19613
23/2/2012	Citigroup - 23 February 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-78
23/2/2012	Piraeus Securities- 23 February 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-1783
24/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-19628
24/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19975
28/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4643
29/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3767
29/2/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-9551
2/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4133
6/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4415
7/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19278
8/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-18244
9/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-15012
12/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-9344
13/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-21505
14/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19242
15/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-18204
16/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-7409
19/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-9853
20/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-16814
21/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19411
22/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19694
23/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-13847



	Announcement regarding the payment of fractions from the conversion of bonds into shares - Convertible non negotiable Bond Loan Jumbo SA, of €	
23/03/12	42.432.150	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-9571
	Announcement for the conversion of the convertible bond into shares -	
23/03/12	Convertible non negotiable Bond Loan Jumbo SA, of EUR 42.432.150	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-11114-4218
26/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-11253
27/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-24
28/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-14947
29/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-12554
30/3/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3318
2/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-2074
4/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-15234
05/04/12	Press Release	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-5959
6/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-22077
06/04/12	Announcement regarding the share capital increase of the company after the conversion of bonds into shares	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-1653
10/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-9910
11/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-18156
18/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-12461
19/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-7037
20/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-21123
23/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-3161
23/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-13003
25/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19725
27/4/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-13188
30/4/2012	Announcement	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-19104
3/5/2012	Announcement	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-2066
4/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-11306
7/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-220
8/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-19304
9/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-5017
10/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-20669



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11/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-18277
14/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-16494
15/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-5373
16/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-7903
17/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-4240
18/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-12633
18/05/12	New JUMBO in Lavrio, The May sale's give a strong positive sign	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-18870-4372
21/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-8960
22/5/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-10345
23/5/2012	Ανακοίνωση ρυθμιζόμενης πληροφορίας του Ν. 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-etairiki-diakivernisi-gnostopoiiseis-sinalagon-EN-21923
23/05/12	JUMBO is the first choice for the consumers with absolute majority	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-3256-4386
24/5/2012	Piraeus Securities- 24 May 2012 A broadly in line third quarter	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-8402
30/5/2012	IBG Research- 30 May 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-9294
06/06/12	11 MONTHS WITH POSITIVE PACEIN A PERIOD OF UNPRECEDENTED NEGATIVE CONDITIONS	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-4786-4396
18/6/2012	Eurobank Securities - 18 June 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-analiton-EN-1569
27/6/2012	Announcement of regulated information according to law 3556/2007	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-6740
30/6/2012	Extraordinary General Meeting July 25, 2012	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-genikes-sinelefseis-EN-20830-4421
2/7/2012	Amendment of the Financial Calendar	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-20763-4441
12/07/12	Consumers and Shareholders supported Jumbo JUMBO will return capital of 0,21 $\varepsilon/$ share in cash	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-1456-4430
25/07/12	Only through increased productivity and investments we will overcome the deep crisis	http://www.jumbo.gr/en/enimerosi-ependiton-anakoinoseis-deltia-tipou-EN-17938-4447
25/7/2012	Extraordinary General Meeting July 25, 2012-Resolutions	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-genikes-sinelefseis-EN-97-4449
	Annual Reports	
27/9/2011	Interim Financial Statements for the year 1 July 2010 to June 2012	http://www.jumbo.gr/pdfs/eng/group-parent/JumboFinStatandInformation_EN_214.pdf
27/9/2011	Annual Report 2010/2011	http://www.jumbo.gr/en/enimerosi-ependiton-plirofories-metavoles-sinthesis-ds-17169-EN-3408
22/2/2012	JUMBO EC.B. LTD Annual Financial Statements 31.12.2011	http://www.jumbo.gr/pdfs/eng/subsidiary_companies/JumboEC.B.IFRS_ENG12.2011_236.pdf
	Interim Financial Statements	
15/11/2011	Interim Financial Statements for the period 1 July 2011 to September 2011	http://www.jumbo.gr/pdfs/eng/group-parent/JumboSAFinStatFull_Notes_Q12012_229.pdf



	Figures and Information for the period since 1 July 2011 to 30 September					
15/11/2011	2011	http://www.jumbo.gr/pdfs/eng/group-parent/JumboSAFinStatand_information_Q12012_230.pdf				
	Interim Financial Results for the Period from July 1st 2011 to December 31					
22/2/2012	2011	http://www.jumbo.gr/pdfs/eng/group-parent/JumboSAFinStatFull_Notes_H12012EN_237.pdf				
	Figures and Information for the period since July 1 2011 to December 31					
22/2/2012	2011	http://www.jumbo.gr/pdfs/eng/group-parent/JumboSAFinStatand_information_H12012EN_238.pdf				
23/5/2012	Interim Financial Statements for the period 1 July 2011 to 31 March 2012	http://www.jumbo.gr/pdfs/eng/group-parent/JumboSAFinStatFull_Notes_9m2012EN_245.pdf				
23/5/2012	Figures and Information for the period since July 1 2011 to March 31 2012	http://www.jumbo.gr/pdfs/eng/group-parent/JumboFinStatandInformation_9m2012EN_244.pdf				

**Annual Financial Statements 2011/2012** 



# VI. Website place of uploading the Parent financial statements and consolidated financial statements and the financial statements of subsidiary companies.

