

BOARD OF DIRECTORS' REMUNERATION REPORT OF
"JUMBO S.A."
G.E.M.I. No.:121653960000
FOR THE FINANCIAL YEAR 01.01.2020 - 31.12.2020
TO THE ANNUAL SHAREHOLDERS' ORDINARY GENERAL MEETING

This remuneration report has been conducted in accordance with the provisions of article 112 L. 4548/2018 and contains a comprehensive overview of the total remuneration of the Board of Directors' members of the Company "JUMBO S.A." (hereafter: the Company), regarding the financial year 01.01.2020 - 31.12.2020, which were given in the context of the Company's Remuneration Policy, approved in 06.11.2019, and can be found [here](#).

All remuneration of the members of the Board of Directors comply with the approved Remuneration Policy and the applicable law. The total remuneration of the members of the Board of Directors consists of a 100% fixed remuneration.

In line with paragraph 4.1.2. of the Company's Remuneration Policy, currently the Company does not provide any variable remuneration benefits to the members of the Board of Directors, retirement benefits, supplementary pension plans, other than statutory social security contributions, and has not implemented any stock option plans, subsequently no motives that could lead in risk taking or conflict of interest are provided.

As for the executive members: they are paid with fixed remuneration, which according to paragraph 4.1.2 of the Remuneration Policy are usually competitive, so that it is possible to attract and retain people who have the appropriate skills, capabilities, experiences and behavior required by the Company and the Group. Maintaining competitiveness is ensured by monitoring the levels of remuneration in the business segment of the Company and / or Group at domestic and / or European level. In order to determine the level of fixed remuneration, the academic background, knowledge, previous experience and seniority of the employee are taken into account along with the importance of the position. The objective is to ensure that fixed benefits fluctuate around the average market level. The Company provides higher fees for specialized roles that are critical to the operation and the development of the Company and / or the Group or in cases of outstanding experience and performance.

As for non-executive members: they are paid only with fixed remuneration. This reflects their employment time as well as the range of their duties. It does not include bonus, stock options or any other compensation linked to performance.

In addition to the above, the Company, provides to members of the Board of Directors with a company car, travel- representation expenses and business mobile communication programs.

1. Total remuneration of the members of the Board of Directors for the financial year 01.01.2020 -31.12.2020.

Table 1 below presents in detail the annual remuneration of any type, given to the members of the Board of Directors during the fiscal year 01.01.2020 - 31.12.2020.

2. Annual change of the remuneration of the Board of Directors' member.

Table 2 below presents, for the fiscal years 30.6.2017, 30.6.2018, 30.6.2019, 30.6.2019, 31.12.2019 and 31.12.2020 the annual change of the remuneration of the Board of Directors' members (indicators and figures) concerning the performance and financial condition of the Company

and the Group, as well as the annual change of the gross annual income of full-time employees. The financial data of the Company, included in Table 2, are based on the financial statements of the published Annual Financial Reports of the respective aforementioned fiscal years both at a Company and at a Group level.

3. Number of shares and stock options that have been granted or offered to the members of the Board of Directors.

None incurred.

4. Exercise of any stock options rights of the Board of Directors' members in the context of the Company's stock option programs.

None incurred.

5. Information on the use of the possibility of revoking variable remuneration.

None incurred.

6. Information on any deviations from the application of the Remuneration Policy.

The Company fully complies with the Remuneration Policy, as approved by the General Meeting of Shareholders dated 06.11.2019.

Table 1 below presents in detail the remuneration of any type (in euros) of the Chairman, the Vice-Chairman & CEO and the members of the Company's Board of Directors.