The annual financial statements of the Company in consolidated and non consolidated base, the Auditor's report and the Reports of management are registered in the internet in the address <u>www.jumbo.gr</u>

The financial statements of consolidated companies are registered in the internet in the address <u>www.</u> <u>jumbo. gr</u>

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## **Annual Financial Statements 2011/2012**



# VII. Figures and Information for the year July 2011 to June 2012

XXXXX           August           Gaorg           Gaorg<	Linnbe.or Ja 28, 2012 Jack Delighamis (division) Jack Delighamis (division) Jack Delight (di	solidated) sum           THE           30/06/2012           275.833.421           6.923.992           164.720.586           164.720.586           164.720.586           164.720.586           164.720.586           163.723           181.016.139           743.303.444           181.942.552           458.229.473           151.381.835           10.100.711           93.591.425           255.073.971           743.303.444	91) 28481)	1. Pesident of the Board of Directors and Managing Dir 2. Vice-President of the BoD- Analiopil Vernadaki 4. Deputy Vice President: Evangelos Papaevagelou 5. Non Executive member - Paraskevi Kavoura 6. Independent non executive member - Georgios Katsz 7. Independent non executive member - Victor Asset CASH FLOW STATEMENT - INDIRECT MET Operating activities Neprofit for the year Meprofit for the year Meprofit for the year Meprofit assets Penfold(sas) from investment activities (profits, Josses, Income, expenses) Interest and related income	aros HOD (consolid		consolidated) s THE CC 17/7/2011- 30/06/2012 77.109.334 19.846.760 13.365.134	ums in € DMPANY 1/7/2010 30/06/201 77.498.48 24.567.93
Grant Unque THE GR 72012 6 257 3.9922 3.9922 4.96 5.7468 2.466 5.7468 4.861 2.446 4.861 2.443 4.823 3.972 2.413 2.413 3.677 3.777 3.677 3.777 3.677 3.777 3.677 3.7777 3.7777 3.7777 3.77777 3.77777 3.77777777	Thornton (Reg 1 diffed diffed diffed 30/06/2011 30/06/2011 33/06/2011 33/06/2011 33/06/2011 33/06/2011 33/06/2011 33/06/2011 522.949.932 522.949.932 522.949.932 522.949.932 10/04/13.943 10/04/14.943 1	No SOEL 127) isolidated) sum THE 4 30/06/2012 275.833.421 6.923.921 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.273.025 164.274 181.947.552 196.284 181.947.552 196.284 181.947.552 196.284 196	IS IN € COMPANY 30/06/2011 246.401.771 7.580.301 157.209.693 152.206.6336 701.453.750 181.919.108 256.611.932 438.531.040 438.531.040 152.009.779	6. Independent non executive member - Georgios Kats 7. Independent non executive member - Victo' Asser CASH FLOW STATEMENT - INDIRECT MET Operating activities Net profit for the year Plus/minus adjustments for: Income taxes Depreclation of tangible assets Pension lability provisions (net) Porfut()ossis from investment activities (profits, losses, income, expenses) Interest and related income	HOD (consolid THE ( 1/7/2011- 30/06/2012 97.304.705 22.160.896 17.413.978 385.555	1/7/2010- 30/06/2011 94.603.948 26.682.196 15.297.083	THE CO 1/7/2011- 30/06/2012 77.109.334 19.846.760 13.365.134	OMPANY 1/7/2010 30/06/201 77.498.48
THE GR           2012           6.257           3.392           3.492           5.161           5.161           6.257           3.482           7.468           2.466           6.900           7.452           4.481           2.413           3.677           3.6697           3.677           3.677           3.673           3.673           3.673           3.712           11.585           5.601           0.8960	OUP 30/06/2011 378.434.446 7.5.80.301 72.580.301 714.452.601 27.998.652 93.232.843 795.195.347 81.919.108 431.030.824 522.949.932 522.949.932 522.949.932 522.949.932 522.941.391 8.990.081 327.232.413 95.185.347 IIdated and n OUP 17/72010 30/06/2011	THE           30/06/2012           30/06/2012           30/06/2012           169.723.992           168.720.586           164.273.025           164.536.281           81.016.139           743.303.444           181.947.552           306.281.921           488.229.473           488.229.473           151.381.835           10.100.711           93.591.425           255.073.971           743.303.444	COMPANY 30/06/2011 246.401.771 7.580.301 90.697.103 157.209.693 46.898.576 152.666.306 701.453.750 181.919.108 256.611.932 438.531.040 152.009.779	Operating activities Net profit for the year Plus/milus adjustments for: Income taxes Depredation of fangible assets Pension liability provisions (net) Porfut(Joss) from investment activities (profits, Josses, Income, expenses) Interest and related income	THE 0 1/7/2011- 30/06/2012 97.304.705 22.160.896 17.413.978 385.555	1/7/2010- 30/06/2011 94.603.948 26.682.196 15.297.083	THE CO 1/7/2011- 30/06/2012 77.109.334 19.846.760 13.365.134	OMPANY 1/7/2010 30/06/201 77.498.48
6 257 3 3.992 3 3.992 5 5.746 5 5.748 5 5.748 5 5.748 5 5.485 5 5.601 5 5.371 5 5.891 5 5.601 5 5.895 5 5.995 5 5.9	378.43.446 7.580.301 13.496.501 12.496.501 12.495.601 12.495.601 12.495.601 12.32.843 795.195.347 181.919.108 522.949.932 522.949.932 522.949.932 522.949.932 153.841.391 53.841.391 109.413.943 795.195.347 109.413.943 795.195.347 100.413.943 795.195.347	275.833.421 6.923.992 168.720.586 164.273.025 743.303.444 181.947.552 306.281.921 488.229.473 488.229.473 151.381.835 10100,711 93.591.425 255.073.971	246.401.771 7.580.301 90.697.103 157.209.693 46.898.576 152.666.306 701.453.750 181.919.108 256.611.932 438.531.040 152.009.779	Net profit for the year Plus/minus adjustments for: Income taxes Depreciation of tangible assets Pension liability provisions (net) Porfut(Joss) fron investment activities (profits, Josses, income, expenses) Interest and related income	30/06/2012 97.304.705 22.160.896 17.413.978 385.555	30/06/2011 94.603.948 26.682.196 15.297.083	30/06/2012 77.109.334 19.846.760 13.365.134	30/06/201 77.498.48
0.161 15.746 17.468 2.466 16.090 17.552 2.413 2.415 2.413 2.415	13.496.504 174.452.601 27.988.652 193.232.843 <b>795.195.347</b> 181.919.108 <b>431</b> .030.824 <b>522.949.932</b> <b>532.841.391</b> 153.841.391 109.413.943 <b>522.949.932</b> <b>153.2841.391</b> <b>153.2841.391</b> <b>153.2841.391</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.943</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.413.945</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b> <b>109.415</b>	168.720.586 164.273.025 46.536.281 81.016.139 <b>743.303.444</b> 181.947.552 306.281.921 <b>488.229.473</b> 151.381.835 10.100.711 93.591.425 <b>255.073.971</b> <b>743.303.444</b>	90.697.103 157.209.693 46.898.576 152.666.306 701.453.750 181.919.108 256.611.932 438.531.040 152.009.779	Net profit for the year Plus/minus adjustments for: Income taxes Depreciation of tangible assets Pension liability provisions (net) Porfut(Joss) fron investment activities (profits, Josses, income, expenses) Interest and related income	22.160.896 17.413.978 385.555	26.682.196 15.297.083	19.846.760 13.365.134	