TABLE 1

Name and Surname	Membership	Fixed Remuneration	Public insurance contribution by the Company	Total cost	%	Other benefits	%	Total
Apostolos Evangelos Vakakis	BoD Chairman	516,060	16,481	532,541	98%	11,692	2%	544,233
Ioannis Economou	BoD Vice Chairman until 14.10.2020	233,333	10,024	243,358	100%	0	0%	243,358
Konstantina Demiri	CEO	198,200	22,428	220,627	100%	0	0%	220,627
Sofia Vakaki	Executive Member	121,115	19,298	140,413	97%	4,410	3%	144,823
Nikolaos Velissariou	Non-Executive Member	27,455	5,801	33,256	100%	0	0%	33,256
Georgios Katsaros	Non-Executive Member	27,455	5,801	33,256	100%	0	0%	33,256
Fotios Tzigkos	Non-Executive Member	27,455	5,801	33,256	100%	0	0%	33,256
Total		1,151,073	85,635	1,236,708	99%	16,101	1%	1,252,809

* Other benefits include corporate car and mobile communication

It is clarified that from the total of € 1,151,073:

- a. Remuneration amount of €625,880 was provided to five (5) members of the Board of Directors (Apostolos Evangelos Vakakis, Sofia Vakaki, Nikolaos Velissariou, Georgios Katsaros, Fotios Tzigkos) as approved by the Ordinary General Meeting on 27.05.2020 and have been paid during the financial year 01.01.2020-31.12.2020 and
- b. The amount of € 525,193 concerns the remuneration provided to two (2) members of the Board of Directors (Konstantina Demiri and Sofia Vakaki) under an indefinite-term contract and one (1) member (Ioannis Economou), as partner of the law firm which served the company have been paid during the financial year 01.01.2020-31.12.2020.

It is noted that the Company's Board of Directors, during the meeting that was held on 14.10.2020, decided upon the election of Mr. Dimitrios Kerameus, in replacement and for the remaining term of office of the resigned executive member of the Board of Directors, Mr. Ioannis Economou. The remuneration of the new Vice President will be approved by the upcoming General Meeting of Shareholders.

It is also noted that the Executive Chairman of the Board of Directors has been elected by the General Meeting of Shareholders, with a two-year term, and there is no special agreement on the early termination of his term.

Table 2

Gross Income	Change 30.06.2018-30.06.2017	Change 30.06.2019-30.06.2018	Change 31.12.2019-31.12.2018¹	Change 31.12.2020-31.12.2019²
Total annual gross remuneration of members of the BoD*	0%	5%	-2%	-12%
Average annual gross income of employees**	10%	8%	9%	-17%
Annual Financial Data	H E T A I P E I A			
Sales	8%	7%	6%	-22%
Earnings after	7%	5%	16%	13%
Annual Financial Data	O O M I A O Σ			
Sales	11%	8%	8%	-18%
Earnings after	15%	8%	15%	-22%

* The remuneration of the members of the Board of Directors is included in the total annual remuneration gross remuneration of members of the Board of Directors, regardless of the employment relationship.

** The number of board members' is not the same in all years

*** It is noted that for comparability purposes the table does not include the amount of € 350,000, that concerns the compensation of the resigned member Ioannis Oikonomou, who was employed until 31.08.2020 with a contract for providing legal services.

****The Average annual gross income of employees has included the average gross income of the company's full-time employees, except of the executives.

It is noted that the Annual Ordinary General Meeting of Shareholders of 6.11.2019 approved the decision of the Board of Directors of the Company to change the corporate financial year in order to start on January 1st and to end on December 31st each year. Under this change, the fiscal year that ended in December 31st, 2019 was a six-month period and covered the period from July 1st to December 31st, 2019. Therefore, figures are not comparable to statements for the year ended on 30 June 2019, which correspond to the fiscal year 1.7.2018-30.6.2019. For this reason, additional the change of the financial year 1.7.2019-31.12.2019 and the period 1.7.2018-31.12.2018¹ has been presented. For the change of the fiscal year that ended on 31.12.2020, the respective 12-month period 01.01.2019-31.12.2019² has been taken into account.

It is also noted that regarding the obligation under the provision of the article 112 par. 3 ed. c. Law 4548/2018, the remuneration report of the sub twelve-month fiscal year from 01.07.2019 to 31.12.2019 was approved by the Ordinary General Meeting of the shareholders of the Company that was held on 27.05.2020 from the 92.16% of the total shares and votes in present.