17.468 2.466 16.090 17.552 2.413 18.283 2.413 2.413 18.283 3.424 16.970 3.677 3.677 16.090 THE GR (2011- 17.2012 18.503 1.585 1.5601 1.565 1.5601 1.565 1.5	27.988.652 193.232.843 795.195.347 181.919.108 341.030.824 522.949.932 522.949.932 522.949.932 153.841.391 8.990.081 99.413.943 272.245.415 795.195.347 Ilidated and n OUP 1/7/2010- 30/06/2011	46.536.281 81.016.139 <b>743.303.444</b> 181.947.552 306.281.921 <b>488.229.473</b> <b>488.229.473</b> 151.381.835 10.100.711 93.591.425 <b>255.073.971</b> <b>743.303.444</b>	46.898.576 152.666.306 701.453.750 181.919.108 256.611.932 438.531.040 152.009.779	Plus/minus adjustments for: Income taxes Depreciation of Tangible assets Pension liability provisions (net) Porfut(Joss) from investment activities (profits,Josses,income,expenses) Interest and related income	17.413.978 385.555	26.682.196 15.297.083	13.365.134	24,567,9
77.552           44.861           2.413           1           2.413           2.413           2.413           2.413           2.413           3.2413           3.677           3.677           3.677           3.677           3.677           3.677           3.677           3.8424           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503           4.8503	181.919.108 341.030.824 522.949.932 522.949.932 153.841.391 8.990.081 109.413.943 272.245.415 795.195.347 lidated and n OUP 1/7/2010 30/06/2011	181.947.552 306.281.921 488.229.473 488.229.473 151.381.835 10.100.711 93.591.425 255.073.971 743.303.444	181.919.108 256.611.932 438.531.040 438.531.040 152.009.779	Pension liability provisions (net) Profity(loss) from investment activities (profits,losses,income,expenses) Interest and related income	385.555			
44.861         2.413         2.413           2.413         2.413         2.413           2.413         2.413         2.413           8.283         8.424         6.970           3.677         3.677         3.677           3.6090         THE GR         7.2011-           7/20112         3.3712         3.3712           11.585         5.601         0.896)	341 030 824 522 949 32 522 949 32 153 841 391 109 413 943 272 245 415 795 195 347 lidated and n OUP 1/7/2010- 30/06/2011	306.281.921 488.229.473 488.229.473 151.381.835 10.100.711 93.591.425 255.073.971 743.303.444	256.611.932 438.531.040 438.531.040 152.009.779	(profits,losses,income,expenses) Interest and related income	(12 979)		381.287	12.198.5 660.3
2.413 2 8.283 8.424 6.970 6 6.990   ME (consol THE GR 7/2011- 7/2012 8.503 4 1.585 5.601 5 .609 ( 0.896) ( 0.89	522.949.932 153.841.391 8.990.081 109.413.943 272.245.415 795.195.347 lidated and n OUP 1/7/2010- 30/06/2011	488.229.473 151.381.835 10.100.711 93.591.425 255.073.971 743.303.444	438.531.040 152.009.779	interest and related income		(56)	(12.979)	(5
8.283 8.424 6.970 <b>3.677</b> <b>3.677</b> <b>3.677</b> <b>3.677</b> <b>3.6090</b> <b>ME (consol</b> <b>THE GR</b> <b>7.11</b> <b>7.11</b> <b>7.12</b> <b>1.1585</b> <b>5.601</b> <b>0.896</b> <b>0.896</b>	153.841.391 8.990.081 109.413.943 272.245.415 795.195.347 lidated and n OUP 1/7/2010- 30/06/2011	151.381.835 10.100.711 93.591.425 255.073.971 743.303.444	152.009.779	Interest and related expenses Insurance compensation	(8.489.165) 6.045.149 (2.100.000)	(7.499.094) 6.065.775	(6.785.082) 5.862.195	(6.101.87 5.850.6
16.970 13.677 16.090 IME (consol THE GR /2011- /2012 13.712 13.712 15.601 0.896) (0)	272.245.415 795.195.347 lidated and n OUP 1/7/2010- 30/06/2011	93.591.425 255.073.971 743.303.444	0.505.025	Exchange Differences Operating profit before changes	(4.214)	(9.076)	(4.214)	(8.70
ME (consol THE GR /2011 /2012 /3.712 /1.585 /5.601 0.896) (	lidated and n OUP 1/7/2010- 30/06/2011		101.927.908 262.922.710	in the operating capital	132.703.925	135.803.280	109.762.435	114.665.3
THE GR /2011- /2012 18.503 13.712 1.585 5.601 0.896) (	OUP 1/7/2010- 30/06/2011	on-consolidate	701.453.750 d) sums in €	Changes in Working Capital (Increase)/decrease in inventories	(6.033.145)	1.983.134	(7.063.332)	8.063.1
3.712 1.585 5.601 0.896) (		1/7/2011-	COMPANY 1/7/2010-	(increase)/decrease in trade and other receivables (increase)/decrease in other current assets	(6.033.145) 15.467.656 2.224.371	4.955.664 (2.684.520)	(7.063.332) 8.223.146 (181.445)	(8.488.81 1.578.8
3.712 1.585 5.601 0.896) (	489.972.161	454.276.468	30/06/2011 461.845.569	Increase / (Decrease in other current assets Increase / (Decrease) in liabilities (excluding loans) Other	(3.132.532) (10.742.457)	4.389.326 (6.857.695)	(4.653.156) (742.458)	6.404.6
5.601 0.896) (	260.729.387	223.727.308	226.986.447	Minus Interest expense paid	(5.689.816)	(5.669.519)	(5.511.159)	(5.459.46
0.020/	119.852.825 121.286.144 (26.682.196)	96.033.211 96.956.097 (19.846.763)	101.815.193 102.066.425 (24.567.937)	Income tax paid Total cash flows from operating activities (a)	(28.938.170) 95.859.832	(39.474.053) 92.445.617	(26.752.706) 73.081.325	(37.395.85 72.510.2
4.705	(26.682.196) 94.603.948	(19.846.763) 77.109.334	(24.567.937) 77.498.488	Investment activities				
4.705	94.603.948	77.109.334	77.498.488	Share Capital increase of subsidiaries Purchases of tangible and intangible assets	(49.924.676)	(56.613.480)	(77.199.961) (37.709.481)	(17.998.80
8.675 3.380	65.314 94.669.262	77.109.334	77.498.488	Sales of tangible assets Insurance compensation	155.873 2.100.000	260.016	155.873	260.0
3.380	94.669.262	77.109.334	77.498.488	Interest received	7.799.918	7.215.343	6.785.082	6.101.8 (28.612.10
<b>,7488</b> ,7484	<b>0,7281</b> 0,7274	<b>0,5934</b> 0,5932	0,5965 0,5960					
2.583	135.149.852	109.385.364	114.013.726	Proceeds from share capital increase Expenses for Capital Increase	120.155 (303.995)	370.849 (4.566)	120.155 (303.995)	370.8 (4.56
onsolidated	and non-con	solidated) sum	is in €	Loan repayments Payment of finance lease liabilities	(1.279.380) (678.055)	(1.422.001) (663.913)	(120.148) (678.055)	(370.75 (663.91
	OUP 30/06/2011	THE 0 30/06/2012	COMPANY 30/06/2011	Return of share capital to shareholders Dividends paid	(27.287.866)	(24.546.053)	(27.287.866)	(24.546.05
9.932	452.473.185	438.531.040	385.225.067	Total cash flows from financial activities (c) Increase/(decrease) in cash and	(29.429.141)	(26.265.684)	(28.269.909)	(25.214.43
3.380	94.669.262	77.109.334	77.498.488	cash equivalents (a)+(b)+(c)	26.561.806	17.041.812	(63.157.071)	18.683.6
	91.036	28.444	91.036	at the beginning of the year Exchange difference of cash and cash equivalents	158.087.059 (1.935)	141.050.874 (5.627)	119.206.065	100.522.3
7.866)	-	(27.287.866)		Cash and cash equivalents	184.646.930	158.087.059	56.048.994	119.206.0
1.712		91.712	266.890 (24.546.789)	Cash in hand	2.307.887 ts 15.699.888	2.364.811 6.769.205	2.143.952 7.023.299	2.205.9
								112.226.7
2.413	522.949.932	488.229.473		at the end of the year	184.646.930	158.087.059	56.048.994	119.206.0
with those a hange in the anies that are	pplied for the Fi consolidation me e consolidated in	nancial Statement: ethod in compariso the Group's Finar	O" Group and its s of the previous n to the financial icial Statements,	<ol> <li>During the current financial year 01.07.2011-30.0 any shares of the Parent Company.</li> <li>During the fiscal year ended at 30.06.2012 JUMMS as a total. At the end of the financial year, the su increases were covered by 100% by the parent cor 21. The Annual Ordinary General Meeting of the share</li> </ol>	D EC. B LTD proci bsidiary share ca npany. holders held on 0	eeded to two Shai pital amounted to 3.11.2011 decide	re Capital Increase	es' of € 77,20 s. All the abo
There are enc the bank bor	rowings.	30/06/2012 3.306	30/06/2011 3.326	amount of $\in 0,21$ , b, the reduction of the Compy reduction in the nominal value of each share by $\in$ (EUR 0,21 per share) in cash. After the afore $\in$ 181.919.108,00 consisting of 129,942,220 cor been set as the payment date for the share candial	iny's share capita 0,21 and the re mentioned redu nmon shares of r return.	I by the equivalen turn of the equiva ction, the Comp nominal value € 1	t of € 27.287.86 alent amount to t any's share capit ,40 each. January	66,20 through he sharehold (al amounts ( 3rd, 2012 h
		3.440 30/06/2012 2.713 48	3.457 30/06/2011 2.768 56	represented and with a percentage of 83,63% o distribute dividend for the fiscal year 1,7,2010 - 30	f the Company's	existing shares a	ind votes (129.94	2.220), not
which might ny's provision	have a significan is balance, for ea	nt effect on the fir	nancial results of g categories is: Company 20.050	provided the Board of Directors with the special o amendment of the aforementioned decision. 15. According to the 9.3.2012 decision of the Board of the amount of € 28.443.80 with the issuarce of 7 which resulted from the conversion of 9.673 bond	of Directors, the 20.317 new com s on 8.3.2012 of	n and right to dec company's share c mon nominal shar the Convertible B	cide upon the con apital increase wa es of nominal value ond Loan of the c	nmencement as confirmed ue € 1.40 ea company, issu
nts.		4.090.197 Group's subsidiari	3.972.891 es are presented	<ul> <li>on 8.9.2006. As a result the company's share cap shares of nominal value € 1,40 each. (notes 5.17.1</li> <li>The Extraordinary General Meeting of the comp reduction of the company's share capital amount to the reduction of the nominal value of each one o</li> </ul>	ital rises to € 18 I & 5.20 to the A any's shareholde of € 181.947.551 f the company's	1.947.551,80 cor nnual Financial Stu rs which was hel 1,80 by the equiva 129.962.537 shar	isisting of 129.96 atements). d on 25.07.2012 lent of €27.292.1 es by € 0.21 and	2.537 comm approved, t 32,77, throu the payment
		Group	Company 42.388.735 1.451.730 28.392.987 299.718	Financial Calendar of the Company as of 07.09.2 Exchange with the new nominal value and without	012 the compar a consequent rig	ny's shares will be the to receive the c	negotiable at th apital return. The	e Athens Sto beneficiaries
ministration tration tements and	their registered	2.010.004 addresses, particip ements.	- ation of interest	<ol> <li>During the current financial year the Group's subs € 2.100 thousand for the damage that occurred at at a base at Zygi.     </li> <li>Famings per share were calculated according to th</li> </ol>	its warehouse in I e weighted avera	Monagroulli, cause	d by the explosion Company's total	of ammuniti
ousand.	5			financial year which was an income amounting to	€ 65.314.		2. 2 yncothef, ds t	ne reieven Cla
TI	HE VICE-PRESIDEN			gust 28th, 2012 THE FINANCIAL DIRECTOR	THE	HEAD OF THE ACC	OUNTING DEPARTM	VENT
	22.583 onsolidates THE GR 6/2012 49.932 73.380 28.444 49.932 73.380 28.444 17.866) 17.786 17.7866) 17.786 17.7866) 17.7866 17.7866) 17.7866 17.7866) 17.7866 17.786	22 593 135 149 452 22 593 154 454 457 22 593 155 149 452 25 60 51 154 154 154 154 154 154 154 154 154	22 583         135 149 452         109 385 364           omobildated and non-consolidated) sum         THE CROUP         THE CROUP           7 HE CROUP         3006/2011         3006/2012           49.992         452 473.185         438.531.040           73.380         94.669.262         7.109.334           82.844         91.036         28.444           9.92         452 473.185         438.531.040           73.380         94.669.262         7.109.334           82.844         91.036         28.444           91.970         2.66.992         91.77           7.866         27.287.866         91.77           19.766         2.26.493         (24.31.90)           12.413         52.29.49.932         488.229.473           12.413         52.29.49.932         488.229.473           12.413         52.29.49.932         488.229.473           13.190         .28.76         10.0004           14.0205         .28.77         10.0014           14.033         .28.74         10.0014           14.043         .28.74         10.0014           14.043         .28.74         10.0014           14.043         .28.74         10.0014     <	22.583         135.194.852         109.385.364         14.013.726           consolidated and non-consolidated) sums in €         THE COMPANY         THE COMPANY           67.012         30.06/2013         30.06/2012         30/06/2013         30/06/2014           49.932         452.473.185         438.531.040         385.225.067           73.380         94.669.262         77.109.334         77.498.488           28.444         91.036         28.444         91.036           77.860         (27.287.866)         (27.287.866)         (36.67)           77.860         (27.287.866)         (36.68)         (24.64.789)           77.860         (27.287.866)         (36.65)         (36.65)           91.712         (24.64.789)         (24.54.6789)         (36.53)           12.413         522.949.932         488.229.473         438.531.040           Description         (27.287.866)         (36.53)         (36.63)           12.413         522.949.932         488.229.473         438.531.040           Description         (27.287.866)         (36.65)         (36.65)           12.413         522.949.932         488.229.473         438.531.040           Description         (23.030         (36.65)	Image: Problem in the second	Imaging a Guilles       120, 153, 149, 852       109, 385, 364       114,013, 769         S22, 583       135, 149, 852       109, 385, 364       114,013, 769         S22, 583       100, 160, 2011       300, 602, 101       300, 602, 101       (1,27,3, 86)         S22, 583       100, 160, 2012       300, 602, 101       300, 602, 101       (1,27,3, 86)         S22, 583       149, 553, 149, 385, 235, 104       385, 225, 647       (1,27,3, 86)       (1,27,3, 86)         S28, 66       27, 287, 866       (1,27,3, 87)       (1,28, 100, 100, 100, 100, 100, 100, 100, 10	22.93       15.149.852       10.935.364       114.013.726         22.93       15.149.852       10.935.364       114.013.726         22.93       10.94.952       10.935.364       114.013.726         22.93       10.94.952       10.935.364       114.013.726         22.93       10.94.952       10.935.364       114.013.726         22.93       10.94.952       10.933.47       7.498.48         23.94       9.2.652.27       7.109.334       7.498.48         24.44       9.10.36       2.8.44       9.10.35       2.6.27         7.866       2.7.287.866       10.33       6.6.27         9.17.2       2.6.639       2.1.27.87.866       10.4.36.629         9.12.41       2.2.9.2.78.766       0.6.623       10.4.36.629         9.12.42       2.2.9.2.78.660       2.3.0.7.88       2.3.0.7.88       2.3.0.4.81         12.43       2.2.9.2.78.766       2.3.0.7.88	manual and mon-consolidated sums in the second state of partial to share divides in the consolidated state of the second state of partial to shareholders         (1.22, 23, 266, (3.33, 96), (3.56, (3.33, 96), (3